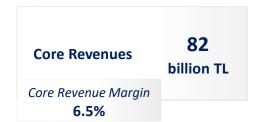




### **1H25 Overview**

# **About Yapı Kredi**<sup>1</sup>







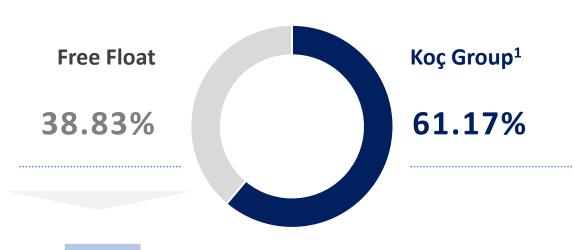


FX Liquidity
Coverage Ratio

273%



### **Ownership Structure**



| 21%   | Domestic Individual    |
|-------|------------------------|
| 35%   | Domestic Institutional |
| 4.40/ |                        |

Foreign Investor

Yapı Kredi Ratings: Fitch: BB- (Stable) / Moody's: Ba3 (Stable)

As of Jun'25

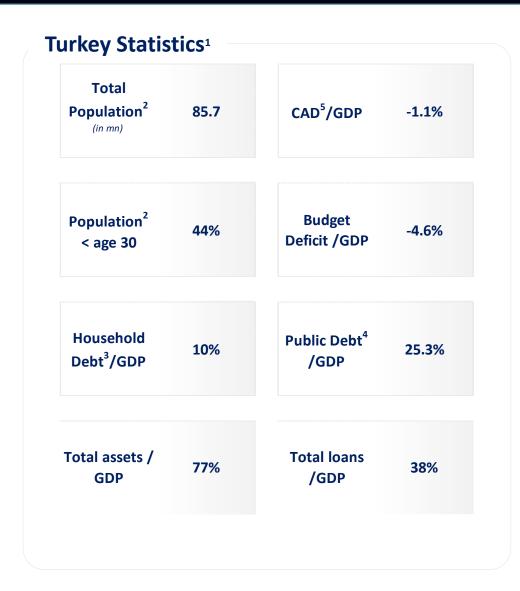
<sup>2.</sup> Market share based on BRSA bank-only financials, as of 30 June 2025

<sup>3.</sup> Based on the MKK data dated 31.07.2025

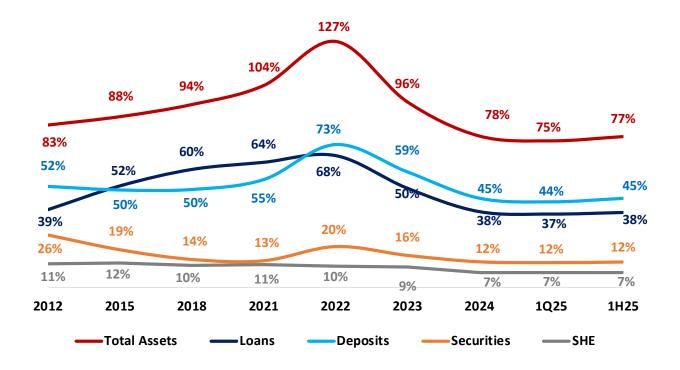
# **Macroeconomic Overview**

- Turkish Banking Sector
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### **Macro Trends & Demographics - I**



### Selected Balance Sheet Item Shares in GDP





<sup>1.</sup> Ratios as of June 2025, unless stated otherwise.

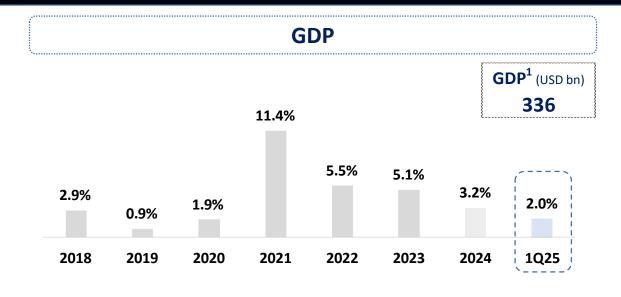
<sup>2.</sup> Source: TUİK, as of 2023-end.

<sup>3.</sup> As of September 2024.

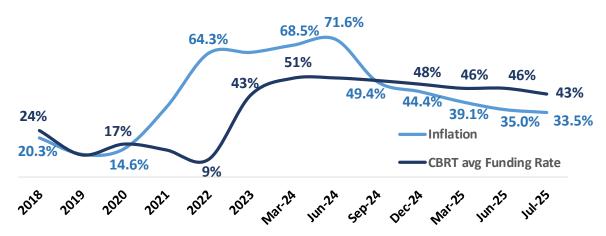
<sup>4.</sup> Source: Ministry of Treasury and Finance, ratio as of Mar'25.

<sup>5.</sup> CAD as of May'25

### Macro Trends & Demographics - II

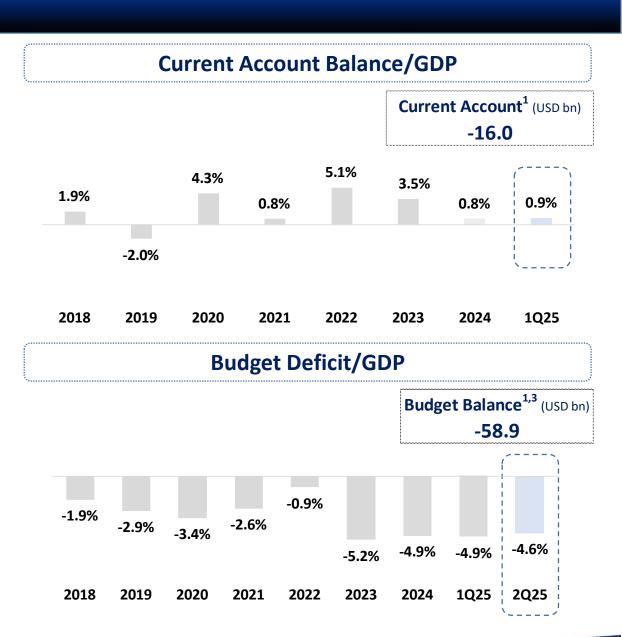


### Inflation (YoY) & CBRT avg Funding Rate





<sup>2.</sup> CAD as of May'25



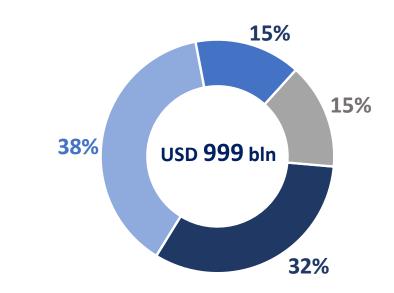


<sup>.</sup> Budget Balance as of Jun'25

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# **Turkish Banking Sector**

### Asset Breakdown of Banking System<sup>1</sup>



| # of | Banks <sup>2</sup> | 61 |
|------|--------------------|----|
|      |                    |    |



26 — ■ Other Private Banks

28 — ■ Participation & Development & Inv. Banks

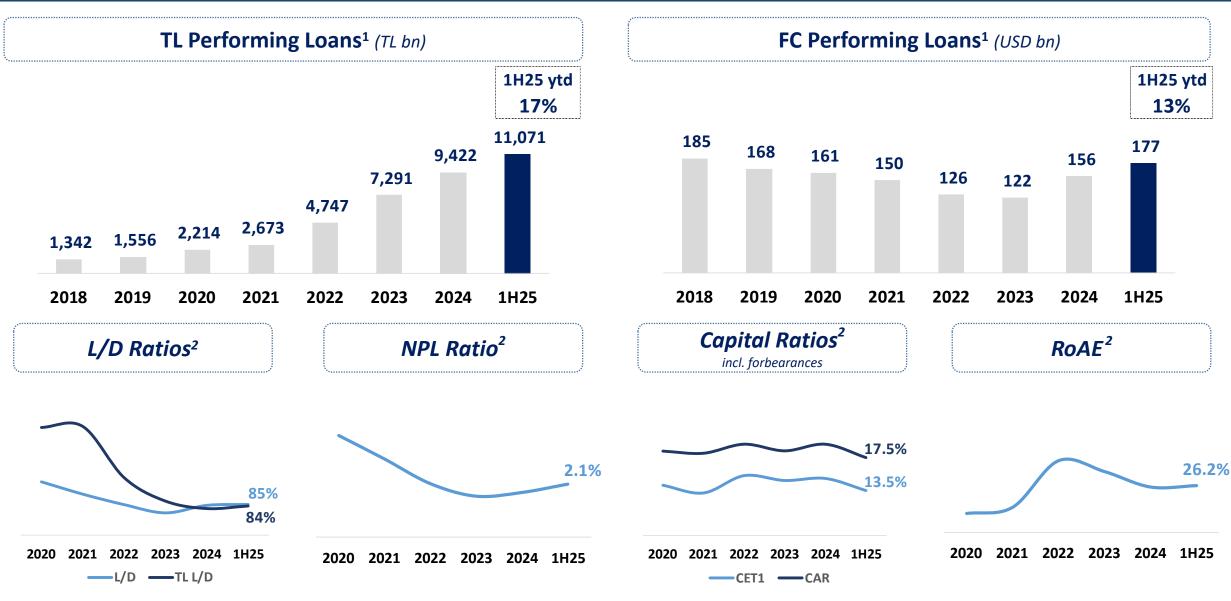
| Top 10 Banks <sup>3</sup> | Marke  | <b>Market Share</b> |            | Foreign Direct      |  |
|---------------------------|--------|---------------------|------------|---------------------|--|
| TOP TO Ballks             | Assets | Loans               | Free Float | Ownership           |  |
| State                     |        |                     |            |                     |  |
| Ziraat Bank               | 17.2%  | 17.8%               | -          |                     |  |
| VakıfBank                 | 11.5%  | 12.5%               | 6.0%       |                     |  |
| Halk Bankası              | 9.2%   | 8.3%                | 8.5%       |                     |  |
| Private                   |        |                     |            |                     |  |
| Isbank                    | 10.0%  | 10.1%               | 33.6%      |                     |  |
| Garanti BBVA              | 8.2%   | 9.4%                | 13.9%      | BBVA (85.97%)       |  |
| Akbank                    | 7.1%   | 7.1%                | 50.8%      |                     |  |
| Yapı Kredi                | 7.1%   | 7.4%                | 38.8%      |                     |  |
| QNB Finansbank            | 3.4%   | 4.1%                | 0.12%      | QNB (99.88%)        |  |
| DenizBank                 | 3.4%   | 3.4%                | -          | Emirates NBD (100%) |  |
| TEB                       | 1.4%   | 1.6%                | _          | BNP Paribas (72.5%) |  |

<sup>1.</sup> Based on BRSA monthly data, as of June 2025, it includes all banks.

<sup>2.</sup> Based on TBB data, as of June 2025.

Based on BRSA bank-only financials, as of 30 June 2025.

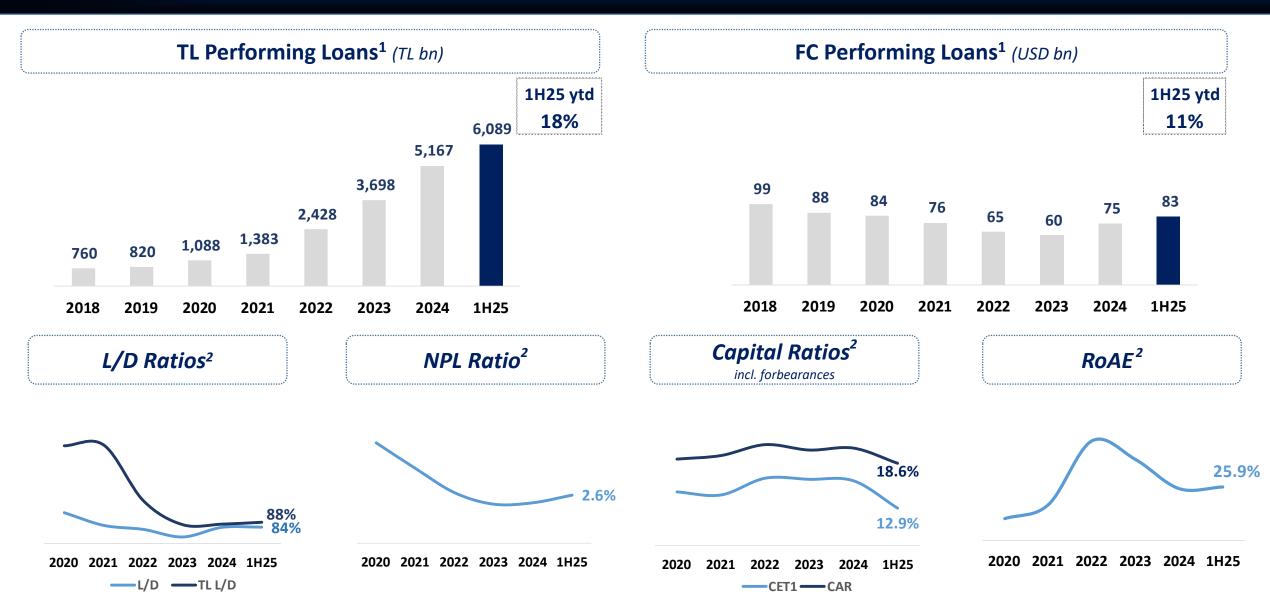
# **Turkish Banking Sector – Commercial Banks**



Notes:Commercial banks' figures

<sup>1.</sup> Based on BRSA weekly data, as of June 27, 2025

### **Turkish Banking Sector – Private Banks**



Notes:Private banks' figures

<sup>1.</sup> Based on BRSA weekly data, as of June 27, 2025 2. Based on BRSA monthly data, as of June 2025

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### Yapı Kredi Ownership Structure

Koç Holding: Stable, long-term focused majority shareholder

### **Ownership Structure**





# Largest exporting group in Turkey: ~7% of Turkey's total exports

| Koç Holding²          | 1H25      |
|-----------------------|-----------|
| Total Assets (TL mln) | 4,659,703 |
| Revenues (TL mln)     | 1,177,413 |
| Net Income (TL mln)   | 6,235     |

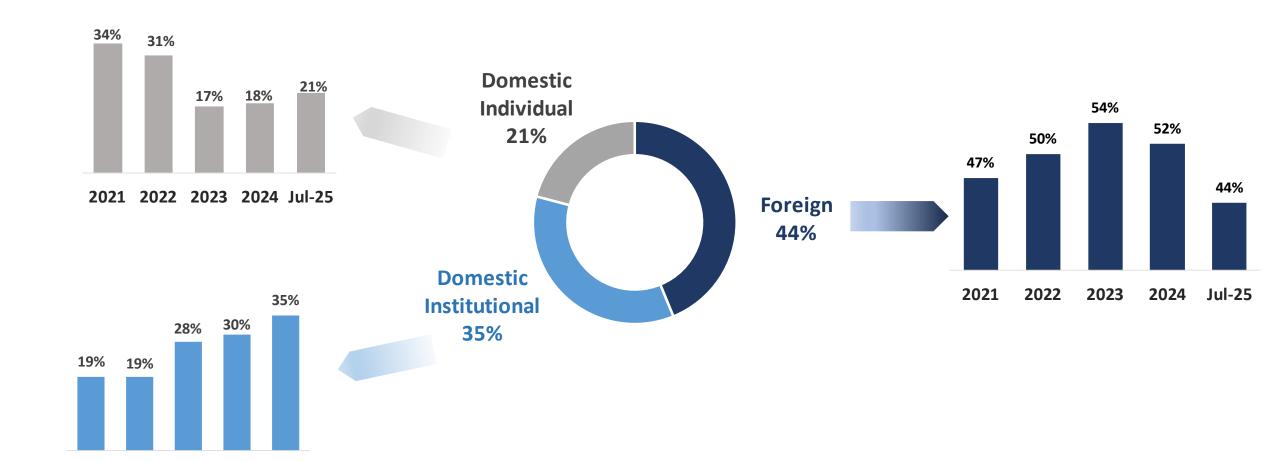
**Koc Holding Ratings:** S&P: BB+ (Stable)

#### Notes:

All information and figures regarding Koç Holding are based on publicly available 31 July, 2025, unless otherwise stated.

- 1. Represents the total shares of Koç Holding A.Ş. and affiliates, Koç Finansal Hizmetler A.Ş. in the Bank.
- 2. Financial results contain the Company's unaudited financial information prepared according to Turkish Accounting / Financial Reporting Standards by application of IAS 29 inflation accounting, in accordance with CMB's decision dated 28.12.2023

# Yapı Kredi Ownership Structure – Free Float Analysis



2021 2022 2023 2024 Jul-25

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### A leading financial services group

# Yapı Kredi in Numbers<sup>1</sup>

Number of Branches 772

Employees ~15.1k

Number of ATM's 5,760

POS Terminals 1.4mn

Number of Customers ~17.1mn

Customer >60%
Penetration

### **Subsidiaries**



Investments in digital products and channels



Strong transaction capabilities in foreign trade and structured commodity finance



Mainly focusing on trade finance as well as offering services such as Wealth Management



Advanced product management expertise with a **9.3%** market share



12.5%<sup>2</sup> market share on the basis of market share in equities



Solidly positioned in the sector with a **8.0%**<sup>4</sup> market share

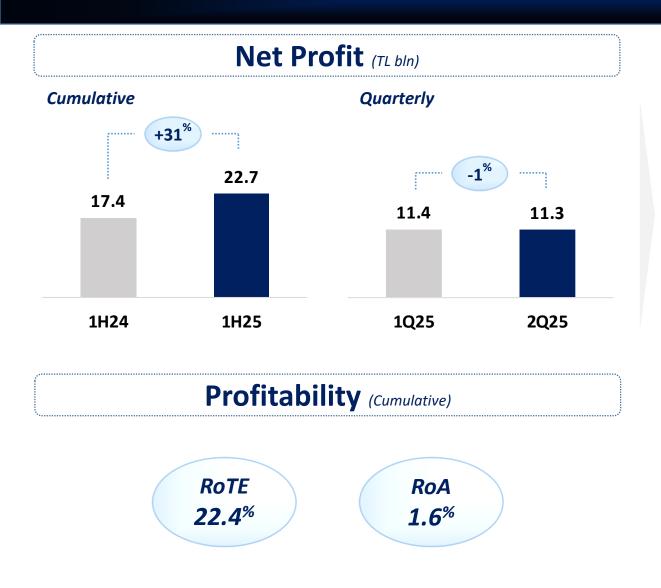


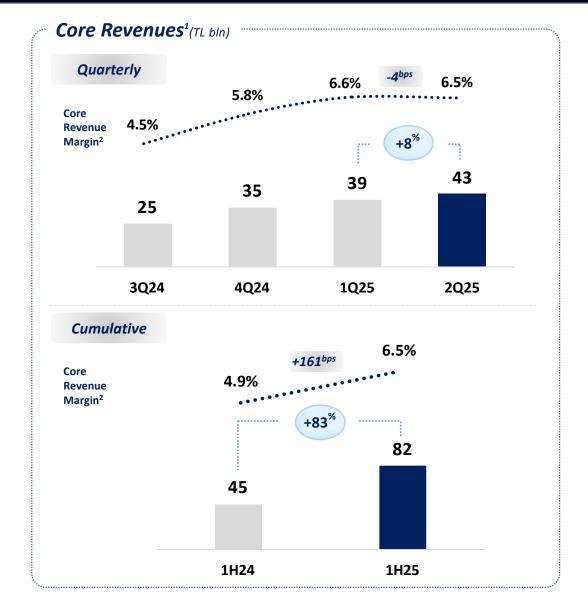
A leading institution with **17.2%**<sup>4</sup> market share

- L. As of Jun'25
- 2. Market share based on Takasbank data as of Mar'25
- 3. Market share based on Borsa Istanbul data as of Jun'25
- 4. Leasing and Factoring market shares based on Association of Financial Institution data as of Mar'25

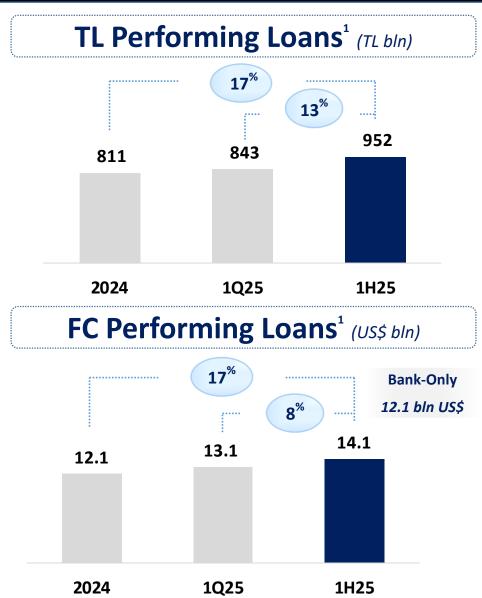
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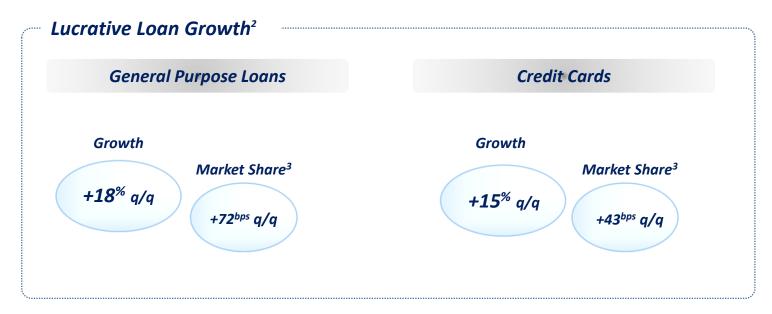
### No interruption in core business income despite the disruption in rate cut cycle

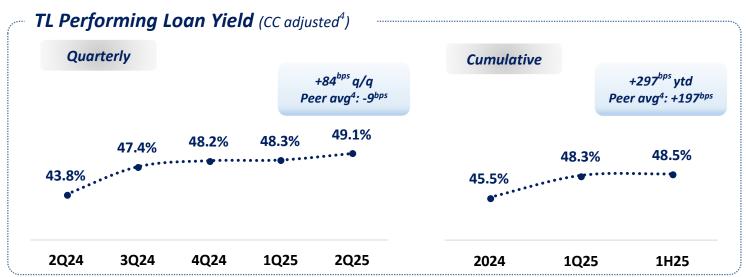




# Selective and timely lending growth, market share gains in lucrative products

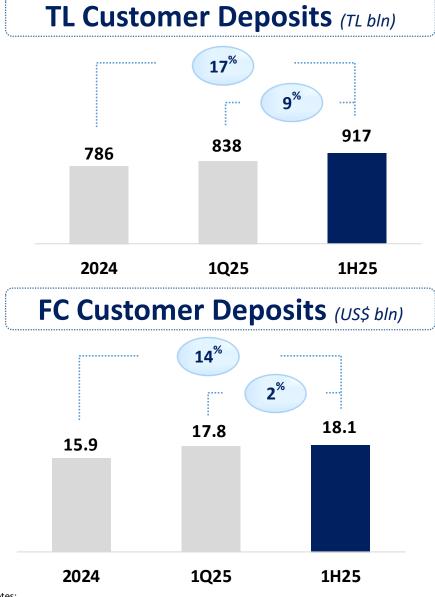


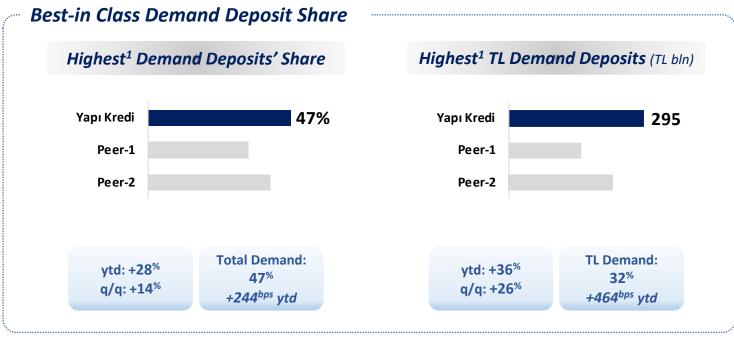


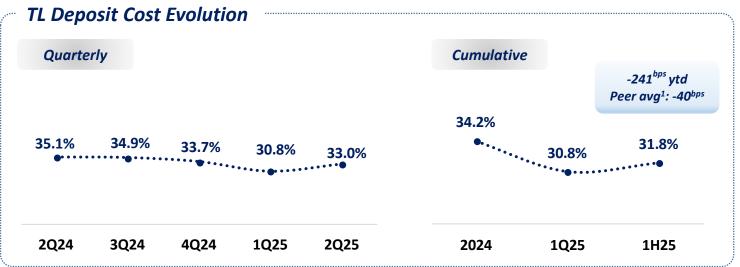


<sup>1.</sup> Loans exclude loans provided to financial institutions; adjusted for the FX indexed loans. 2. Based on BRSA Bank-Only financials. 3. Among private banks as of 27 June 2025 BRSA weekly sector data. 4. Based on BRSA Bank-Only as of 1H25 for peers announced so far. Credit card related differences adjusted.

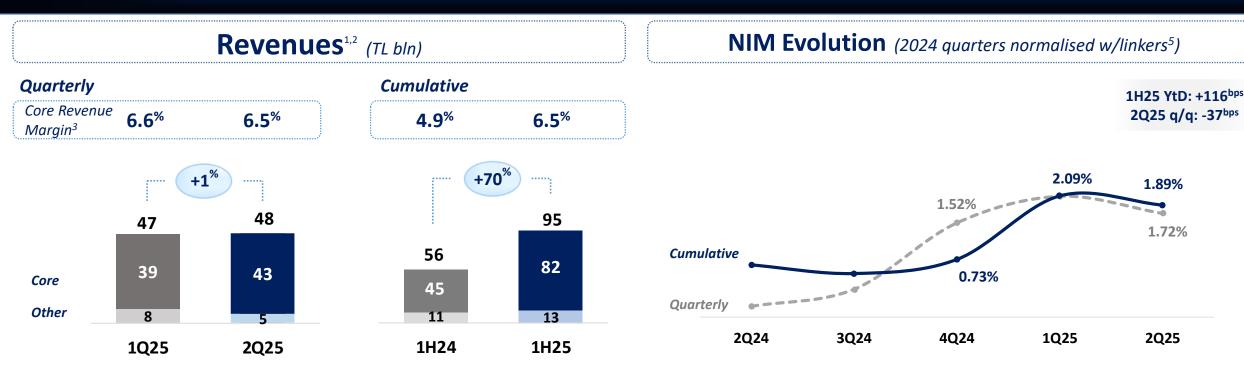
### Strong customer franchise and agile pricing strategy supporting the funding base







### Confined contraction in quarterly NIM via agile cost of funding management

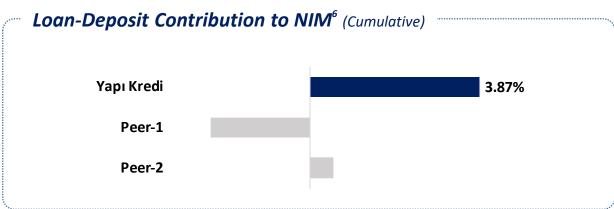


### **Effective Funding Cost Management Sustains**

**TL deposit pricing**<sup>4</sup> ~100<sup>bps</sup> below sector through 2Q25

**Active Loan Repricing** 

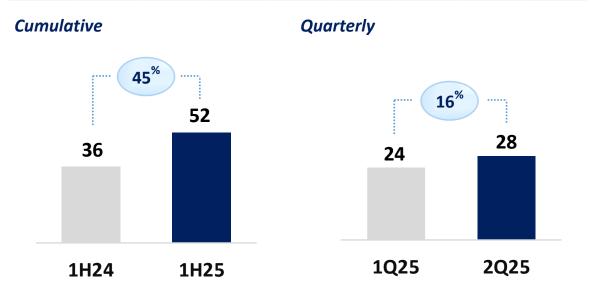
**New TL loan pricing**<sup>4</sup> >450<sup>bps</sup> above sector through 2Q25



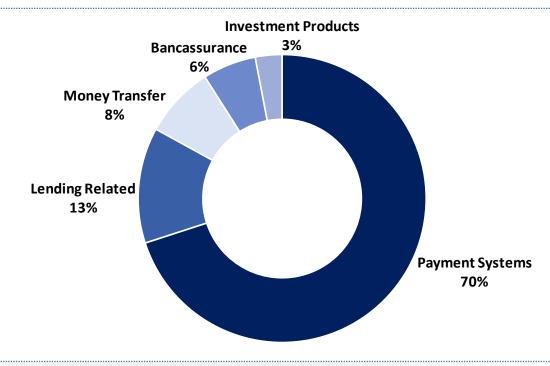
- 1. Revenues and other revenues exclude ECL collection income and trading income to hedge FC ECL. 2. Core Revenues = NII + swap costs + net fee income. 3. 1H24 normalised for realised 48.5% October-October CPI (1H: 45%), Reported Revenue Margin 1H24:4.6%.
- 4. Simple rates, based on CBT weekly data average. 5. Reported NIM: 4Q24: 1.83%. 6. Based on Bank-Only financials as of 1H25 for peers announced so far.

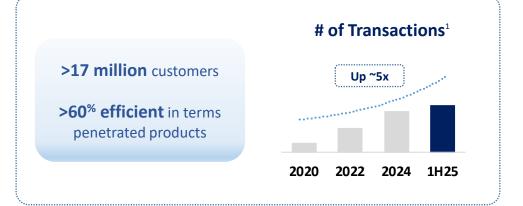
# Payment systems & enchanced customer penetration further supporting fees

### **Net Fee & Commission Income** (TL bln)



# **Net Fee & Commission Composition**<sup>1</sup>

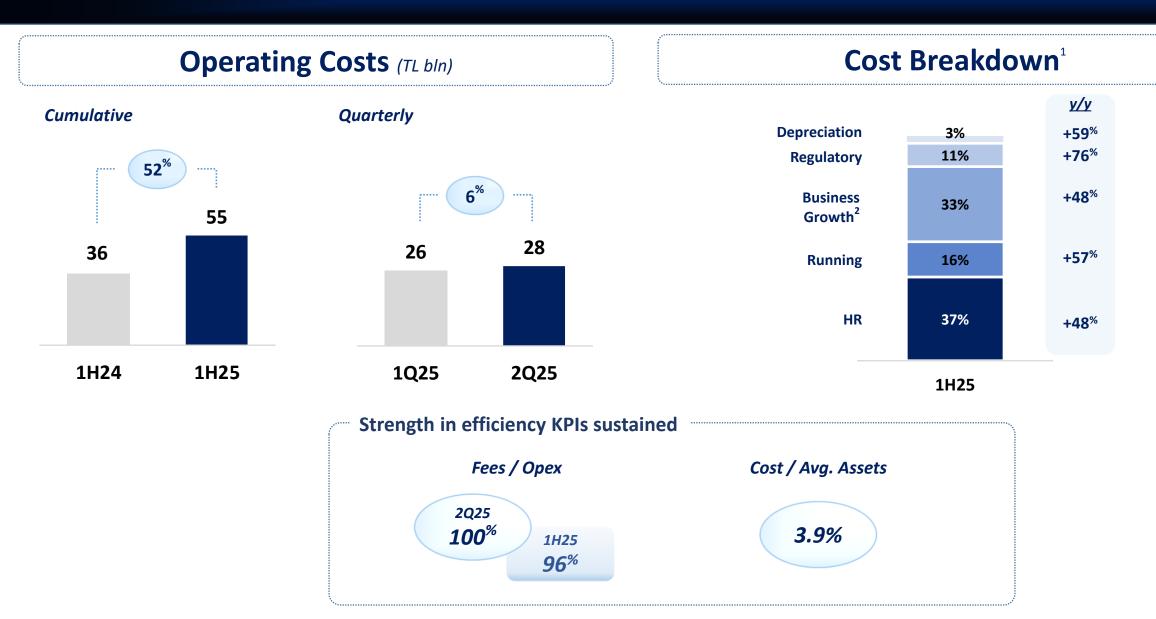




| Payment          | Money            | Bancassurance    | Investment       | Lending          |
|------------------|------------------|------------------|------------------|------------------|
| Systems          | Transfers        |                  | Products         | Related          |
| y/y: <b>52</b> % | y/y: <b>60</b> % | y/y: <b>62</b> % | y/y: <b>35</b> % | y/y: <b>15</b> % |

#### lotes:

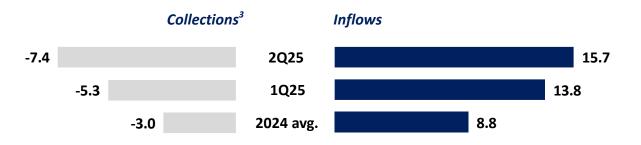
# Opex covered via strong fee performance, investing in operational efficiency



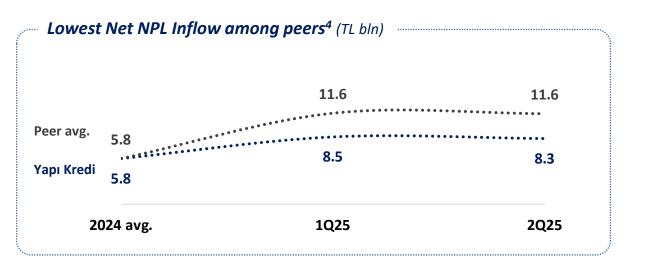
# Better asset quality performance versus peers through lower net NPL inflows

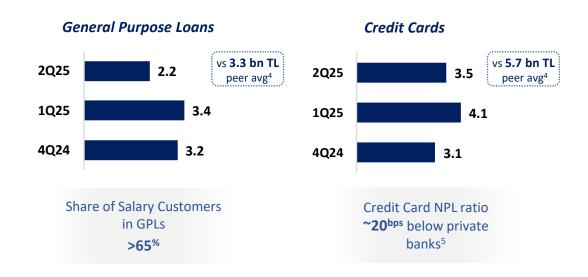
### **Net NPL Formation**<sup>1,2</sup> (TL bln)

### **Net NPL Inflow Breakdown** (TL bln)

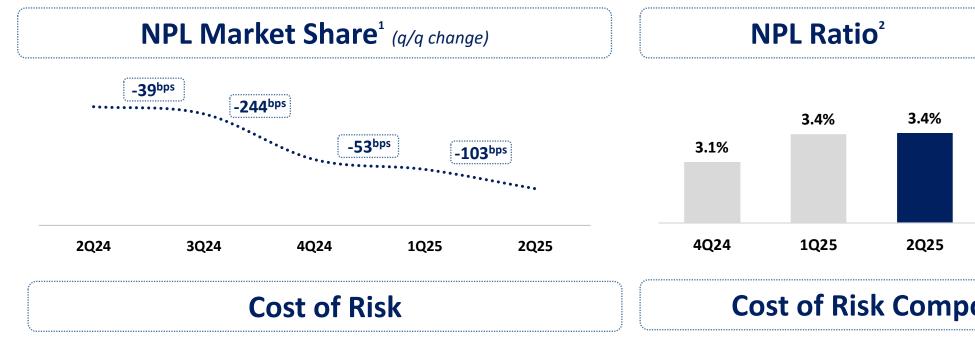








# Robust coverage level amid lower NPL formation



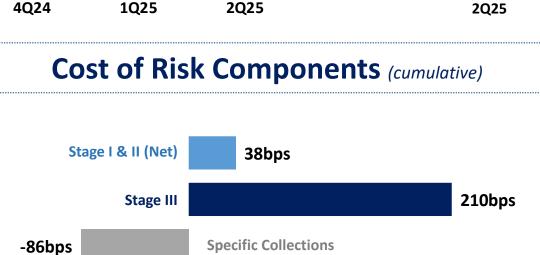
178bps

**1Q25** 

162bps

152bps

**2Q25** 



CoR

**Cumulative** 

Quarterly

**2Q24** 

162bps

**Total Coverage**<sup>2</sup>

3.7%

**NPL** sale

adjusted3

4.0%

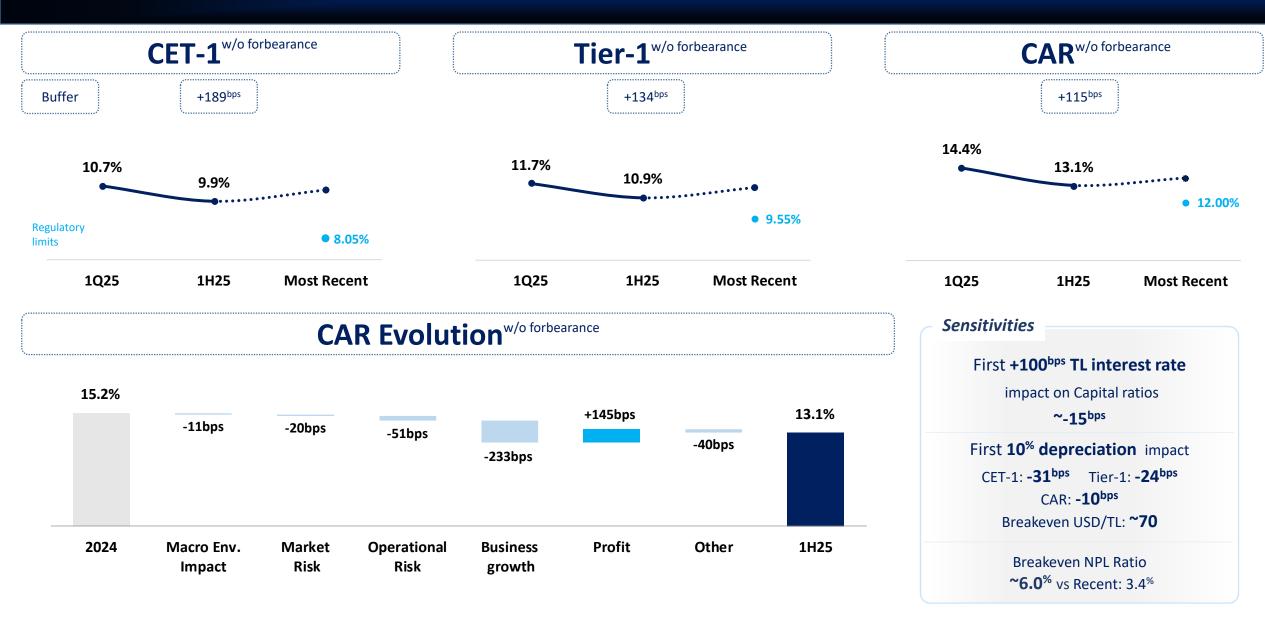
58bps

4Q24

23bps

**3Q24** 

# Internal capital generation back on track in 2H, following a quarterly pause



# **Maintaining 2025 RoTE guidance**

|                 |                | 2025 Old               | 2025 New                  | Revision            |
|-----------------|----------------|------------------------|---------------------------|---------------------|
| Maluma a (utal) | TL Loan Growth | < Average inflation    | < Average inflation       | ✓ Maintained        |
| Volumes (ytd)   | FC Loan Growth | Mid-teens              | Mid-teens                 | ✓ Maintained        |
| Revenues        | NIM            | ~300bps<br>improvement | 200-225bps<br>improvement | Revised Down        |
|                 | Fee Growth     | 25%-30%                | ≥40%                      | Revised Up          |
| Costs           | Cost growth    | < 50%                  | < 50%                     | <b>✓</b> Maintained |
| Asset Quality   | CoR            | 150-175bps             | 150-175bps                | ✓ Maintained        |

**RoTE: Mid-Twenties** 



# **ANNEX**

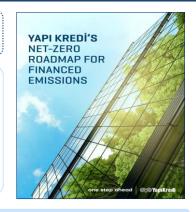
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# Sustainability

### **Net-Zero Banking**

- > Measuring Scope-3 Category 15: Investments emissions (financed emissions) according to PCAF since 2021
- ➤ Committed to **Net-Zero Banking Alliance (NBZA)** in July 2023
- > Obtained SBTi verification in July 2024 with the most comprehensive coverage of loan portfolio targets in the Turkish banking sector
- > Became the **first bank in Türkiye** to publish its **net-zero roadmap** for financed emissions targets

98%



### **SBTi Aligned Target Segments**



- Project Finance: Electricity Generation
- Corporate Loans: Electricity Generation
- Corporate Loans: Real Estate
- Corporate Loans: Other Long-Term Lending

### **NZBA Aligned Sectoral Targets**

- Iron and Steel
- Electricity Generation
- Real Estate
- Oil and Gas (downstream)
- Road Transportation

\*Targets cover 98% of NZBA sectors

### **Support Transition of Customers**

- Financing investments in emissions reduction technology (i.e. Energy efficiency improvements)
- Build ESG advisory

Relevant Sectors: Iron & Steel, Oil & Gas, Real Estate, Road Transport

# 01

**Net-Zero Roadmap Decarbonisation Levers** 

**Shift Portfolio to Green** 

- Increase exposure in greener companies
  - Finance new green investments

Relevant Sectors: Electricity Generation (Renewable), Iron & Steel, Oil & Gas, Real Estate, Road Transport

### **Avoid / Exit Brown Assets**

- Reject certain new lending categorically
- Exit from high emitting low profit customers
- Introduce carbon pricing: Detractive pricing for brown lending

Relevant Sectors: Electricity Generation (Thermic)

#### Offset Where Reduction is not Possible

04

- Establish own carbon bank
- Procure / intermediate access to carbon for customers

Relevant Sectors: Not accepted by global standard setters as part of a portfolio strategy

# Sustainability

### **Indices & Initiatives**

Founding Signatory of:



PRINCIPLES FOR RESPONSIBLE BANKING



Included in 2023 Bloomberg Gender Equality Index









The first Turkish Bank to become a signatory





statista 2025

The only bank from
Türkiye among 500
companies in the **«World's Most Sustainable Companies 2025»** list published by
TIME and Statista.



Included in the **«World's Best Employers»** list announced annually by Forbes.

### **Ratings**

#### **AA Leader Category**



AA Leader category

In leader category since 2021

#### CDP Climate Change A Leadership Score



Above global sector average

In the A List for the second consecutive year

# Included in Sustainalytics' ESG Top-Rated Companies List



Risk Rating Score: 15.8 Low Risk Best Among the Top Tier-1 Turkish Banks



Score: **60** ESG Rating: **3** 

#### Sustainability Yearbook Member

S&P Global

Total ESG Score: **67**  S&P Global Sustainability Yearbook Member 3rd

time in a row

# **ESG Presence and Supported Initiatives**

### **ESG Indices and Ratings**

| SUSTAINALYTICS  | MSCI 🌐             | S&P Global  | Sustainable   Fitch                               | vigeeiris              | ISS ESG ▷   | CDP  | BIST<br>SÜRDÜRÜLEBILIRLIK<br>ENDEKSI | FTSE4Good            | Bloomberg<br>Gender-Equality<br>Index |
|---|--------------------|---|---|------------------------|---|--|--------------------------------------|----------------------|---------------------------------------|
| Sustainalytics  | MSCI               | S&P CSA   | Sustainable<br>Fitch                              | Moody's<br>Vigeo EIRIS | ISS ESG<br>Rating                                 | CDP Climate Change<br>Program  | BIST<br>Sustainability<br>Index      | FTSE4Good<br>Index   | Bloomberg<br>GEI                      |
| 15,8 #1   | AA #1              | 67 <b>#2</b>  | 60 #1   | 41                     | C-  | A #1   | +                                    | +                    | +                                     |
| Best second<br>score among<br>the Tier-I banks<br>in Turkey | Leader<br>category | Best second<br>score among<br>the Tier-I banks<br>in Turkey | Best score<br>among the Tier-I<br>banks in Turkey |                        | Best score<br>among the Tier-I<br>banks in Turkey | A list for the second consecutive year in the Climate Change programme | Listed since<br>2014                 | Listed since<br>2017 | Listed since<br>2021                  |

### **Supported Initiatives and Commitments**

In support of

WOMEN'S EMPOWERMENT PRINCIPLES Established by UN Women and the UN Global Compact Office



















### **Sustainability Milestones**

#### 2014

 Establishment of the Sustainability Committee

#### 2015

- First Sustainability Report aligned with the GRI Standards
- First independent audit on selected indicators of the Sustainability Report

#### 2016

- Responding to the CDP Climate Change Programme
- Environmental and Social Lending Policy
- Code of Supply Chain
- Having the first ISO 14001 certification

#### 2017

- Signing the Declaration of Sustainable Finance by UN Global Compact
- Integration of Environmental and Social Risk Assessment (ESRA) system into lending process

#### 2018

- Responding to CDP Water Security Programme
- Participation in the Business World Against Domestic Violence Project
- Turkey's first sustainabilitylinked loan

#### 2019

- Ranked among the CDP 2019 Water Security Programme Leaders of Turkey
- Beginning of ESG-themed funding facilities from IFI
- Revising the threshold of ESRA system as USD 10 million



#### 2020

- First Integrated Annual Report
- First green bond issuance
- Launch of Nature-friendly mortgage

#### 2021

- Launch of EV auto loan
- Phase-out from coal funding
- Launch of Carbon Transition Programme
- First sustainable branch

#### 2022

- Calculation of financed emissions by PCAF
- Inclusion in the S&P Global 2022 Sustainability Yearbook
- The only financial institution in Turkey to receive AA in MSCI ESG Rating

#### 2023

- First and only financial institution to be included the Global A List both in CDP Climate Change and Water Security Programmes
- Started working on decarbonization strategy for the loan portfolio
- First sustainable eurobond issuance
- First social syndication loan
- Launch of SustainablePreferences Program (Step)

#### 2024

4

- The only Tier-I bank in Türkiye to be included in Sustainalytics' Top-Rated Companies 2024 List.
- Maintained "Leader" class by receiving an AA in MSCI ESG rating.
- First and only financial institution in Türkiye to be included in the Global A-List.
- Included in "The Sustainability
  Yearbook" companies for the 3rd
  time in a row in S&P Global's
  Corporate Sustainability
  Assessment.
- Obtained SBTi verification for interim net-zero emission reduction targets.

#### 2025

- Published Net-Zero
  Roadmap for financed
  emissions
- Became a signatory of Ad Net Zero

### STEP: A new Program to trigger our customers' behaviors towards sustainability

# Reducing Paper Consumption

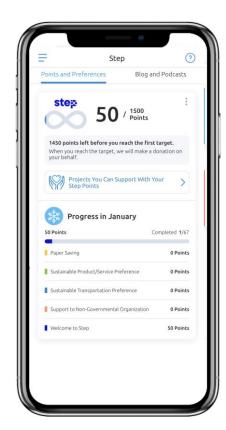
Digital on-boarding E-statement & E-receipt Digital contracts / documents



### Sustainable Life Style

Transportation preferences
Daily step tracking
NGO donations







### **Donation to NGOs**



### Leading Sustainability Transformation

- Creating awareness
- Driving the demand for sustainable products

Contributing to environment, climate & education

### Sustainable Products

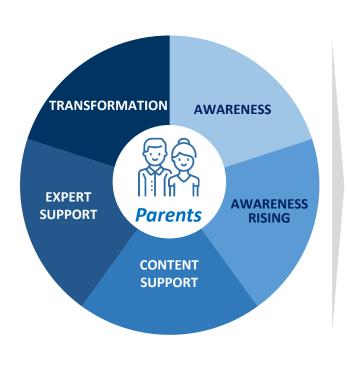
Nature Friendly Mortgage Electric Vehicle Loan ESG Mutual Funds

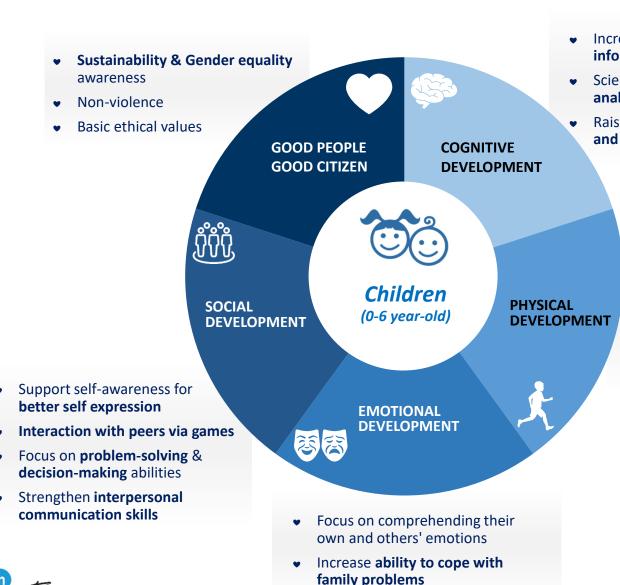
# ConsciousConsumption

Sustainable Brand Preferences (Shopping from STEP Member Businesses)

### Snowball for the Future: In honor of the «100<sup>th</sup> anniversary» of our Republic

Pre-school Educational Development Programme





- Increase ability to use and produce information
- Scientific support to improve analytical intelligence
- Raising awareness on mathematics and digitalization

- Strengthen physical coordination
- Healthy and balanced nutrition awareness
- Participation in physical activities
- Language skills and participation in oral activities

Please Click here to watch the launch movie

Web: https://yapikrediyarinlarakartopu.com.tr





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# **Ratings: Turkiye**

| Fitch Ratings                  | Rating | Outlook |
|--------------------------------|--------|---------|
| Long Term Foreign Currency     | BB-    | Stable  |
| Long Term Local Currency       | BB-    | Stable  |
| Short Term Foreign Currency    | В      |         |
| Short Term Local Currency      | В      |         |
| Seniour Unsecured Debt Foreign | BB-    |         |
| Country Ceiling                | BB-    |         |

### 25 July 2025:

Fitch Ratings has affirmed Turkiye's Long-Term Foreign-Currency Issuer Default Rating at "BB-", with a «Stable» Outlook.

| Moody's                            | Rating | Outlook |
|------------------------------------|--------|---------|
| Long Term Foreign Currency Deposit | Ba3    | Stable  |
| Long Term Foreign Local Deposit    | Ba3    | Stable  |
| Seniour Unsecured Debt Foreign     | Ba3    | Stable  |

### 25 July 2025:

International Rating Agency Moody's upgraded the Government of Turkiye's long-term foreign- and domestic-currency issuer and foreign-currency senior unsecured ratings to "Ba3" from "B1" and changed the outlook to «Stable» from «Positive».

| Standard & Poor's                  | Rating | Outlook |
|------------------------------------|--------|---------|
| Long Term Foreign Currency         | BB-    | Stable  |
| Long Term Local Currency           | BB-    | Stable  |
| Short Term Foreign Currency        | В      |         |
| Short Term Local Currency          | В      |         |
| National Long Term Local Currency  | trAA+  |         |
| National Short Term Local Currency | trA-1+ |         |

### 25 April 2025:

International Rating Agency S&P Global affirmed Turkiye Sovereign rating at "BB-" with a «Stable» outlook

# Ratings: Yapı Kredi

| Fitch Ratings               | Rating    | Outlook |
|-----------------------------|-----------|---------|
| Long Term Foreign Currency  | BB-       | Stable  |
| Long Term Local Currency    | BB-       | Stable  |
| Short Term Foreign Currency | В         |         |
| Short Term Local Currency   | В         |         |
| Viability Rating            | bb-       |         |
| Government Support          | b-        |         |
| National Long Term          | AA- (tur) |         |
| Seniour Unsecured Debt      | BB-       |         |

### 1 July 2025:

On 1 July 2025, International Rating Agency Fitch Ratings affirmed Yapı ve Kredi Bank's Long Term Foreign Currency and Long Term Local Currency Issuer Default Ratings (IDRs) as "BB-"with a "Stable" Outlook. Fitch has also affirmed the Bank's Viability Rating (VR) at "bb-"and Government Support Rating at "b-".

| Moody's                             | Rating    | Outlook |
|-------------------------------------|-----------|---------|
| Long Term Foreign Currency Deposit  | Ba3       | Stable  |
| Long Term Foreign Local Deposit     | Ba3       | Stable  |
| Short Term Foreign Currency Deposit | Not Prime |         |
| Short Term Foreign Local Deposit    | Not Prime |         |
| National Scale Rating               | Aaa.tr    |         |
| Seniour Unsecured Debt              | Ba3       | Stable  |

### 30 July 2025:

On 25 July 2025, International Rating Agency Moody's upgraded the Government of Turkiye's sovereign rating to "Ba3" from "B1". Following this change, on 30 July 2025, the rating agency upgraded Yapı ve Kredi Bank's Long Term Foreign Currency Deposit, Long Term Local Currency Deposit and Senior Unsecured Debt ratings to "Ba3" from "B1" while revising the outlook to "Stable " from "Positive".

# Macro environment and banking sector

### **Macro Environment**

| 2023  | 2024                            | 1H25  |
|-------|---------------------------------|---|
| 5.1%  | 3.2%                            | -   |
| 64.8% | 44.4%                           | 35.0%   |
| -3.5% | -0.8%                           | -1.1%   |
| -5.2% | -4.9%                           | -4.6%   |
| 29.44 | 35.28                           | 39.74   |
| 39.7% | 40.6%                           | 40.5%   |
|       | 5.1%<br>64.8%<br>-3.5%<br>-5.2% | 5.1% 3.2% 64.8% 44.4% -3.5% -0.8% -5.2% -4.9% 29.44 35.28 |

### **Banking Sector -** *Private Banks*

|                            | 2023  | 2024  | 1H25  |
|----------------------------|-------|-------|-------|
| Loan Growth (ytd)          | 51%   | 42%   | 21%   |
| TL                         | 52%   | 40%   | 18%   |
| FC (USD)                   | -7%   | 24%   | 11%   |
| Cust. Deposit Growth (ytd) | 61%   | 28%   | 22%   |
| TL                         | 83%   | 39%   | 18%   |
| FC (USD)                   | -13%  | -6%   | 15%   |
| NPL Ratio                  | 2.1%  | 2.2%  | 2.7%  |
| CAR <sup>3</sup>           | 20.3% | 20.6% | 18.6% |
| RoTE                       | 39.2% | 25.1% | 25.9% |

#### Votes:

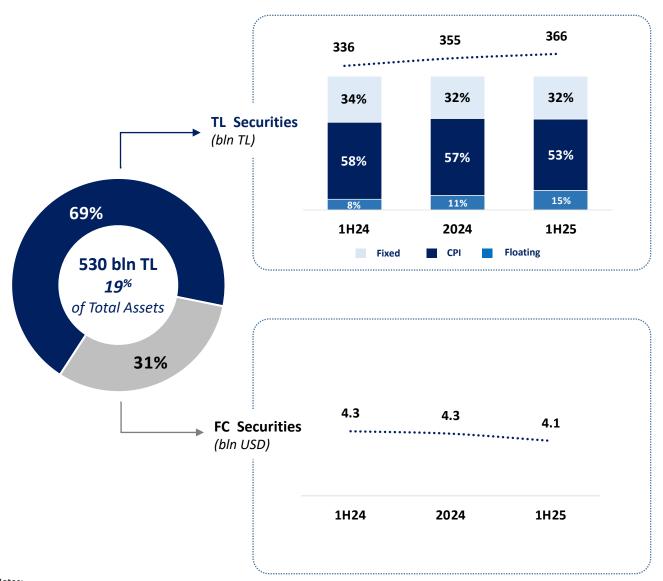
All macro data as of June 2025 unless otherwise stated.
Banking sector volumes based on BRSA weekly data as of 27 June 2025.

<sup>1.</sup> CAD indicates Current Account Deficit as of May'25,

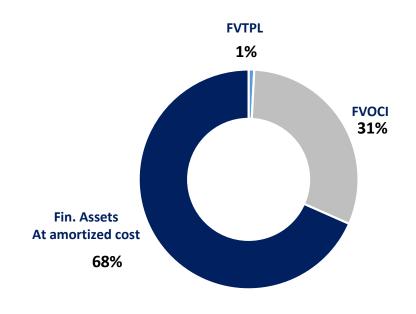
<sup>2. 2</sup>Q25 GDP Forecast,

<sup>3.</sup> CAR includes regulatory forbearances,

# **Securities portfolio**



### **Securities Classification**



M-t-m unrealized gain/loss<sup>1</sup>
1H25: -13.5 bln TL

(1Q25: -15.6 bln TL; 2024: -12.8 bln TL)

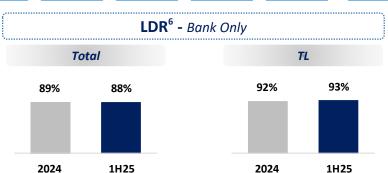
October-to-October CPI for valuation of linkers

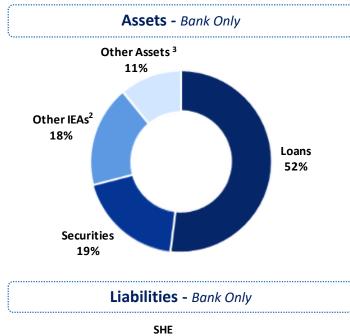
1H25: 30%

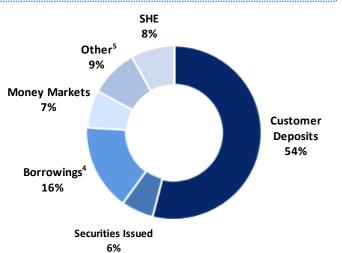
(1Q25: 30%; 2024: 48.5%)

### **Consolidated balance sheet**

| 1H24  | 2024  | 1Q25   | 1H25  | q/q   | ytd   | у/у   |
|-------|---|--|---|---|---|---|
| 2,320 | 2,554   | 2,735  | 3,033   | 11%   | 19%   | 31%   |
| 1,149 | 1,239   | 1,337  | 1,514   | 13%   | 22%   | 32%   |
| 792   | 811   | 843  | 952   | 13%   | 17%   | 20%   |
| 11    | 12  | 13   | 14  | 8%  | 17%   | 30%   |
| 496   | 525   | 495  | 554   | 12%   | 6%  | 12%   |
| 338   | 356   | 339  | 368   | 9%  | 3%  | 9%  |
| 5     | 5   | 4  | 5   | 13%   | -2%   | -3%   |
| 1,264 | 1,348   | 1,510  | 1,635   | 8%  | 21%   | 29%   |
| 774   | 786   | 838  | 917   | 9%  | 17%   | 19%   |
| 15    | 16  | 18   | 18  | 2%  | 14%   | 21%   |
| 172   | 196   | 140  | 222   | 59%   | 13%   | 29%   |
| 482   | 586   | 652  | 677   | 4%  | 16%   | 40%   |
| 61    | 103   | 100  | 36  | -64%  | -65%  | -41%  |
| 13    | 14  | 15   | 16  | 10%   | 18%   | 26%   |
| 183   | 193   | 206  | 222   | 8%  | 15%   | 21%   |
| 371   | 501   | 551  | 702   | 27%   | 40%   | 89%   |
|       | 2,320 1,149 792 11 496 338 5 1,264 774 15 172 482 61 13 183 | 2,320     2,554       1,149     1,239       792     811       11     12       496     525       338     356       5     5       1,264     1,348       774     786       15     16       172     196       482     586       61     103       13     14       183     193 | 2,320         2,554         2,735           1,149         1,239         1,337           792         811         843           11         12         13           496         525         495           338         356         339           5         5         4           1,264         1,348         1,510           774         786         838           15         16         18           172         196         140           482         586         652           61         103         100           13         14         15           183         193         206 | 2,320         2,554         2,735         3,033           1,149         1,239         1,337         1,514           792         811         843         952           11         12         13         14           496         525         495         554           338         356         339         368           5         5         4         5           1,264         1,348         1,510         1,635           774         786         838         917           15         16         18         18           172         196         140         222           482         586         652         677           61         103         100         36           13         14         15         16           183         193         206         222 | 2,320         2,554         2,735         3,033         11%           1,149         1,239         1,337         1,514         13%           792         811         843         952         13%           11         12         13         14         8%           496         525         495         554         12%           338         356         339         368         9%           5         5         4         5         13%           1,264         1,348         1,510         1,635         8%           774         786         838         917         9%           15         16         18         18         2%           172         196         140         222         59%           482         586         652         677         4%           61         103         100         36         -64%           13         14         15         16         10%           183         193         206         222         8% | 2,320         2,554         2,735         3,033         11%         19%           1,149         1,239         1,337         1,514         13%         22%           792         811         843         952         13%         17%           11         12         13         14         8%         17%           496         525         495         554         12%         6%           338         356         339         368         9%         3%           5         5         4         5         13%         -2%           1,264         1,348         1,510         1,635         8%         21%           774         786         838         917         9%         17%           15         16         18         18         2%         14%           172         196         140         222         59%         13%           482         586         652         677         4%         16%           61         103         100         36         -64%         -65%           13         14         15         16         10%         18%           < |







1. Loans indicate performing loans excluding loans provided to financial institutions. TL and FC Loans are adjusted for the FX indexed loans, 2. Other interest earning assets (IEAs) include Balances with the Central Bank Turkey, banks and other financial institutions, money markets, factoring receivables, financial lease receivables, 3. Other assets include investments in associates, subsidiaries, joint ventures, hedging derivative financial assets, property and equipment, intangible assets, tax assets, assets held for resale and related to discontinued operations (net) and other, 4. Borrowings: include funds borrowed, marketable securities issued (net), subordinated loans. Intragroup funding / Total exposures is limited to cash excluding Business Related (i.e. Trade Finance), Repos and loro/nostro accounts, 5. Other liabilities: other provisions, hedging derivatives, deferred and current tax liability and other. 6. LDR = Loans / (Deposits + TL Bonds + Blocked Deposits)

# **Consolidated income statement**

| TL million   | 1Q25    | 2Q25    | q/q  | 1H24    | 1H25    | y/y         |
|--|---------|---------|------|---------|---------|-------------|
| Net Interest Income including swap costs                       | 15,296  | 14,588  | -5%  | 8,795   | 29,884  | 240%        |
| o/w NII  | 29,754  | 35,201  | 18%  | 45,473  | 64,955  | 43%         |
| o/w Swap costs   | -14,458 | -20,613 | 43%  | -36,678 | -35,071 | -4%         |
| Additional Info: Interest Income from CPI-linkers <sup>1</sup> | 12,784  | 11,889  | -7%  | 34,094  | 24,674  | -28%        |
| Fees & Commissions   | 24,115  | 28,039  | 16%  | 35,958  | 52,154  | 45%         |
| Core Revenues  | 39,410  | 42,627  | 8%   | 44,753  | 82,037  | 83%         |
| Operating Costs  | -26,492 | -28,042 | 6%   | -35,891 | -54,534 | <b>52</b> % |
| Core Operating Income  | 12,918  | 14,585  | 13%  | 8,862   | 27,503  | 210%        |
| Trading excl. ECL hedge  | 6,949   | 4,000   | -42% | 9,368   | 10,949  | 17%         |
| Other income   | 899     | 983     | 9%   | 1,532   | 1,883   | 23%         |
| Pre-provision Profit   | 20,766  | 19,568  | -6%  | 19,762  | 40,335  | 104%        |
| ECL (net; excl. currency impact)                               | -6,350  | -6,007  | -5%  | 184     | -12,357 | n.m.        |
| o/w Stage 3 Provisions   | -9,503  | -6,485  | -32% | -9,200  | -15,988 | 74%         |
| o/w Stage 1 + Stage 2 Provisions                               | -5,515  | -5,868  | 6%   | -8,692  | -11,383 | 31%         |
| o/w Currency Impact  | 1,101   | 1,262   | 15%  | 1,329   | 2,363   | 78%         |
| o/w Collections/Provision Reversals                            | 7,566   | 5,084   | -33% | 16,747  | 12,650  | -24%        |
| Provisions for Risks and Charges & Other                       | -40     | -42     | 4%   | -36     | -82     | 125%        |
| Pre-tax Income   | 14,376  | 13,520  | -6%  | 19,910  | 27,895  | 40%         |
| Tax  | -2,957  | -2,189  | -26% | -2,504  | -5,146  | 105%        |
| Net Income   | 11,419  | 11,331  | -1%  | 17,406  | 22,750  | 31%         |

Notes:

n.m.: not meaningful

1. Interest income from CPI linkers includes only inflation impact.

# **Bank-only income statement**

| TL million   | 1Q25    | 2Q25    | q/q  | 1H24    | 1H25    | y/y  |
|--|---------|---------|------|---------|---------|------|
| Net Interest Income including swap costs                       | 11,414  | 10,197  | -11% | 2,924   | 21,611  | 639% |
| o/w NII  | 26,167  | 30,985  | 18%  | 39,654  | 57,152  | 44%  |
| o/w Swap costs   | -14,753 | -20,788 | 41%  | -36,729 | -35,541 | -3%  |
| Additional Info: Interest Income from CPI-linkers <sup>1</sup> | 12,784  | 11,889  | -7%  | 34,094  | 24,674  | -28% |
| Fees & Commissions   | 22,751  | 26,786  | 18%  | 33,699  | 49,537  | 47%  |
| Core Revenues  | 34,165  | 36,983  | 8%   | 36,623  | 71,148  | 94%  |
| Operating Costs  | -25,080 | -26,556 | 6%   | -33,919 | -51,636 | 52%  |
| Core Operating Income  | 9,085   | 10,426  | 15%  | 2,704   | 19,512  | 621% |
| Trading excl. ECL hedge  | 6,714   | 3,800   | -43% | 9,055   | 10,514  | 16%  |
| Other income   | 3,783   | 4,156   | 10%  | 6,308   | 7,938   | 26%  |
| Pre-provision Profit   | 19,582  | 18,383  | -6%  | 18,067  | 37,964  | 110% |
| ECL (net; excl. currency impact)                               | -6,313  | -6,062  | -4%  | 23      | -12,375 | n.m. |
| o/w Stage 3 Provisions   | -9,375  | -6,439  | -31% | -9,130  | -15,814 | 73%  |
| o/w Stage 1 + Stage 2 Provisions                               | -5,397  | -5,784  | 7%   | -8,510  | -11,181 | 31%  |
| o/w Currency Impact  | 1,101   | 1,262   | 15%  | 1,329   | 2,363   | 78%  |
| o/w Collections/Provision Reversals                            | 7,358   | 4,899   | -33% | 16,334  | 12,257  | -25% |
| <b>Provisions for Risks and Charges &amp; Other</b>            | -26     | -37     | 42%  | -18     | -62     | 242% |
| Pre-tax Income   | 13,243  | 12,284  | -7%  | 18,072  | 25,527  | 41%  |
| Tax  | -1,825  | -954    | -48% | -668    | -2,779  | 316% |
| Net Income   | 11,418  | 11,330  | -1%  | 17,405  | 22,748  | 31%  |

Notes:

n.m.: not meaningful

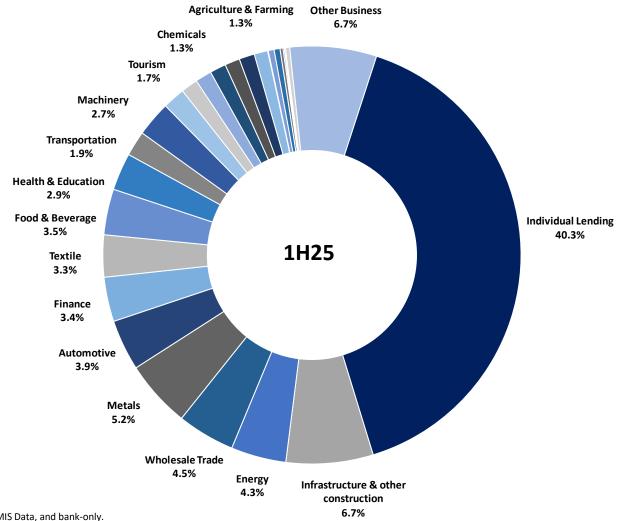
1. Interest income from CPI linkers includes only inflation impact.

# **ECL** details

| TL million        | 1Q25   | 2Q25   | 1H24   | 1H25   |
|-------------------|--------|--------|--------|--------|
| Provisions        | 10,110 | 8,765  | 6,527  | 18,875 |
| Stage-1 & 2 (Net) | 607    | 2,280  | -2,673 | 2,887  |
| Stage-3           | 9,503  | 6,485  | 9,200  | 15,988 |
| Collections       | -3,760 | -2,758 | -6,711 | -6,517 |
| ECL               | 6,350  | 6,007  | -184   | 12,357 |

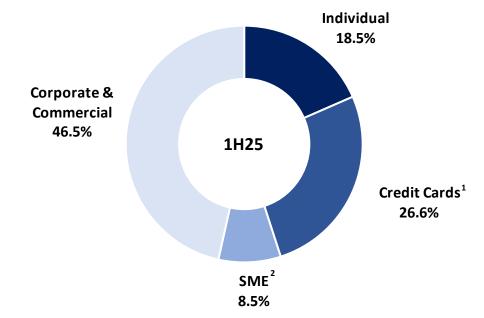
### Sectoral breakdown of loans

### Sectoral Breakdown of Gross Cash & Non-Cash Loans



- Well-diversified loan portfolio
- Highest sectoral concentration below 7%

### **Segment Breakdown of Performing Loans**



Based on MIS Data, and bank-only.

1. Includes business credit cards.

Notes:

Based on internal SME definition.

|               | Syndications                             | US\$ 2.27 bln  Nov'24: US\$ 605.4 mln and € 410.1 mln, all-in cost at SOFR+ 1.75% and Euribor+ 1.50% for 367 days. 45 banks from 24 countries - Sustainable  Jun'25: US\$ 466 mln, and € 407.45 mln, all-in cost at SOFR+1.60% and Euribor+ 1.35% for 367 days. US\$ 237,5 mln, all-in cost at SOFR+ 2.00% for 734 days. 55 banks from 28 countries - Sustainability 22025 |
|---------------|--|--|
| al            | AT1                                      | US\$ 500 mln outstanding  Apr'24: US\$ 500 mln market transaction, callable at 5.25 years and every interest payment date onwards, perpetual, 9.743% (coupon rate)   |
| International | Subordinated Transactions                | <ul> <li>US\$ 1.15 bln outstanding</li> <li>Jan'21: US\$ 500 mln market transaction, 10NC5, 7.875% (coupon rate)- Basel III Compliant</li> <li>Jan'24: US\$ 650 mln market transaction, 10NC5, 9.25% (coupon rate)- Basel III Compliant</li> </ul>   |
| Inter         | Foreign and Local Currency Bonds / Bills | US\$ 1.80 bln Eurobonds  Sep'23: US\$ 500 mln, 9.25% (coupon rate), 5 years - Sustainable  Nov'23: US\$ 300 mln, 8.75% (yield rate), 5 years - Tap  Sep'24: US\$ 500 mln, 7.125% (coupon rate), 5 years  Mar'25: US\$ 500 mln, 7.25% (coupon rate), 5 years  |
|               | DPRs                                     | ~ US\$ 2.82 bln outstanding  ■ June'25: US\$ 565 mln and € 125 mln with maturities varying between 5 and 7 years and with 5 different investors  |

# **Local Currency Bonds / Bills**

#### TL 4.095 bln total

- Jan'25: TL 351 mln, 1-year maturity
- Feb'25: TL 2.844 bln, 9-month maturity
- Mar'25: TL 900 mln, 9-month maturity
- Apr'25: TL 228 mln, 6-month maturity

# ■ May'25: TL 413 mln, 6-month maturity 2025

### **Subordinated Bonds**

#### TL 800 mln total

- Jul'19: TL 500 mln, 10-year maturity, TLREF index + 193 bps
- Oct'19: TL 300 mln, 10-year maturity, TLREF index + 130 bps

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