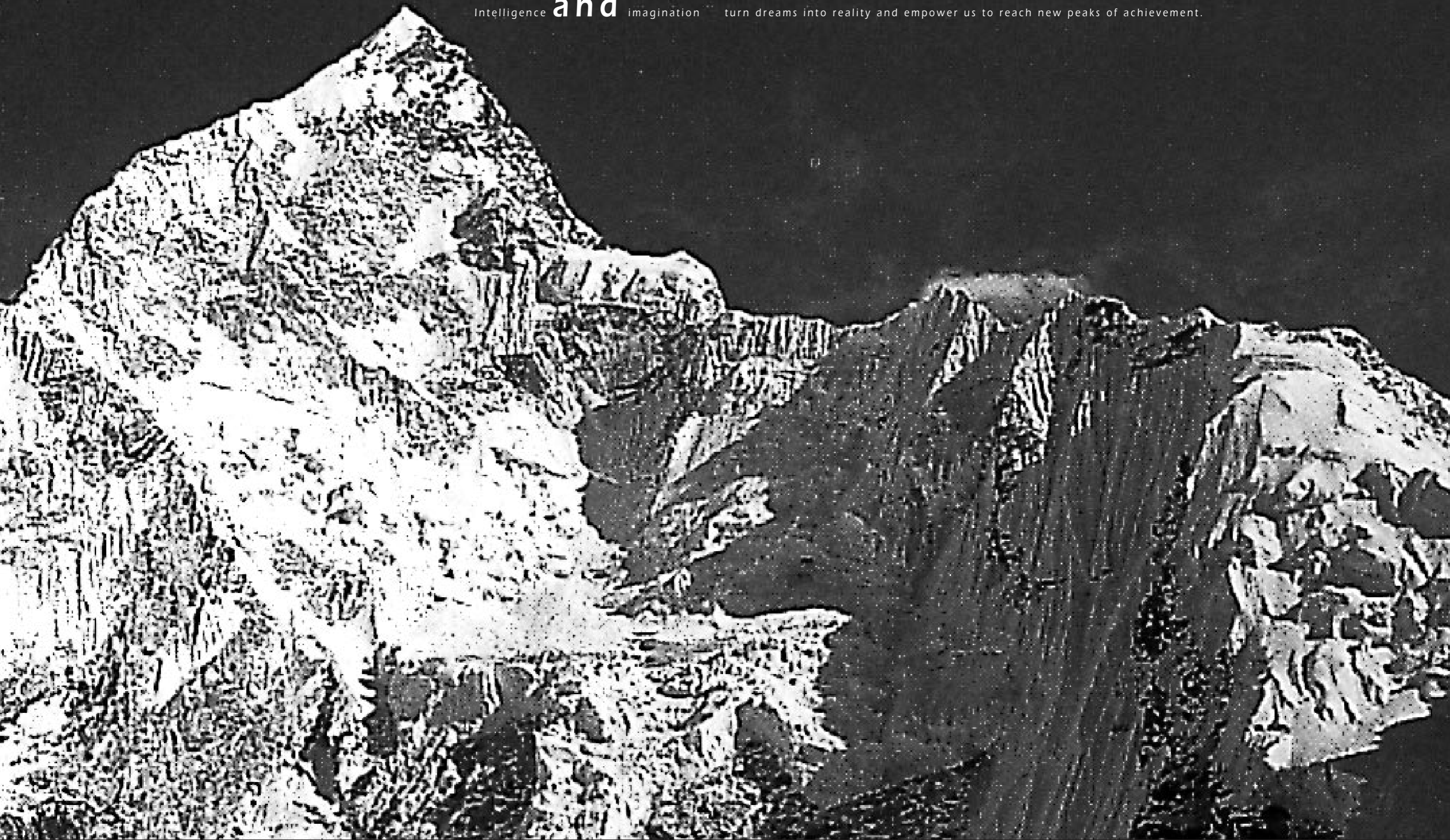




| | |
|--|----|
| BANK DESCRIPTION | 7 |
| MAJOR ACHIEVEMENTS/1999 | 9 |
| FINANCIAL SUMMARY | 11 |
| BOARD OF DIRECTORS | 14 |
| MESSAGE FROM THE BOARD OF DIRECTORS | 16 |
| DISCUSSION OF RESULTS | 24 |
| REVIEW OF ACTIVITIES | 34 |
| CUSTOMER BUSINESSES | |
| INTERNATIONAL NETWORK | |
| TREASURY & CAPITAL MARKETS | |
| NEW DISTRIBUTION CHANNELS | |
| TECHNOLOGY | |
| HUMAN RESOURCE MANAGEMENT | |
| COMMUNITY INVOLVEMENT | |
| FINANCIAL STATEMENTS AND AUDITORS' REPORT | 49 |
| EXECUTIVE MANAGEMENT | 94 |
| DIRECTORY | 95 |
| BRANCHES AUTHORIZED FOR INTERNATIONAL TRANSACTIONS | 96 |

Intelligence **and** imagination turn dreams into reality and empower us to reach new peaks of achievement.





BANK DESCRIPTION



A full service financial institution committed to innovation and customer service, Yapı ve Kredi Bankası (Yapı Kredi or YKB) is the largest privately owned bank in Turkey.

The mission of YKB since its foundation in 1944 has been to provide financial services to the public. Fifty-five years later, the Bank remains dedicated to extending real financial services to individuals and businesses of all sizes. Over the years YKB has concentrated its resources on building a large and loyal franchise among corporate, commercial and retail customers by investing in technology, infrastructure, human resources, branches and new delivery channels. As a long-term business strategy, YKB aspires to generate sustainable profits through relationship banking.

Today, at the conclusion of a five-

year change program, Yapı Kredi is stronger than ever. Operating through 439 domestic branches, more than 1200 ATMs, one offshore banking unit in Bahrain, six overseas representative offices and four international subsidiaries, with equity participations in Turkcell, Turkey's dominant mobile telephone operator, and SuperOnline, the country's major Internet Service Provider, Yapı Kredi is positioned to excel.

The Çukurova Group —a diversified conglomerate involved in banking, insurance, financial services, telecommunications, information technology, media and industry— is the major shareholder in Yapı Kredi. Approximately 40 percent of the Bank's shares are traded on the Istanbul Stock Exchange under the symbol YKBNK.



- Expansion of the balance sheet in a contracting economy due to higher business volumes.
- Increase in funds borrowed by 35% to \$1,056 million.
- Deposits increased by 16% to \$ 5,966 and contribute 67% of total funding.
- Allocation of a large percentage of assets to loans compared to the sector.
- Improved profitability resulted in net income of \$226 million, up 22% over 1998.
- Finalization of change program leading to an increase in efficiency and reduction of cost/income ratio.
- Change in senior management from within the Bank ensured continuity in management and strategy.
- Completion of preparations for Internet banking by year-end.

| Yapı Kredi Bank (Bank only) | 1997 | 1998 | 1999 |
|-----------------------------|-------|--------|--------|
| Branches | 428 | 435 | 439 |
| ATMs | 1,136 | 1,170 | 1,207 |
| POS Terminals | 8,073 | 21,586 | 35,327 |
| Employees | 9,909 | 10,864 | 10,383 |

RATIOS

| Profitability: | 1997 | 1998 | 1999 |
|---|-------------|-------------|-------------|
| Net interest spread | 18.4 | 18.4 | 16.8 |
| Net interest margin | 16.1 | 15.9 | 15.0 |
| Non-interest income to total operating income (*) | 45.0 | 45.6 | 48.5 |
| Operating expenses to average total assets | 10.2 | 10.4 | 10.2 |
| Return on average shareholders' equity (*) | 4.5 | 7.6 | 6.4 |
| <hr/> | | | |
| Funding and Liquidity Ratios: | 1997 | 1998 | 1999 |
| Deposits to total assets | 52.8 | 52.5 | 53.8 |
| Net loans to total assets | 36.8 | 36.1 | 33.4 |
| Shareholders' equity to total assets | 21.9 | 19.8 | 19.5 |
| Liquid assets to total assets | 26.2 | 28.8 | 34.2 |
| Total regulatory capital / risk weighted assets | 27.0 | 28.0 | 27.0 |

* Excluding income from sale of equity participations

SUMMARY BALANCE SHEET

(US\$ millions)

ASSETS:

| | 1997 | 1998 | 1999 |
|--|-------|-------|--------|
| Cash, due from banks, short term placements | 625 | 620 | 648 |
| Reserve deposits | 228 | 246 | 428 |
| Investment securities, net | 1,452 | 2,191 | 3,141 |
| Loans, net | 2,919 | 3,529 | 3,707 |
| Accrued interest income | 657 | 908 | 758 |
| Equity participations | 210 | 242 | 272 |
| Premises and equipment | 1,336 | 1,491 | 1,616 |
| Leasing rec., factoring rec., goodwill and other assets | 513 | 548 | 523 |
| | 7,940 | 9,775 | 11,093 |

LIABILITIES AND SHAREHOLDER'S EQUITY:

| | 1997 | 1998 | 1999 |
|--|-------|-------|--------|
| Deposits | 4,196 | 5,135 | 5,966 |
| Funds borrowed from banks | 689 | 781 | 1,056 |
| Obligations for repurchase agreements | 656 | 1,010 | 773 |
| Insurance technical reserves | 193 | 256 | 316 |
| Accrued interest expense | 133 | 194 | 176 |
| Deferred tax liability and taxation on income | 160 | 189 | 252 |
| Factoring payables and other liabilities | 143 | 193 | 302 |
| | 6,170 | 7,758 | 8,841 |
| Minority interest payable | 31 | 86 | 90 |
| Shareholders' equity | 1,739 | 1,931 | 2,162 |
| | 7,940 | 9,775 | 11,093 |

SUMMARY INCOME STATEMENT

(US\$ millions)

| | 1997 | 1998 | 1999 |
|---|-------|-------|-------|
| Interest income | 1,503 | 2,008 | 2,470 |
| Interest expense | 802 | 1,136 | 1,463 |
| Net interest income | 701 | 872 | 1,007 |
| Provision for loan losses and doubtful receivables | 25 | 73 | 78 |
| Foreign exchange loss ,net | 226 | 248 | 315 |
| Net interest income after provision for loan losses and foreign exchange loss | 450 | 551 | 614 |
| Non-interest income | 578 | 779 | 1,048 |
| Non-interest expense | 747 | 921 | 1,069 |
| Income before taxation, minority interest and loss on net monetary position | 281 | 409 | 593 |
| Taxation charge | 140 | 111 | 226 |
| Net income before minority interest and loss on net monetary position | 141 | 298 | 367 |
| Minority interest | 6 | 1 | 14 |
| Net income before loss on net monetary position | 135 | 297 | 353 |
| Loss on net monetary position | 56 | 112 | 127 |
| Net income | 79 | 185 | 226 |



BOARD OF DIRECTORS



STANDING (left to right):

Mustafa Kâmil Toker
(Auditor)

Doç. Dr. Deniz Gökçe
(Member)

Naci Sığın
(President and Member)

A. Rona Yırcalı
(Chairman)

Osman Berkmen
(Vice Chairman and
Executive Director)

Tuluy Ergöröl
(Member)

Can Erol
(Auditor)

SITTING (left to right):

Selçuk Altun
(Acting President and Managing Director)

Ali İhsan Karacan
(Member)

Mehmet Emin Karamehmet
(Member)

Prof. Dr. Özer Seliçi
(Vice Chairman and Managing Director)

Nurdan Yıldırım
(Secretary)



MESSAGE FROM THE BOARD OF DIRECTORS

Yapı Kredi's mission is to finance the real sector. Development of long-term, sustainable relations with customers, employees and shareholders has been a hallmark of the Bank since its foundation 55 years ago.

Over the years, YKB has invested in building strong customer franchises in all segments of the market. Today, as Turkey heads towards a period of lower inflation and lower interest rates, this unswerving dedication to customers puts Yapı Kredi in an excellent position to extend its business.

Readiness for a lower inflation environment

Finalization of a five-year change program during 1999 puts YKB far ahead of other banks in Turkey. A strategy to maintain profitability in a lower inflation environment has been put in place. The program has changed YKB's infrastructure and organization radically. Internal procedures and standards have been brought into line with European norms.

Approximately \$100 million was invested in a new Operations Center and a new client server system. The organizational structure of the Bank has been changed to focus on Large Corporations, Small and Medium Size Enterprises and Individual Banking. Sales and operations staff and functions have been separated in the branches. The regional management structure has been eliminated. The transaction-oriented system has been replaced with a customer information approach. Customer Information File (CIF) have been compiled that give a complete history and profile of each of the Bank's five million customers. CIF enables YKB to monitor customer activity and profitability and set budgets and targets accordingly. Operational efficiency has been improved and sales management enhanced.

Increased profitability, lower costs

The impact of the change program is reflected in Yapı Kredi's results for 1999. Profitability increased significantly

despite negative conditions in the real sector to reach \$226 million, up from \$185 million a year earlier. According to inflation adjusted IAS figures, assets increased by 13%, loans by 5%, deposits by 16% and total shareholders' equity by 12% over 1998 figures. This makes YKB one of the best performers among private commercial banks in Turkey and one of the few that reduced costs compared to income in 1999.

YKB generates income mainly from core banking activities and customer service, a reflection of the overall quality of its technology, infrastructure and human resources. Yapı Kredi is the strongest bank in covering expenses through non-interest income from fees and commissions and is much less dependent on income from government securities than other financial institutions in Turkey. Investment securities provided only 28% of revenues in 1999 whereas the average of other large banks was nearly twice this figure.

The experience of 1999—a year in which Turkey's GNP plummeted by 6.4%—

confirmed YKB's commitment to extending real financial services to society despite economic turbulence and regardless of trading opportunities.

Loyal franchises

Ten years ago, Yapı Kredi had the vision and courage to pioneer retail banking applications in Turkey. YKB introduced the first credit cards, the first consumer loans, the first mutual funds, the first debit cards and the first overdraft facilities. Despite increasing competition in recent years, YKB has maintained its leadership position in individual banking. Customer deposits—the majority small savings accounts of millions of people in nearly 450 branches nationwide—constitute more than 67% of total funding. The Bank runs the largest credit card operation in Turkey with a portfolio of 2.4 million cards at the end of 1999, a huge operation in international terms. Revolving credit card interest and interchange fee from acquirers have generated a solid income



that makes credit cards a very profitable business for Yapı Kredi.

YKB is the biggest lender to the private sector in Turkey. This will put the Bank in an enviable position as the economy recovers and demand increases. In 2000, a customized scoring system for corporate and commercial customers developed over the past three years will be implemented in all branches. This will give YKB a world-class risk management system that will strengthen its position in commercial lending, especially under anti-inflationary environment.

YKB handles 45% of total transactions through non-branch channels. In 1999, all telephone banking products and functions were gathered under one number (444 0 444). Internet banking (Teleweb) was launched in January 2000 after a year of intensive development and testing. The Bank aims to increase utilization of the Call Center and Internet. At the same time, YKB is moving quickly to develop and introduce secure mobile banking through WAP technology due to the existence of more

than eight million mobile phone users in Turkey, six million of them subscribers of Turkcell, an affiliated company. YKB will be a pioneer in this very new field. YKB is also laying the foundations for e-commerce by developing banking applications, free Internet access through its affiliate SuperOnline and an Internet credit card that will enable secure shopping on the web.

A universal bank

Yapı Kredi has become increasingly international in scope and reach. Turkey's prospective membership in the European Union makes a presence in the EU an advantage on a long-term basis. During 1999, the Düsseldorf branch was transformed into a fully licensed German bank. This will enable YKB to expand in Germany as well as in other EU countries. A branch of the subsidiary in Düsseldorf will be opened in the Netherlands in 2000. YKB was an early investor in Russia, setting up Yapı Toko Bank in 1993. In 1999, the shares of Toko Bank were

acquired, making Yapı Kredi Bank Moscow a fully owned subsidiary, evidence of YKB's commitment to Russia. During the year, Yapı Kredi International Holding BV in the Netherlands was founded to hold international subsidiaries under one umbrella.

Investor confidence

Yapı Kredi shares have been listed on the Istanbul Stock Exchange since 1987. The Bank enjoys the highest trading volume on the ISE, an indication of investor confidence. Market capitalization and shareholder value enhancement are becoming important concepts within the Bank as a measurement of success.

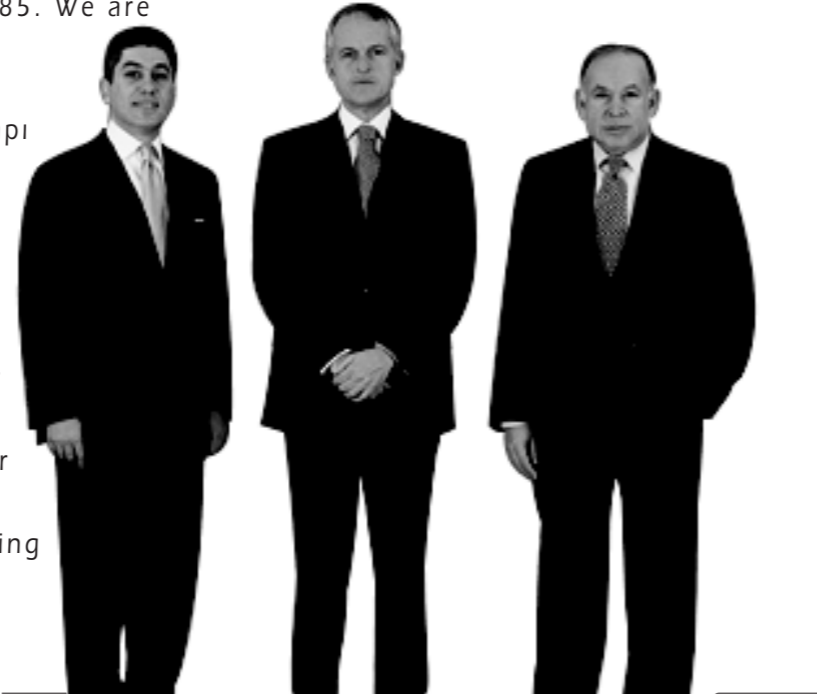
Our ultimate aim is to maximize shareholder value in the long run. In 1999, YKB share price increased by 726%, outperforming the financial index and ISE 100 which performed 548% and 485% respectively. International institutional investors, who hold approximately 30% of the shares, see strength in a number of critical areas:

- strong customer franchises served by a well-placed branch network and effective non-branch channels
- diversified revenue stream with high service income
- strategic investment in the new economy
- customer focused infrastructure, organization and approach
- effective cost management
- broadly based and low-cost funding structure.

Over the past six years, Yapı Kredi has divested many of its industrial participations, injecting the proceeds into core banking businesses and New Economy investments. In 2000, synergy with New Economy businesses will further diversify the Bank's income stream and build customer loyalty. Development of new products related to mobile communications and the Internet will give YKB a clear edge in the new economy.

Continuity in management

In closing, the Board would like to express its appreciation to Burhan Karaçam, who managed Yapı Kredi creatively and successfully for the past 12 years. The Bank's new President, Naci Sığın, who was appointed on March 4, has been with YKB since 1991 and with the Çukurova Group since 1985. We are confident that he has the experience, enthusiasm and leadership ability to guide Yapı Kredi effectively in the coming years. Finally, we extend our heartfelt sympathies to all those who lost family members and property in the terrible August and November earthquakes. We applaud the dedication and bravery of our employees in the earthquake affected zone who kept working despite their personal losses.



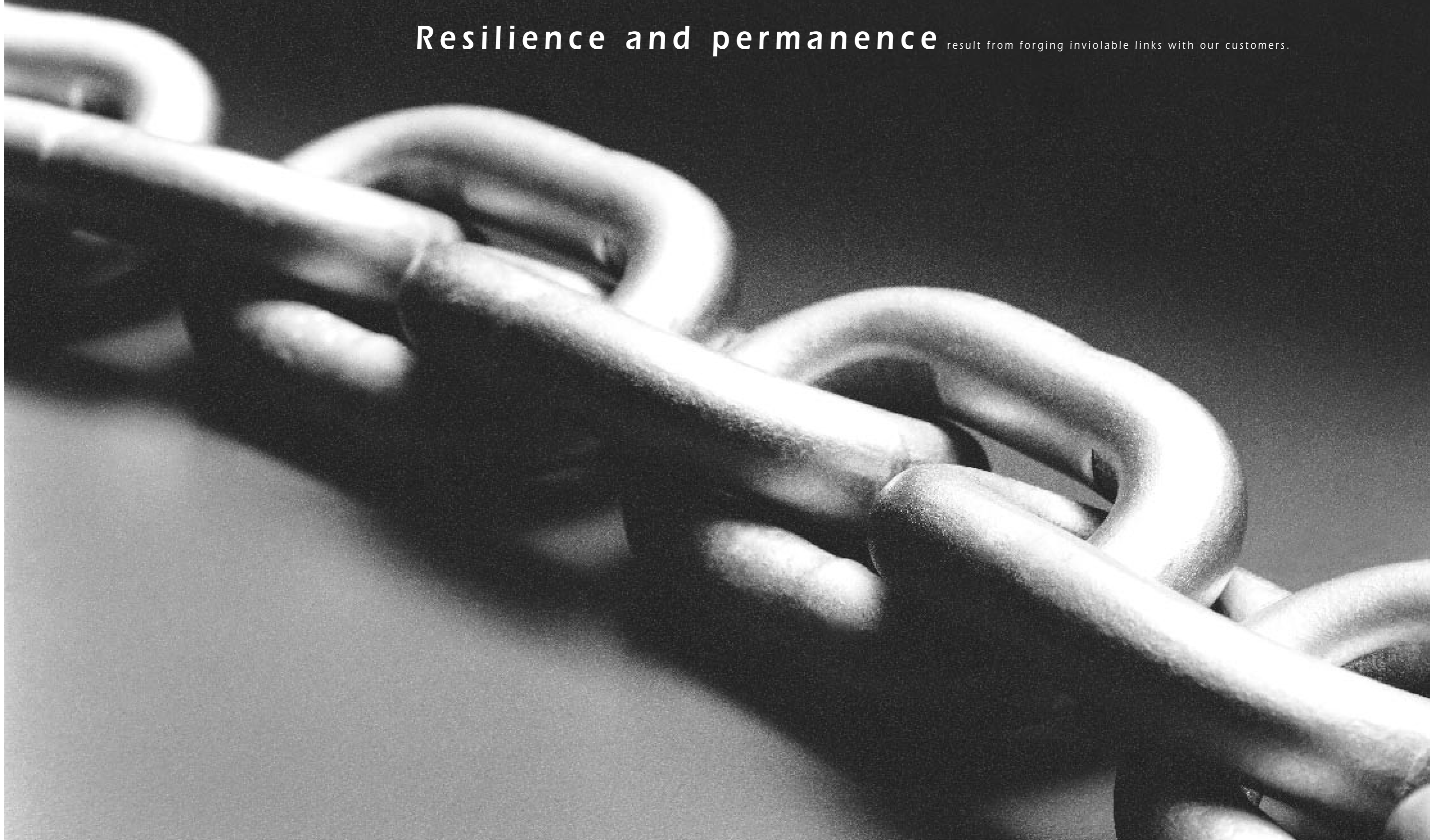
Naci Sığın
President and
Member of the Board

A. Rona Yırcalı
Chairman of the Board

Osman Berkmen
Vice-Chairman and
Executive Director



Resilience and permanence result from forging inviolable links with our customers.





□ INFLATION ADJUSTED AND CONSOLIDATED FINANCIALS

Starting in 1999, due to the need for increased disclosure and more comprehensive financial statements, the International Accounting Standards Committee has revised International Accounting Standards.

Yapı Kredi has adopted the revisions in the accompanying financial statements and is disclosing three years comparative inflation adjusted and consolidated financials for the first time in this report. In Note 26 of the financial statements, "bank only" inflation adjusted financial statements are also presented.

Accordingly, all of the financial data, except otherwise indicated, are gathered from consolidated and inflation adjusted financial statements. The major subsidiaries whose results are included in the consolidated financial statements are :

Yapı Kredi Leasing, a market leader in providing highly specialized financial services in the commercial and corporate based leasing industry with an 11% market share.

Yapı Kredi Factoring, with an 8% market share in international and domestic factoring business in recourse as well as non-recourse factoring.

Halk Sigorta, a leading provider of non-life insurance products that is listed on the ISE.

Halk Yaşam, a very successful life and health insurance company.

Yapı Kredi Yatırım, the full service investment banking and brokerage arm of YKB, serving corporate clients and institutional and retail investors in Turkey and abroad.

Yapı Kredi-Koray Real Estate Investment Co., an independent and professionally managed REIC that is well-positioned in the market in terms of image, funding and access to investment opportunities.

Yapı Kredi Deutschland A.G., focusing on corporate banking and foreign trade and treasury business for the European market.

Yapı Kredi Moscow, providing services to Turkish and multinational corporations and individuals.

Banque de Commerce et de Placement SA, concentrating on financing of commercial transactions in the field of international trade and portfolio management for private banking clients.

SuperOnline, the leading Internet Service Provider and portal in Turkey.

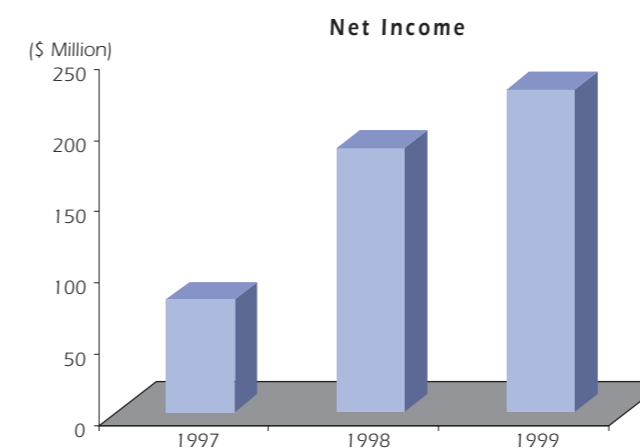
Efficiency is improving. According to the statutory books, the Bank's cost/income ratio decreased to 43% from 48%, a good achievement without downsizing. YKB is one of the few banks in Turkey that reduced costs compared to income in 1999.

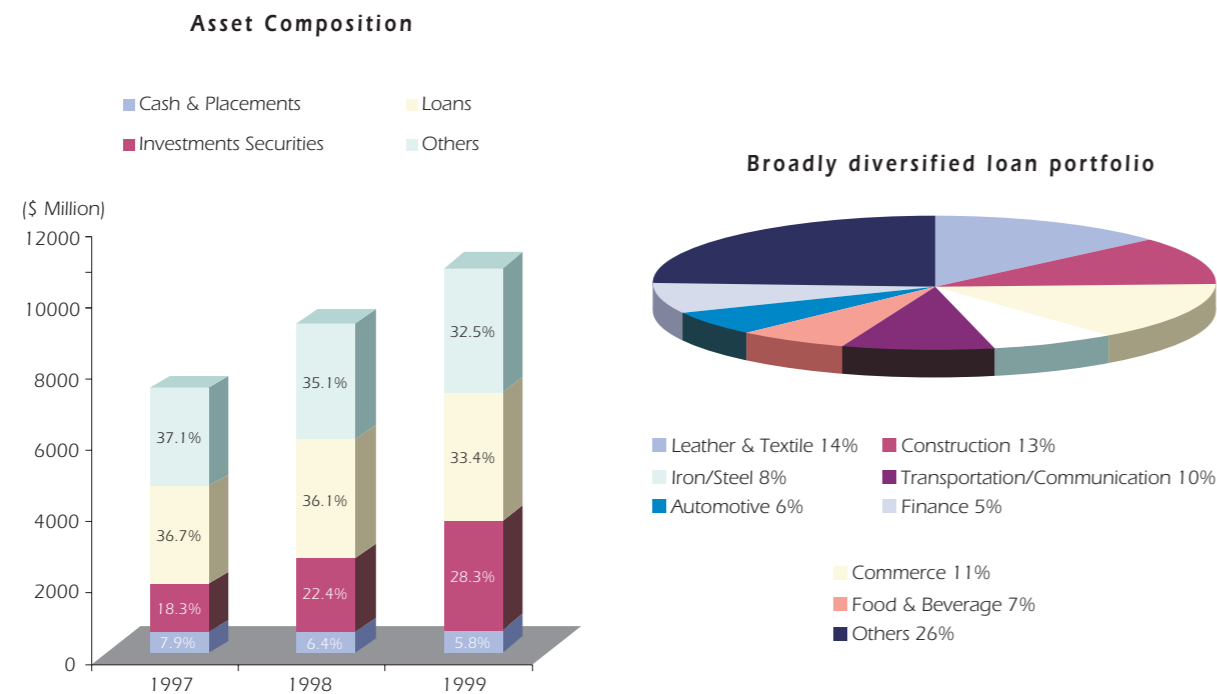
□ ASSET GROWTH

The Bank's assets grew by 13% to \$11,093 million, making it one of the largest private sector banks in Turkey. The recession that started in 1998 was felt throughout the economy in 1999. High interest rates and poor business conditions weakened loan demand. Lack of demand and decline in customer quality changed the Bank's asset composition significantly. The ratio of total loans, which was more than 35% of assets in previous years, slipped to 33% in 1999. Despite the contraction in the loan portfolio, YKB is still one of the largest lenders to the private sector in Turkey. Due to economic conditions, the Bank kept more assets in liquid assets.

□ NET INCOME

Yapı Kredi posted real growth in 1999, increasing net income significantly in spite of unfavorable conditions in the real sector. Net income rose to \$226 million from \$185 million, a gain of 22%.





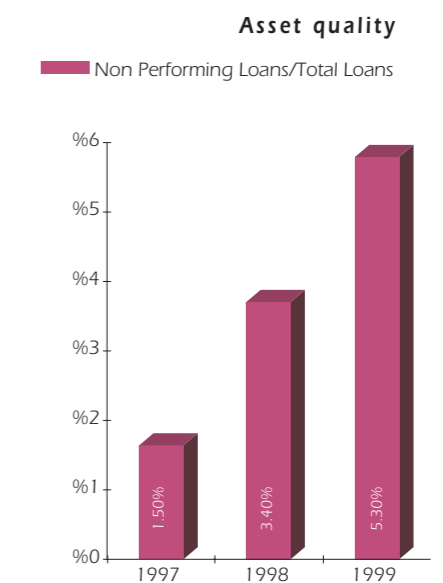
| Loan Portfolio Composition (%) | | 1997 | 1998 | 1999 |
|--------------------------------|--|------|------|------|
| Consumer | | 15 | 19 | 19 |
| TL Commercial | | 14 | 10 | 17 |
| FX | | 71 | 71 | 64 |
| | | 100 | 100 | 100 |
| Short term | | 78 | 74 | 73 |
| Medium term | | 22 | 26 | 27 |

This resulted in a 35% increase in marketable securities and cash placements.

The composition of the loan portfolio changed considerably in 1999. Consumer loans continued to make up 19% of the total loan portfolio. Commercial TL loans made up 17% of total loans compared to 10% a year earlier. The proportion of foreign currency loans dropped from 71% to 64% of total loans. YKB continued to favor short-term lending. Loans with maturities of one year or less made up 73% of the portfolio in 1999, on par with the previous year.

Over the years, Yapı Kredi has developed a broadly diversified loan portfolio in line with sound risk management principles. No one sector represents more than 15% of the total portfolio.

Adverse economic conditions took their toll on asset quality in 1999. According to statistics published by Central Bank of Turkey, non-performing loans made up 10.56% of total loans in



1999 compared with 3.45% in 1998. At Yapı Kredi, the share of non-performing loans to total loans increased from 3.4% in 1998 to 5.3% in 1999. The Bank has provisioned non-performing loans with reserves amounting to \$104 million.

STRONG AND STABLE LIABILITY STRUCTURE

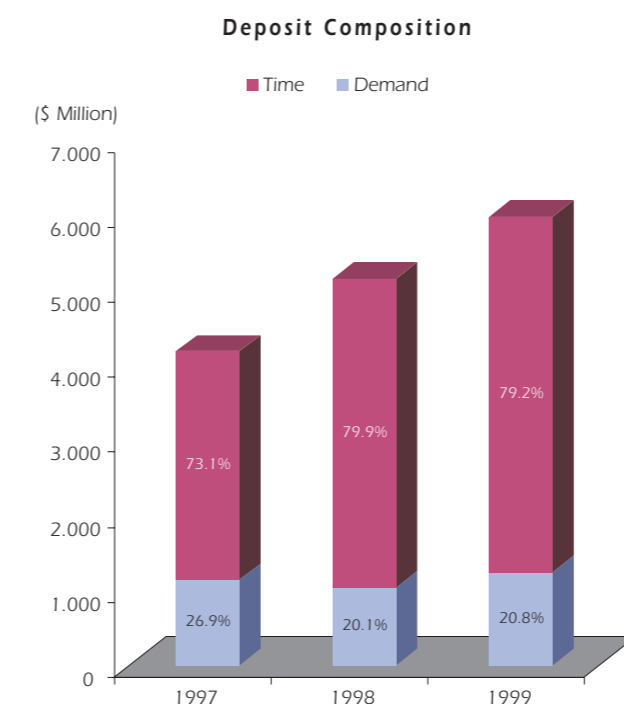
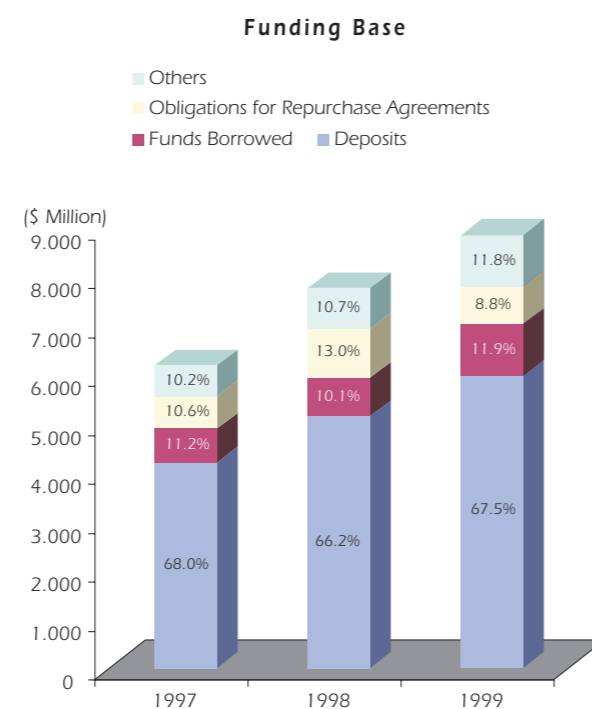
Yapı Kredi has always had a large customer deposit base. For the past two years, deposits have made up more than 66% of total funding.

In 1999, deposits increased by 16% to \$5,966 million, a result of the preference of depositors for large, trustworthy financial institutions after the government takeover of five ailing banks, problems with off-shore banks and the rapid decline in interest rates. Both demand and time deposits increased sharply, and foreign currency deposits made up 76% of total deposits (including interbank deposits) at year-end 1999. Demand deposits and accounts with maturities less than one month compose 48% of total deposits. YKB enjoys a stable TL demand deposit base of around \$350 million. The breadth of stability of YKB's deposit base is demonstrated by the size of deposits: 90% of deposits are accounts less than \$200,000. These represent the savings of individuals or small companies and thus are not very sensitive to interest rates.

Funds borrowed also increased in 1999, climbing from \$781 million to \$1,056, an increase of 35%. Yapı Kredi renewed two syndicated one-year trade finance facilities for another year, increasing the size by 35% to \$420

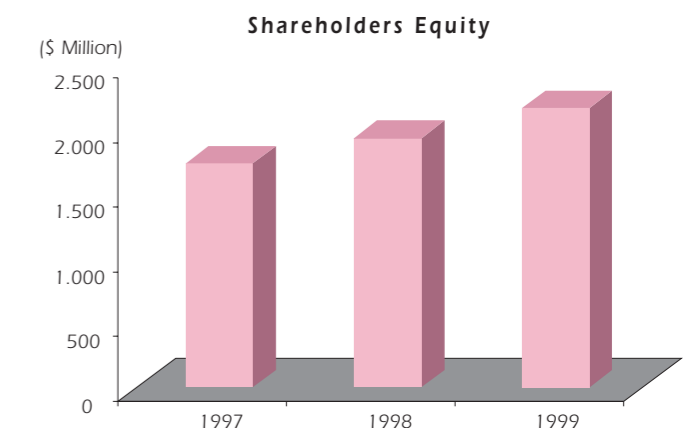
million. Other projects in the international markets were deferred to 2000 due to the high cost of funds during the year.

YKB is a strong bank in terms of capitalization but this is not adequately reflected in the statutory financial statements for several reasons, mainly due to unrealistic revaluation of land and equity participations.



According to IAS, consolidated equity in 1999 totaled more than \$2.1 billion. Capital adequacy increases from 14% to 27% when IAS figures are considered, making it one of the highest figures in the industry.

Since 1994, YKB has generated more than \$650 million from sales of non-core participations. In 1999, the Bank obtained extraordinary income of \$59



million from the sale of 50% of its shares in SuperOnline to Çukurova Holding, representing a yield of more than 600% on the initial investment. The divestiture program will continue in 2000 with the sale of shares in Turkcell in international markets.

DIVERSIFIED REVENUE STREAMS

Yapı Kredi posted net interest income of \$ 1,007 million and non-interest income of \$1,048 million in 1999.

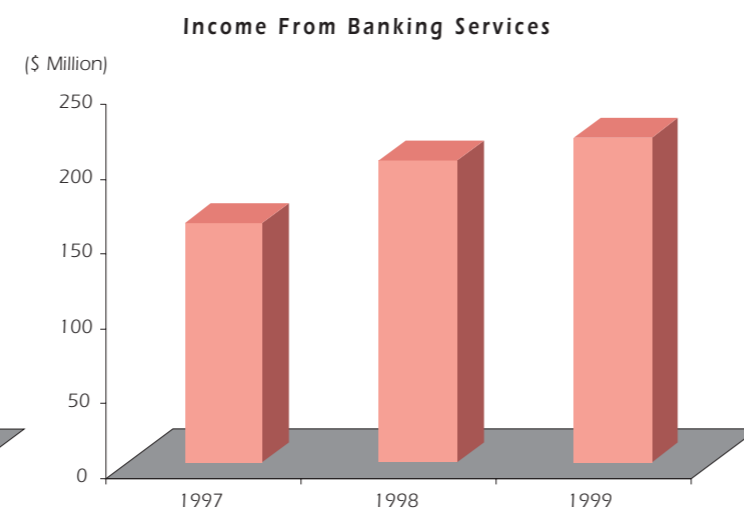
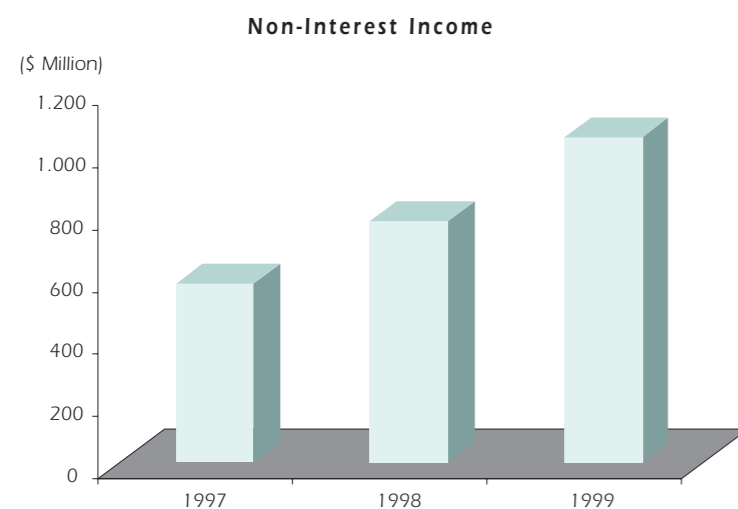
YKB earns more than 70% of its

revenues from core banking activities. Interest income on loans contributed \$1,506 million to total interest income in 1999, compared to \$1,352 million a year earlier, and its contribution to total interest income fell from 67% to 61% as a result of economic contraction.

Income from investment securities provided 28% of revenues in 1999, a figure much lower than the average of the banking sector. Consequently, the imposition of an extraordinary tax in late 1999, levied as a withholding tax on government bonds to meet the cost of

earthquake reconstruction, did not significantly impact 1999 income. The earthquake tax will have a total impact of \$70 million on the Bank's earnings over three years.

Yapı Kredi generated \$217 million in income from banking services in 1999, up from \$202 million the previous year, a reflection of the overall quality of the Bank's technology, infrastructure and human resources. YKB makes more money from services than any other bank in Turkey, a result of its broad customer base and its early introduction of service fees.



PROJECTIONS FOR 2000

The true impact of the Operations Center and the Change Program will become apparent in 2000. We expect operational expenses to decline as a result of the centralization of operations and greater utilization of non-branch delivery channels with the introduction of Internet Banking and wider usage of the Call Center. At the same time, a great emphasis on the expansion of personalized customer services in the branches is expected to have a positive effect on income. Introduction of new products and joint promotions with our affiliates in telecommunications, insurance and financial services will stimulate sales and add new customers. We anticipate strong growth in both commercial and consumer loans as interest rates go down and the economy recovers.

In summary, YKB has the ability to increase revenues and profits in lower inflation environment.



Clarity of vision

gives depth to our perceptions, propelling us forward to new successes.



□ CUSTOMER BUSINESSES

Corporates

A continuing commitment to serving customers, places YKB in an enviable position.

Yapı Kredi was one of the largest lenders to private sector corporates in 1999. Loans to corporate clients and small and medium size enterprises totaled \$2,900 million compared to \$2,827 million the preceding year, an increase of 3%. The minimal increase reflected the economic hardship experienced in all business sectors during the year as well as the high cost of borrowing.

Years of experience in commercial lending—and the Bank's continuing commitment to serving customers even during periods of economic contraction—places it in an enviable position as other banks seek to increase their loan portfolios.

Accumulation of meaningful market data on companies for a period of ten or more years supports effective risk management. In anticipation of a sharp increase in lending activities as the economy stabilizes, the Bank worked with Dun and Bradstreet to develop a

customized scoring system for corporate customers that will be applied in all branches in January 2000. This system will enable branches to assume more responsibility and authority in lending decisions, thus decentralizing the lending process to accommodate more customers, more quickly while keeping asset quality high.

Small and medium sized enterprises

YKB is the first and prime bank of small and medium sized creditworthy businesses.

Traditionally YKB is heavily involved in the real sector. Good penetration of small and medium sized enterprises has been achieved through a nationwide network of nearly 450 branches. The Bank focuses on working capital loans, international trade finance, particularly for exporters, and cash management products.

YKB is an aggressive competitor in this market segment, pioneering innovative services and exploring new potential. In 1999 for example, telephone

banking (Teletel) for medium and small business was launched and an auto fax system that provides a daily transaction journal every morning was promoted. The Bank continues to promote Telerom PC Banking Program that provides easy access to accounts and offer a direct link between the customers and the Bank for other banking operations.

YKB is structuring models to meet the needs of different sectors, going deeper into the specific requirements of different businesses. New programs include:

- commercial vehicle loans
- seasonal financing for agricultural enterprises
- an installment card
- a purchase card for small retail outlets that enables them to buy supplies for large distribution companies on credit
- automated collection systems for companies with very large distribution networks

Yapı Kredi believes it can penetrate the vast market of small and medium sized

enterprises in Turkey while maintaining high standards of risk control and diversification. Introduction of a standard risk rating system empowers the branches to make sounder decisions and assume more responsibility in the lending process.

YKB has developed an innovative cash management system that extends credit to small retail outlets for the purchase of goods from large distributors through plastic cards and electronic banking applications. This will be launched in 2000. YKB is also strong in project management, with a track record of successful arrangement of finance packages for large-scale infrastructure projects. This will continue to be a focus of interest in 2000.

Individuals

YKB nurtures lifetime relationships with customers

Yapı Kredi pioneered individual banking services in Turkey. In the twelve years since the introduction of credit cards, consumer loans and overdraft accounts, individual banking has become a very profitable business for the Bank.



Interest from revolving credit cards, loans and overdraft accounts, plus interchange fees from acquirers, generate a solid revenue stream that amounted to more than \$600 million in 1999.

YKB aims to accompany customers through their life cycle, providing appropriate, competitively priced products to meet needs of each stage of life and delivering them with a very high standard of service.

YKB is proud to apply the same approach and projects at the same time as the leading banks in the world. A customer oriented marketing organization was established in 1998 consisting of three groups: market analysis, product development and management, and customer segmentation. These groups intersect and exchange information to enhance customer relationship management. Customer Information File enables the Bank to use data warehousing as a tool to target groups for specific campaigns. The introduction of Personal Banking services is a case in point, in which a Personal Banker directs and

advises the customer on all his banking and investment needs and transactions. This program has proven an overwhelming success; it will be further developed to accommodate a larger number of customers in the coming years.

Credit cards are a central component of individual banking services. The Bank has a very strong image and leadership in credit cards. A portfolio of 2.4 million cards at end 1999 makes Yapı Kredi the number one issuer in Turkey. YKB has a commanding 28% market share in sales volume and a 20% share in the total number of cards issued, equivalent to the combined total of the next three issuers. As a desired and used product, the activity rate is far above the market average at 89%. The Bank has offered a successful bonus point loyalty program for eleven years, making YKB cards the first preferred card in the market. New loyalty programs for credit cardholders that go beyond gifts will further differentiate YKB from its competitors, increase product usage and enhance loyalty.

In total—including 2.9 million Maestro debit cards— YKB is handling almost 5.5 million cards. This is a huge operation in international terms as well, equivalent or larger than the major card operations in the US.

The synergetic projects developed with Çukurova Group of Companies like Turkey's biggest Internet Service Provider SuperOnline and GSM Operator Turkcell has enabled YKB to gain new customers through joint campaigns and a co-branded Turkcell credit card. Projects designed to tap the huge customer base of the Group will be carried out by YKB to pursue higher market share in individual banking.

□ INTERNATIONAL NETWORK

Yapı Kredi has a global outlook.

YKB's strategy is to expand its international network in countries with significant flow of funds to or trade activity with Turkey.

The Bank is keen to expand in the Euro zone. The transformation of the

Düsseldorf branch into a full commercial bank, Yapı Kredi Düsseldorf A.G., in 1999 will be the vehicle for this expansion. A license has been obtained from the Netherlands to open a branch of Yapı Kredi Düsseldorf A.G. in Amsterdam in 2000. Expansion to other parts of the European Union will be a priority in the coming years.

During the year Yapı Kredi International Financial Services Company was established in Dublin to develop business in Treasury and Asset Management.

In Russia, where Yapı Kredi has been active for many years, our subsidiary became a fully owned entity, Yapı Kredi Moscow. We believe that the prospects are good for Russia in the medium and long term and remain committed to maintaining a presence in this market.

A large correspondent network gives YKB a strong funding base. Trade finance activities continued in 1999. A strong presence in corporate and retail markets maintained foreign currency inflows and outflows at 1998 levels despite the



decline in Turkey's foreign trade volume.

Project financing is becoming important in light of Turkey's major infrastructure and energy projects. YKB has the expertise to undertake the financing of complex projects, raising financing from correspondents and Export Credit Agencies. In 1999, the Bank acted as the arranger of financing packages for three power plants and pipeline projects. Project finance will be a key area for YKB in the future.

During the year, Yapı Kredi successfully renewed two international trade finance related syndications, increasing the amount from \$310 million to \$420 million. In line with the repositioning of the international funding strategy to tap capital market facilities, YKB will be active in the capital markets to raise medium term financing in 2000 while continuing to access the international syndication market.

□ TREASURY AND CAPITAL MARKETS

Total capital markets transaction volume was up 100% over 1998 to TL 80 quadrillion.

1999 was a memorable year for treasury activities. The liquidity squeeze caused by the outflow of \$8 billion in foreign capital following the Russian crisis in August 1998 and the subsequent reluctance of banks to lend to emerging countries increased financing costs steeply, resulting in an economic contraction that became a recession in 1999. Elections, formation of a new coalition government in June and the August earthquake also had an enormous impact on the economy and markets. In the end, the usually buoyant Turkish economy experienced its worst year since 1945, contracting by 6.4%.

Towards the end of the year, the realization that public borrowing and real interest rates had reached unaffordable levels spurred Turkey—with the support of her allies and the IMF—to introduce

a stiff disinflation program. A positive response from the market brought downward pressure on interest rates and fueled the ascent of the Istanbul Stock Exchange index.

Balance sheet risks were managed during 1999 to preserve liquidity and generate profits. The significant volatility in interest rates, which fell from a high of 140% to 45% by year-end, made managing interest rate risk crucial.

YKB's high credibility in the international market enabled it to increase bank borrowings and stay very liquid. Trading volume in the capital markets soared 100% over 1998 to TL 80 quadrillion due to activities in the interbank market and the preference of foreign banks to work with YKB. Business with international institutional investors soared from \$10 billion in 1998 to \$60 billion last year, reflecting increased interest of international institutional investors in doing business in Turkey.

Branches kept volumes of foreign exchange inflows and outflows at \$14 billion, the same level as 1998, despite

the 27% drop in tourism revenues, 11% decline in import revenues and 2% fall in export revenues experienced in 1999.

YKB increased its securities portfolio in TL denominated high yielding T-bills in reaction to soft loan demand. The Bank does not regard repos as a core business but as a complementary business on the client side.

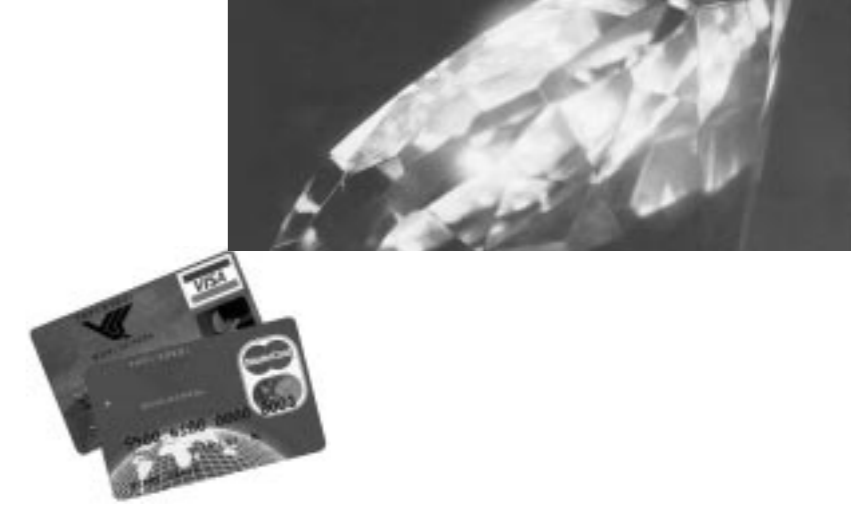
On the liability side, high TL returns moved savings deposits in favor of TL. Demand deposits made a good improvement despite high real returns, evidence of the strength of YKB's client focused activities.

An automated integrated risk management system was developed and partially implemented in 1999. The automation of back office functions has already produced a noticeable improvement; the system will be fully integrated by year-end 2000.

Unchanging core values

are a source of stability in a fluctuating and often volatile environment.





□ NEW DISTRIBUTION CHANNELS

Creating more ways for customers to reach YKB

Yapı Kredi currently handles 45% of total transactions through non-branch channels, primarily ATMs and the Call Center (Teletel). With more than 1,200 ATMs, Yapı Kredi has one of the largest networks in the country. Locations are monitored closely to analyze the utilization and productivity of each site. In 1999, a new generation of ATMs was installed with new functionalities such as buying and selling of mutual funds and foreign currency and obtaining credit card statements.

In October 1999, all customer services were gathered under one local charge rate number (444 0 444), Teletel serves 180,000 registered users, representing the most active customer groups, averaging 80,000-100,000 calls per day. The Call Center answers calls from all YKB customers with a debit/credit card or a payment order. Registered users may perform all banking transactions on

the phone; other customers receive a limited service.

The project and pilot for Internet banking (Teleweb) were completed in 1999 and launched in January 2000. The variety of transactions has been developed quickly and will continue to be enhanced in 2000. Internet applications will make it possible to acquire new customers as well as serve existing customers in an efficient and cost effective way. The Call Center has an Internet Banking Help Desk for added customer support.

YKB aims to increase utilization of Call Center and Internet while moving swiftly to develop and introduce secure mobile banking through Wireless Access Protocol (WAP) technology. This is an attractive area due to the eight million users of mobile phone users in Turkey, approximately 75% of whom are subscribers of Turkcell, an affiliated company.

Attention is also being paid to building the foundations for e-commerce by developing banking applications, offering free Internet access through

SuperOnline, and designing a secure e-credit card. The Bank is exploring other new channels such as digital interactive TVs and Palm Pilots.

Point of Sale (POS) machines are another important delivery channel of Yapı Kredi's business strategy. During 1999, the Bank acted aggressively to become number one in this area by installing 14,000 machines at merchants across the country. At the end of the year, YKB had more than 35,000 machines in use compared to 21,500 a year earlier.

□ TECHNOLOGY

YKB aspires to be the financial institution that rolls out the best products on a market-need basis in the shortest amount of time.

Yapı Kredi entered 2000 problem free due to a very successful Y2K management program.

In 1999, the Bank finalized and rolled-out all projects related to the change program. IT has become a client server system with a centralized database. This ensures integrity by reducing

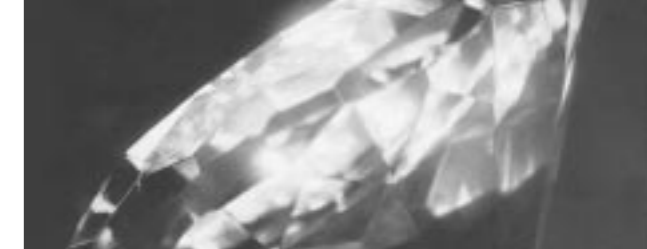
technical management problems and supports the transformation of a product-based organization to a customer-based approach.

During the year:

- all Legacy systems for deposits, loans, etc. were changed
- the mainframe capacity was expanded by 100% to 2500 mips
- air-cooled technology was introduced, doubling cpu power while reducing footprint and lowering costs
- technology infrastructure and networking system were upgraded to an Internet Protocol (IP) platform

The IP migration enabled utilization of Lotus Notes at the Head Office and Operations in non-mission critical functions as well as at the branches, consolidating e-mailing throughout the Bank. In 2000, Lotus Notes will be launched in mission critical Legacy integrated applications.

Development of user-friendly applications will be the priority in the coming year. A key driver of change is the Customer Information File (CIF). This milestone project merged and



consolidated all customer databases, leading to a notable improvement in accuracy of information and enabling YKB to obtain realistic customer numbers and profiles. A new organization has been set up to maintain and develop CIF and inject this new culture to users.

Establishment of a product factory with the capability to develop and launch products very quickly will empower YKB to keep its leadership in a fast moving market. YKB has the technological base and customer information to be the financial institution that rolls out the best products on a market-need basis in the shortest amount of time.

In another important change, a service agreement culture was launched by introducing concepts and defining parameters. The business was split into 14 technology server groups, with efforts made to establish a service commitment within the Bank in each of these areas. This clarity maturity model paves the way for ISO 9001 certification by year-end 2000.

Beyond this, central targets for 2000 are to stabilize the platform and

enhance functionality, schedule technology infrastructure projects and upgrade servers in the branches. Work is also being done to establish a disaster center in case of failure of Turk Telecom switches during an emergency.

□ HUMAN RESOURCES

People are proud to work for Yapı Kredi.

YKB's employee profile has almost completely changed in the last nine years. Employees are younger, better educated and more motivated. They are thoroughly trained in customer service principles and are highly competent in technical banking applications.

The average age has declined from 33.8 years in 1991 to 30 in 1999. At the same time the educational background of employees has changed radically. In 1990, 37% were university graduates; currently 49% have university degrees. The proportion of women has also increased noticeably: in 1990, 35% of employees were women compared to 54%

today and there is a correspondingly higher percentage of women in management positions.

YKB has hired 4500 newcomers since 1997 due to a high retirement rate for older employees and the need for more people to handle increasing business volumes. At end-1999, the Bank employed a total of 10,383 people.

As a policy, YKB does not transfer personnel from other institutions, preferring to create a culture within the bank and provide career path advancement for its employees. This practice, supported by outstanding career path technical training, has resulted in a very low turnover rate of 2.9%, excluding those who retired or left to do their military service. Ninety percent of training is done in-house in four centers and through Computer Based Trainings (CBT).

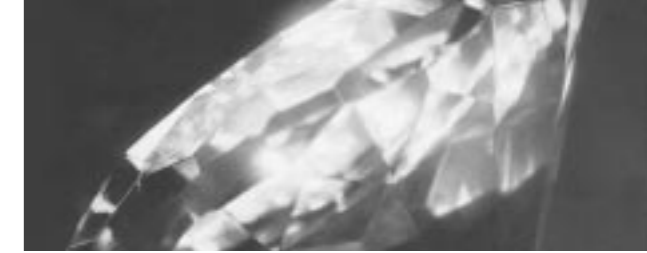
YKB bases its Human Resources management on certain well-defined principles:

- no outside transfers

- an objective, statistical approach to open performance appraisals
- equal opportunity with no exceptions
- training is an investment, not a cost
- newcomers are trained before being assigned
- training is compulsory for advancement

A key challenge of the change program is the separation of operations and sales. Since 1998, the Bank has separated its focus accordingly. People with suitable competencies are being moved to sales. All career paths, training and recruitment have been modified according to the new system.

Yapı Kredi is one of the few banks in Turkey ready for the new environment in terms of organization, people, training programs and sales force. The results of this will become apparent in 2000.



□ COMMUNITY INVOLVEMENT

Yapı Kredi brings first-rate art exhibits and performances to Turkish audiences and publishes a large selection of quality titles.

Yapı Kredi has a very high profile in the community through a far-reaching program of performing arts events, exhibitions and publishing.

At the end of 1996, YKB spun off its non-banking activities to a non-profit organization, Yapı Kredi Kültür Sanat Yayıncılık, which operates a publishing house, cultural center, museum, art galleries and library, arranges a busy calendar of performing arts. Yapı Kredi strives to bring first-rate art exhibits and performances to Turkish audiences and publishes a large selection of quality titles.

In the performing arts, Yapı Kredi organizes a year-round program of dance, opera, jazz, rock and pop. In 1999, Yapı Kredi Arts Festival held 21 performances ranging from gospel to

blues, tango to jazz and choral to classical music.

Art exhibits during the year explored historical themes. Major shows included "Byzantium: 1000 Purple Years in the Mediterranean" and "A Journey over the Ottoman Rainbow", a survey of the Ottoman decorative arts. "Mehmet the Conqueror: The Artist, the Sultan and His Portrait " brought Gentile Bellini's 1481 portrait of the sultan to Turkey for the first time as a loan from The National Gallery in London. As always, Yapı Kredi showcases the work of well-known Turkish artists in seven exhibitions during in 1999.

Yapı Kredi is the leading publisher in Turkey, known for its translations of masterpieces of world literature. 159 new titles in series ranging from literature and poetry to history, art and children's books were published in 1999 in addition to 14 periodicals.

YKB is as ambitious in the cultural sphere as it is in banking. We believe that our out-reach arts program is an important corollary to our banking activities. In both spheres we are committed to adding value to the life of the community by bringing new ideas and opening new perspectives.



Y A P I V E K R E D İ B A N K A S I
A N O N İ M Ş İ R K E T İ
C O N S O L I D A T E D F I N A N C I A L
S T A T E M E N T S A S O F
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T O G E T H E R W I T H A U D I T O R S ' R E P O R T

To the Board of Directors of Yapı ve Kredi Bankası Anonim Şirketi:

We have audited the accompanying consolidated balance sheets of Yapı ve Kredi Bankası Anonim Şirketi (a Turkish corporation) (the Bank) as of December 31, 1999, 1998 and 1997, and the related consolidated statements of income, changes in shareholders' equity and cash flows for the years then ended. These consolidated financial statements which are all expressed in the equivalent purchasing power of Turkish Lira (TL) as of December 31, 1999 are the responsibility of the Bank's management. Our responsibility is to express an opinion on these consolidated financial statements based on our audits.

We did not audit the financial statements of Yapı Kredi Faktoring Anonim Şirketi, Yapı Kredi Yatırım Menkul Değerler Anonim Şirketi, Yapı Kredi International Financial Services Ltd., Yapı Kredi Moscow and Yapı Kredi Holding B.V., consolidated subsidiaries, which statements reflect total assets of TL 610,156 billion, TL 64,166 billion and TL 62,883 billion and total net income (loss) of TL 957 billion, (TL 275 billion) and TL 666 billion as of and for the years ended December 31, 1999, 1998 and 1997, respectively. Those statements were audited by other auditors, whose reports thereon have been furnished to us, and our opinion expressed herein insofar as it relates to the amounts included for those subsidiaries is based solely on the reports of other auditors.

We conducted our audits in accordance with International Standards on Auditing. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statements are free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by the management, as well as evaluating the overall financial statement presentation. We believe that our audits and the reports of other auditors provide a reasonable basis for our opinion.

In our opinion, based on our audits and the reports of other auditors, the consolidated financial statements referred to above present fairly, in all material respects, the consolidated financial position of Yapı ve Kredi Bankası Anonim Şirketi as of December 31, 1999, 1998 and 1997, and the consolidated results of its operations and its cash flows for the years then ended in accordance with International Accounting Standards.

Önce Serbest Muhasebeci Mali Müşavirlik Anonim Şirketi
An Affiliated Firm of Ernst & Young International
S. Selda Bozkurt, SMMM

February 24, 2000
Istanbul, Turkey

YAPI VE KREDİ BANKASI ANONİM ŞİRKETİ CONSOLIDATED BALANCE SHEETS DECEMBER 31, 1999, 1998 AND 1997

(Currency - Billions of Turkish Lira)

| ASSETS | 1999 | 1998 | 1997 |
|--|------------------|------------------|------------------|
| CASH AND DUE FROM BANKS | 98,645 | 100,755 | 94,850 |
| SHORT-TERM PLACEMENTS (Note 5) | 251,363 | 233,835 | 242,417 |
| RESERVE DEPOSITS (Note 6) | 231,049 | 132,894 | 123,146 |
| INVESTMENT SECURITIES, net (Notes 3 and 7) | 1,696,390 | 1,183,255 | 784,483 |
| LOANS, net (Notes 3 and 8) | 2,002,262 | 1,905,736 | 1,576,303 |
| MINIMUM LEASE PAYMENTS RECEIVABLE, net (Note 3) | 48,537 | 55,028 | 61,338 |
| FACTORING RECEIVABLES, net (Note 3) | 42,205 | 31,244 | 26,793 |
| ACCRUED INTEREST INCOME (Note 9) | 409,179 | 490,179 | 354,630 |
| EQUITY PARTICIPATIONS (Notes 3 and 10) | 147,145 | 130,869 | 113,432 |
| GOODWILL, net (Notes 3 and 11) | 4,542 | 10,613 | 28,887 |
| PREMISES AND EQUIPMENT, net (Notes 3 and 12) | 872,694 | 805,194 | 721,469 |
| OTHER ASSETS (Note 13) | 187,052 | 199,707 | 160,662 |
| | <u>5,991,063</u> | <u>5,279,309</u> | <u>4,288,410</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| DEPOSITS (Note 14): | | | |
| Turkish Lira deposits | 650,054 | 714,760 | 545,969 |
| Foreign currency deposits | 2,132,306 | 1,916,420 | 1,603,289 |
| Interbank deposits | 439,649 | 142,292 | 116,987 |
| | <u>3,222,009</u> | <u>2,773,472</u> | <u>2,266,245</u> |
| FUNDS BORROWED FROM BANKS (Note 15) | 438,133 | 285,908 | 219,347 |
| OBLIGATIONS FOR REPURCHASE AGREEMENTS (Notes 3 and 16) | 417,458 | 545,401 | 354,150 |
| NOTES ISSUED (Note 17) | 132,162 | 136,228 | 152,927 |
| INSURANCE TECHNICAL RESERVES (Notes 3 and 23) | 170,803 | 138,121 | 104,378 |
| FACTORING PAYABLES (Note 3) | 23,553 | 12,112 | 7,598 |
| ACCRUED INTEREST EXPENSE (Note 9) | 94,816 | 104,844 | 71,746 |
| DEFERRED TAX LIABILITY (Notes 3 and 18) | 115,035 | 99,339 | 83,307 |
| OTHER LIABILITIES (Note 19) | 140,233 | 91,541 | 68,956 |
| TAXATION ON INCOME (Note 18) | 20,835 | 2,888 | 3,491 |
| Total liabilities | <u>4,775,037</u> | <u>4,189,854</u> | <u>3,332,145</u> |
| MINORITY INTEREST PAYABLE | 48,594 | 46,599 | 16,870 |
| SHAREHOLDERS' EQUITY: | | | |
| Share capital (Note 21) | 582,701 | 484,476 | 412,697 |
| Retained earnings (Note 22) | 462,510 | 458,614 | 483,953 |
| Income for the year | 122,221 | 99,766 | 42,745 |
| Total shareholders' equity | <u>1,167,432</u> | <u>1,042,856</u> | <u>939,395</u> |
| COMMITMENTS AND CONTINGENCIES (Notes 3 and 25) | <u>5,991,063</u> | <u>5,279,309</u> | <u>4,288,410</u> |

See Notes to Consolidated Financial Statements.
(For Parent Company Financial Statements See Note 26)

YAPI VE KREDİ BANKASI ANONİM ŞİRKETİ CONSOLIDATED STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997

(Currency - Billions of Turkish Lira)

| | 1999 | 1998 | 1997 |
|--|------------------|------------------|------------------|
| INTEREST INCOME: | | | |
| Interest and fees on loans | 813,270 | 730,351 | 591,027 |
| Interest on investment securities | 400,641 | 224,936 | 110,298 |
| Interest on deposits in banks | 44,591 | 52,941 | 32,090 |
| Interest income from financial leases | 36,551 | 47,722 | 45,045 |
| Interest income from factoring advances (Note 3) | 8,281 | 8,495 | 4,146 |
| Other interest income | 30,839 | 19,907 | 29,322 |
| Total interest income | <u>1,334,173</u> | <u>1,084,352</u> | <u>811,928</u> |
| INTEREST EXPENSE: | | | |
| Interest on deposits | (672,753) | (579,461) | (406,859) |
| Interest on funds borrowed from banks and notes issued | (117,386) | (34,037) | (26,380) |
| Total interest expense | <u>(790,139)</u> | <u>(613,498)</u> | <u>(433,239)</u> |
| Net interest income | <u>544,034</u> | <u>470,854</u> | <u>378,689</u> |
| PROVISION FOR LOAN LOSSES AND DOUBTFUL RECEIVABLES (Note 3) | (42,103) | (39,581) | (13,576) |
| FOREIGN EXCHANGE LOSS, net (Note 3) | (170,257) | (133,840) | (122,333) |
| Net interest income after provision for loan losses and doubtful receivables and foreign exchange loss | <u>331,674</u> | <u>297,433</u> | <u>242,780</u> |
| NON-INTEREST INCOME: | | | |
| Income from capital market operations, net | 122,393 | 68,635 | 43,941 |
| Income from banking services, net | 117,174 | 109,397 | 86,648 |
| Insurance technical income (Notes 3 and 23) | 192,899 | 142,909 | 119,230 |
| Factoring commission income (Note 3) | 1,089 | 1,046 | 805 |
| Dividend income from equity participations | 3,419 | 5,061 | 2,963 |
| Income from sale of equity participations, net (Note 10) | 52,711 | 25,383 | 1,663 |
| Other income (Note 24) | 76,202 | 68,385 | 56,773 |
| Total non-interest income | <u>565,887</u> | <u>420,816</u> | <u>312,023</u> |
| NON-INTEREST EXPENSE: | | | |
| Insurance technical expenses (Notes 3 and 23) | (185,221) | (136,570) | (121,378) |
| Salaries and employee benefits | (140,156) | (129,633) | (106,388) |
| General and administrative expenses | (107,604) | (88,396) | (58,256) |
| Depreciation and amortization (Note 3) | (58,006) | (43,618) | (32,510) |
| Provision for retirement pay | (3,945) | (6,119) | (4,108) |
| Transaction taxes and duties | (17,291) | (20,165) | (17,506) |
| Other expense (Note 24) | (65,205) | (73,054) | (63,352) |
| Total non-interest expense | <u>(577,428)</u> | <u>(497,555)</u> | <u>(403,498)</u> |
| Income before taxation, minority interest and loss on net monetary position | <u>320,133</u> | <u>220,694</u> | <u>151,305</u> |
| TAXATION CHARGE: | | | |
| Current (Note 18) | (61,707) | (20,625) | (16,544) |
| Deferred (Notes 3 and 18) | <u>(60,441)</u> | <u>(39,226)</u> | <u>(58,854)</u> |
| | (122,148) | (59,851) | (75,398) |
| Net income before minority interest and loss on net monetary position | <u>197,985</u> | <u>160,843</u> | <u>75,907</u> |
| MINORITY INTEREST | (7,388) | (639) | (3,118) |
| Net income before loss on net monetary position | <u>190,597</u> | <u>160,204</u> | <u>72,789</u> |
| LOSS ON NET MONETARY POSITION (Note 3) | (68,376) | (60,438) | (30,044) |
| Net income | <u>122,221</u> | <u>99,766</u> | <u>42,745</u> |
| Weighted average number of shares | 139,222,004,000 | 117,305,807,000 | 90,724,892,000 |
| Basic / diluted earnings per share in full TL (Note 3) | 878 | 850 | 471 |

See Notes to Consolidated Financial Statements.
(For Parent Company Financial Statements See Note 26)

**YAPI VE KREDİ BANKASI ANONİM ŞİRKETİ CONSOLIDATED
STATEMENTS OF CHANGES IN SHAREHOLDERS' EQUITY FOR THE
YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997**

(Currency - Billions of Turkish Lira)

| | | | Retained Earnings | |
|--|------------------|----------------|-------------------------------------|------------------------------------|
| | Total | Share Capital | Translation Loss (See Note 3(b)) | Legal Reserves and General Reserve |
| Balances, January 1, 1997 | 896,542 | 352,816 | - | 543,726 |
| Share capital increase- | | | | |
| Through dividend distributions | - | 51,631 | - | (51,631) |
| Transfer from retained earnings | - | 8,250 | - | (8,250) |
| Capital surplus | 150 | - | - | 150 |
| Dividends | (42) | - | - | (42) |
| Current year income | 42,745 | - | - | 42,745 |
| Balances, December 31, 1997 | 939,395 | 412,697 | - | 526,698 |
| Share capital increase- | | | | |
| Through dividend distributions | - | 50,098 | - | (50,098) |
| Transfer from retained earnings | - | 21,681 | - | (21,681) |
| Capital surplus | 738 | - | - | 738 |
| General reserve of Yapı Kredi Koray Gayrimenkul Yatırım Ortaklığı Anonim Şirketi | 1,219 | - | - | 1,219 |
| Accumulated deficit of the consolidated equity participation sold | 1,790 | - | - | 1,790 |
| Dividends | (52) | - | - | (52) |
| Current year income | 99,766 | - | - | 99,766 |
| Balances, December 31, 1998 | 1,042,856 | 484,476 | - | 558,380 |
| Share capital increase- | | | | |
| Through dividend distributions | - | 92,667 | - | (92,667) |
| Transfer from retained earnings | - | 5,558 | - | (5,558) |
| Capital surplus | 948 | - | - | 948 |
| Accumulated deficit of the consolidated equity participation sold | 1,219 | - | - | 1,219 |
| Retained earning increase from increase in participation percentage | 1,763 | - | - | 1,763 |
| Dividends | (69) | - | - | (69) |
| Translation loss | (1,506) | - | (1,506) | - |
| Current year income | 122,221 | - | - | 122,221 |
| Balances, December 31, 1999 | 1,167,432 | 582,701 | (1,506) | 586,237 |

See Notes to Consolidated Financial Statements.

**YAPI VE KREDİ BANKASI ANONİM ŞİRKETİ
CONSOLIDATED STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997**

(Currency - Billions of Turkish Lira)

| | 1999 | 1998 | 1997 |
|---|------------------|------------------|------------------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income | 122,221 | 99,766 | 42,745 |
| Adjustments to reconcile net income to net cash provided by operating activities : | | | |
| Provision for losses in investment securities | - | 22 | 11 |
| Provision for loan losses and doubtful receivables | 42,103 | 39,581 | 13,576 |
| Income from sale of equity participations | (31,648) | (25,383) | (1,663) |
| Valuation of Turkcell shares | (21,063) | - | - |
| Loss from sale of premises and equipment and property held for resale | 599 | 5,061 | 10,447 |
| Depreciation and amortization | 58,006 | 43,618 | 32,510 |
| Provision for retirement pay liability | 3,945 | 6,120 | 4,108 |
| Net change in insurance technical reserves | 32,682 | 33,742 | 18,553 |
| Operating profit before changes in net operating assets | 206,845 | 202,527 | 120,287 |
| (Increase) decrease in operating assets : | | | |
| Accrued interest income | (34,292) | (135,549) | (89,927) |
| Other assets | 10,463 | (55,201) | (38,616) |
| Increase (decrease) in operating liabilities : | | | |
| Accrued interest expense | (10,028) | 33,098 | 1,622 |
| Other liabilities | 44,747 | 16,464 | (34,189) |
| Taxation on income | 17,947 | (603) | 3,491 |
| Deferred tax liability | 15,696 | 16,036 | 27,981 |
| Minority interest payable | 1,995 | 29,729 | 4,555 |
| Net cash provided from (used by) operating activities | 253,373 | 106,501 | (4,796) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Net (increase) decrease in short-term placements | (17,528) | 8,583 | (27,957) |
| Net increase in investment securities | (513,135) | (398,794) | (487,897) |
| Net increase in reserve deposits | (98,155) | (9,748) | (4,170) |
| Net decrease in loans | (23,337) | (369,014) | (191,010) |
| Cash paid for purchase of equity participations | (5,554) | (15,972) | (15,467) |
| Cash obtained from sale of equity participations | 37,660 | 77,224 | 25,978 |
| Cost of consolidated equity participations sold | (4,793) | (58,184) | (4,986) |
| Cost of equity participation consolidated | 10,722 | - | - |
| Net increase in retained earnings due to consolidation | 1,763 | 1,218 | - |
| Net increase in premises and equipment | (125,086) | (124,773) | (83,737) |
| Proceeds from sale of premises and equipment and property held for resale | 1,263 | 9,815 | 3,049 |
| Net increase in factoring receivables | (10,961) | (4,452) | (9,912) |
| Net decrease (increase) in minimum lease payments receivable | 6,491 | 6,311 | (18,480) |
| Decrease (increase) in goodwill | 5,601 | 23,653 | (432) |
| Net cash used by investing activities | (735,049) | (854,133) | (815,021) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Net increase in deposits | 448,537 | 507,227 | 239,419 |
| Net increase in funds borrowed from banks | 152,225 | 66,561 | 50,012 |
| Net (decrease) increase in notes issued | (4,066) | (16,701) | 152,927 |
| Dividends distribution | (92,737) | (50,150) | (51,675) |
| Cash proceeds from share capital increase | 92,667 | 50,098 | 51,631 |
| Capital surplus from share capital increase | 948 | 738 | 150 |
| Net increase in factoring payables | 11,441 | 4,513 | 2,108 |
| Net (decrease) increase in obligations for repurchase agreements | (127,943) | 191,251 | 354,150 |
| Net cash provided from financing activities | 481,072 | 753,537 | 798,722 |
| Translation loss | (1,506) | - | - |
| NET (DECREASE) INCREASE IN CASH AND DUE FROM BANKS | (2,110) | 5,905 | (21,095) |
| CASH AND DUE FROM BANKS AT BEGINNING OF YEAR | 100,755 | 94,850 | 115,945 |
| CASH AND DUE FROM BANKS AT END OF YEAR | 98,645 | 100,755 | 94,850 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: | | | |
| a) The cash paid by the Bank for interest during 1999, 1998 and 1997. | 800,167 | 580,400 | 431,617 |
| b) The cash received by the Bank for interest during 1999, 1998 and 1997. | 1,415,173 | 948,803 | 722,004 |
| c) Dividend income received by the Bank during 1999, 1998 and 1997. | 2,874 | 5,061 | 2,963 |
| d) Income taxes paid by the Bank during 1999, 1998 and 1997. | 2,888 | 15,625 | 28,077 |
| e) For the purposes of the consolidated statements of cash flows, cash and due from banks is considered as cash and cash equivalents. | | | |

See Notes to Consolidated Financial Statements.
(For Parent Company Financial Statements See Note 26)

**YAPI VE KREDİ BANKASI ANONİM ŞİRKETİ NOTES TO CONSOLIDATED
FINANCIAL STATEMENTS FOR THE YEARS ENDED
DECEMBER 31, 1999, 1998 AND 1997**

(Currency - Billions of Turkish Lira unless otherwise indicated)

1) ORGANIZATION AND NATURE OF ACTIVITIES:

Yapı ve Kredi Bankası Anonim Şirketi (the Bank) was established on September 9, 1944 under the Turkish Banking and Commercial Codes. The Bank's ordinary shares have been listed on the İstanbul Stock Exchange and the London Stock Exchange since 1987 and 1997, respectively. The address of the headquarters and registered office of the Bank is Yapı Kredi Plaza D Blok, Büyükdere Caddesi, Levent 80620, İstanbul, Turkey.

The Bank is a full-service financial institution engaged in corporate, retail, international and investment banking businesses through a network which includes 444 domestic branches, five offshore banking units in İstanbul, İzmir, Mersin, Antalya and Bahrain, six overseas representative offices in Germany, in the U.S.A., the U.K. and the Russian Federation. Services provided include customer deposit-taking, consumer and corporate lending, foreign trade transactions, investment banking and mutual fund management, credit and debit cards, electronic, telephone and internet banking and payment services.

The Bank has established or acquired financial subsidiaries which complement the core areas of its business including life and non-life insurance, leasing, factoring and investment banking. The Bank has also established or acquired subsidiaries operating in tourism, information technology and construction sectors. Please see Note 3(b).

As of December 31, 1999, the number of personnel of the Bank and its consolidated subsidiaries is 12,537 (1998-12,387; 1997-11,280).

**2) ADJUSTMENTS AND RECLASSIFICATIONS TO STATUTORY BOOKS
OF ACCOUNT:**

The Bank maintains its books of account in accordance with Turkish commercial practice, tax regulations and Banking Law. The accompanying consolidated financial statements are based on the statutory records, with adjustments and reclassifications for the purpose of fair presentation in accordance with International Accounting Standards (IAS) issued by the International Accounting Standards Committee.

We also reported separately on the non-consolidated financial statements of the Bank as of December 31, 1999, 1998 and 1997, prepared in accordance with accounting standards applicable to banks in Turkey, uniform chart of accounts and generally accepted accounting principles issued by Turkish Capital Market Board (TCMB). The significant differences between the accounting principles applied in the mentioned report and IAS arise mainly from the application of inflation accounting, deferred taxes, valuation of investment securities and equity participations, consolidation and equity basis of accounting.

3) SUMMARY OF SIGNIFICANT ACCOUNTING PRINCIPLES:

The major accounting principles followed in the preparation of the accompanying consolidated financial statements are set out below:

a) Accounting Convention: The accompanying consolidated financial statements which are originally prepared under the historical cost convention, except for the revaluation of premises and equipment in accordance with the Turkish Procedural Tax Code, are restated in accordance with IAS 29. IAS 29 has become applicable for the accounting periods beginning from January 1, 1990 and afterwards and deals with the effect of inflation on financial statements prepared in highly inflationary economies. There are certain criteria prescribed by IAS 29 in order to define an economy as highly inflationary, one of which is the cumulative inflation rate over three years approaching or exceeding 100%. As of December 31, 1999, the three year cumulative rate in Turkey has been 379.9% (1998 - 444.6% ; 1997 - 482.1%), based on the wholesale price index as published by the Turkish State Institute of Statistics.

IAS 29 requires financial statements prepared in accordance with IAS in highly inflationary economies be stated in terms of the measuring units current at the balance sheet dates and corresponding figures for previous periods be restated at the same terms.

The main guidelines for the restatement are as follows:

Monetary assets and liabilities are not restated because they are already expressed in terms of the monetary unit current at the balance sheet dates.

Non-monetary assets and liabilities and components of shareholders' equity (except revaluation adjustment which is eliminated) which are not expressed in terms of the measuring unit current at the balance sheet dates are restated by applying a general price index.

All items in the consolidated statements of income are restated by applying the relevant conversion factors except net foreign exchange loss which is not restated but reflected at historical value.

The gain or loss on net monetary position is included in the consolidated statements of income as loss on net monetary position.

Indices and conversion factors used to restate the accompanying consolidated financial statements as at December 31, 1999, 1998 and 1997, are as follows:

| | <u>Index</u> | <u>Conversion Factor</u> |
|-------------------|--------------|--------------------------|
| December 31, 1999 | 1,979.5 | 1.629 |
| December 31, 1998 | 1,215.1 | 1.543 |
| December 31, 1997 | 787.7 | 1.910 |

b) Basis of Presentation: The accompanying consolidated financial statements comprise the accounts of the Bank (parent company) and its subsidiaries presented as a single economic entity.

As of December 31, 1999, 1998 and 1997 accounts of the following subsidiaries are included in the consolidated financial statements for each respective year that the Bank has ownership:

| <u>Name</u> | <u>Ownership (%)</u> | | | <u>Year of Incorporation</u> | <u>Country of Incorporation</u> | <u>Nature of Business Activities</u> |
|---|----------------------|-------------|-------------|------------------------------|---------------------------------|--------------------------------------|
| | <u>1999</u> | <u>1998</u> | <u>1997</u> | | | |
| Halk Sigorta T.A.Ş. (Halk Sigorta) | 53.10 | 53.10 | 53.10 | 1943 | Turkey | Insurance |
| Yapı Kredi Finansal Kiralama A.O. (YK Leasing) (*) | 30.47 | 30.47 | 30.47 | 1987 | Turkey | Leasing |
| Yapı Kredi Faktoring A.Ş. (YK Faktoring) | 99.98 | 99.98 | 99.96 | 1992 | Turkey | Factoring |
| Yapı Kredi Yatırım Menkul Değerler A.Ş. (YK Yatırım) | 99.99 | 99.99 | 99.99 | 1989 | Turkey | Investment Banking |
| Yapı Kredi Bank Deutschland A.G. (YK Deutschland) | 100.00 | - | - | 1999 | Germany | Banking |
| Yapı Kredi Holding B.V. | 100.00 | - | - | 1999 | Netherlands | Holding |
| Yapı Kredi Moscow (YK Moscow) | 99.56 | 64.81 | 64.81 | 1994 | The Russian Federation | Banking |
| Yapı Kredi International Financial Services Ltd. (YK International) | 100.00 | 100.00 | - | 1998 | Ireland | Financial Services |
| SuperOnline Uluslararası Elektronik Bilgilendirme ve Haberleşme | | | | | | Internet service providing |
| Sistemleri A.Ş. (SuperOnline) | 50.00 | 99.99 | 99.99 | 1995 | Turkey | |
| Enternasyonal Turizm Yatırım A.Ş. (Enternasyonal) | 55.22 | 33.33 | - | 1965 | Turkey | Tourism |
| Bayındırlık İşleri A.Ş. | 84.86 | 84.86 | 84.86 | 1963 | Turkey | Construction |
| Akdeniz Marmara Turizm İnşaat ve Ticaret A.Ş. (Akdeniz Marmara) | 99.99 | 99.99 | 99.99 | 1992 | Turkey | Construction |
| Havenfields Tourism Investment N.V. (Havenfields) | - | - | 100.00 | 1997 | Netherlands Antilles | Tourism |

(*)Total percentage is 65.40 together with the shares held in common stock portfolio, which are eliminated during consolidation.

As of December 31, 1999 and 1998, the Bank’s participations in Yapı Kredi Koray Gayrimenkul Yatırım Ortaklığı Anonim Şirketi (YK Koray-incorporated in 1996, in Turkey) (26.01 %) and Banque de Commerce et de Placements S.A. (BCP - incorporated in 1963, in Switzerland) (30.67%) have been accounted for under the equity method of accounting. As of December 31, 1997, equity method of accounting has been applied for the Bank’s participation in BCP.

In 1999, the Bank has contributed U.S. Dollars 20,000,000 to share capital increase of Yapı Toko Bank and the Bank’s participation increased from 64.81% to 99.56%. In 1999, the name of the subsidiary has been changed as Yapı Kredi Moscow.

As of January 1, 1999, the Bank’s Düsseldorf - Germany branch started to

operate as a separate entity with the name of Yapı Kredi Bank Deutschland A.G..

During 1999, the Bank has established Yapı Kredi Holding B.V. in Netherlands with a share capital of Euro 500,000 and ownership percentage of 100%.

During 1999, the Bank has sold 50% of its shares in SuperOnline to Çukurova Group.

As of December 31, 1997, Enternasyonal was wholly owned subsidiary of Havenfields, which was also controlled by the Bank. In 1998, the Bank sold Havenfields to Çukurova Group and acquired 33.33% of Enternasyonal and full management responsibility through share capital increase. In 1999, the Bank increased its ownership to 55.22% through share capital increase.

As of December 31, 1998 and 1997, participation of Enternasyonal in Kumköy Turizm Anonim Şirketi (Kumköy) (99.99%) and Köroğlu Turizm Anonim Şirketi (Köroğlu) (99.99%) are carried in the subsidiary’s books at cost since these companies are at investment stage and those investments are totally financed by Enternasyonal. As of December 31, 1999, participation of Enternasyonal in Kumköy has been consolidated to the financial statements of Enternasyonal whereas participation in Köroğlu has continued to be carried at cost.

As of December 31, 1999, 1998 and 1997, equity basis of accounting has not been applied for the Bank’s participation in Çukurova Çelik Endüstrisi A.Ş. (Çukurova Çelik) (21.46%) and Genel Denizcilik Nakliyat A.Ş. (Genel Denizcilik) (23.01%) since the Bank has no significant influence on these participations and also plans to dispose certain portions of them in the short term (please see Note 30).

As of December 31, 1999, the Bank’s participation in Turkcell Holding Anonim Şirketi has been stated at cost since this company has been established in December 1999.

For the purpose of these consolidated financial statements, the Bank’s participations in the following subsidiaries have been written off against retained earnings on the grounds of impracticality of consolidating the financial statements of those subsidiaries:

| <u>Name</u> | <u>Ownership (%)</u> | | | <u>Restated Cost</u> | | |
|---|----------------------|-------------|-------------|----------------------|-------------|-------------|
| | <u>1999</u> | <u>1998</u> | <u>1997</u> | <u>1999</u> | <u>1998</u> | <u>1997</u> |
| Comag Continental Madencilik Sanayi ve Ticaret A.Ş. | 90.87 | 90.87 | 90.87 | 28,143 | 28,143 | 28,143 |
| Agro-San Kimya Sanayi ve Ticaret A.Ş. | 98.17 | 98.17 | 98.17 | 12,279 | 12,279 | 12,279 |
| Auer İmalat A.Ş. | 87.03 | 87.03 | 87.03 | 10,042 | 10,042 | 10,042 |
| Tifdruk Matbaacılık Sanayi A.Ş. | 96.10 | 96.10 | 96.10 | 7,230 | 7,230 | 7,230 |
| Bilpa Bilgi İşlem Pazarlama A.Ş. | 99.42 | 99.42 | 99.42 | 2,559 | 2,559 | 2,559 |
| Yapı Kredi Kültür-Sanat Yayıncılık Ticaret ve Sanayi A.Ş. | 99.99 | 99.99 | 99.99 | 733 | 449 | 449 |
| Çukurova Havacılık A.Ş. | 30.00 | 30.00 | 30.00 | 635 | 434 | 166 |

All significant intercompany balances and transactions are eliminated. The assets and liabilities, both monetary and non monetary and income statement items of the foreign subsidiaries are translated, for the purpose of consolidation, at year-end foreign exchange rates. Differences resulting from the deviation between inflation rate and the appreciation of foreign exchanges against Turkish Lira, related with equity accounts of consolidated foreign subsidiaries were taken to shareholders' equity as translation loss.

For the purpose of this report, the Bank and its consolidated subsidiaries are referred to as "the Bank".

c) Investment Securities: Investment securities are held both for investment and trading purposes. Except for common stocks and investment securities kept in trading portfolio, all investment securities are stated at lower of cost or market value. Common stocks and investment securities kept in trading portfolio are stated at market values and income generated due to market valuation is recorded as capital market gain and as interest income, respectively. As of December 31, 1998 and 1997, all investment securities other than common stocks are stated at lower of cost or market value. Gain or loss on the sale of investment securities is determined by specific identification method.

d) Repurchase and Reverse Repurchase Transactions: The Bank enters into short-term sales of investment securities under agreements to repurchase such securities. Investment securities which have been sold subject to a repurchase agreement, continue to be recognized in the balance sheet and are measured in accordance with the accounting policy for trading securities. The proceeds from the sale of these securities are treated as liabilities and included in obligations for repurchase agreements.

The Bank also enters into short-term purchases of investment securities under reverse repurchase agreements. The differences between the purchase and resale of investment securities, which are fixed in the agreements, are recognized as income over the life of respective agreements.

e) Allowance for Loan Losses: An allowance for loan losses is provided through charges to income in the form of a provision for loan losses. The allowance is an estimated amount that management believes will be adequate to absorb possible future losses on existing loans that may become uncollectible due to current economic conditions, quality and inherent risks in the loan portfolio and other relevant factors which warrant current recognition, together with the local regulations.

A write-off is made when all or a part of a loan is deemed uncollectible or in case of a debt forgiveness. Write-offs are charged against previously established allowances and reduce the principal amount of a loan. Recoveries of loans written-off in an earlier period are included in income.

In accordance with the new regulation related with the loan reclassification and provisioning, effective from January 1, 1998, the banks in Turkey are required to follow-up their non-performing loans in four different groups

determined based on the types of collaterals obtained for such loans. Loan loss provision rates are based on these classifications and the period of time that a loan has been classified as in arrears. Furthermore, the banks are also required to set a general provision of 0.5% (1998-1%) over cash loans and 0.1% (1998-0.2%) over non-cash loans. Based on the regulation, banks are allowed to reach such level of general provisions beginning from March 1998 till March 2000 by providing equal installments on a quarterly basis.

f) Premises and Equipment: Premises and equipment are stated at cost less accumulated depreciation. Depreciation and amortization is computed using the straight-line method at rates determined by the Procedural Tax Code. The annual depreciation and amortization rates used approximate the estimated useful lives of the related items and, are as follows:

| | |
|--|--|
| Buildings | 0.5% - 2% |
| Equipment, leased equipments, furniture and fixtures | 2% - 20% |
| Pre-operating expenses and intangibles | 20% |
| Leasehold improvements | Over the term of the respective leases |

g) Revenue and Expense Recognition: All income and expense items are recognized on accrual basis except service fee and commission income and expense, which are recorded on cash basis. The impact of not applying accrual basis of accounting for commission income and expense is not material to the accompanying consolidated financial statements.

h) Foreign Currency Items: Transactions in foreign currencies are translated at the rates of exchange ruling at the time of the transaction. Foreign currency assets and liabilities, except for equity participations, are translated into their Turkish Lira equivalents based on rates of exchange at the end of each respective year, the effects of which, are also recorded in foreign exchange gain or loss.

i) Equity Participations: Equity participations are stated at cost or cost plus equity accounting adjustment unless there is an evidence of permanent decline in the value (if any). In the Bank's separate financial statements, (See Note 26) equity participations are stated at their restated costs.

j) Goodwill: Goodwill (positive and negative) arising from the difference between the acquisition cost and the restated book value of equity participations at the time of acquisition, if any, is amortized on a straight-line basis over 20 years based on the management's estimation for the realization of future economic benefits. In the Bank's separate financial statements, goodwill is not calculated.

k) Factoring Receivables and Payables: Factoring receivables represent the advance payments made to customers. The invoices of factoring services are issued at the date of advance payment or in the collection period. Factoring payables represent cheques, notes and invoices factored by the customers.

l) Factoring Fees and Commissions: Factoring fees represent interest charges at each period/month-end from the date on which advances are extended

against the factored receivables to the date on which such factored receivables are collected. Factoring commissions represent the upfront charge to the customer to cover for services rendered and collection expenses incurred.

m) Reserve for Retirement Pay: In accordance with the Turkish Social Security Legislation, the Bank is obligated to make payments to employees leaving the Bank for reasons other than resignation or misconduct. Provision is made for the maximum amount of the obligation which is calculated on the basis of 30 days' pay per year of service by taking into consideration the rate of voluntary resignations.

In the application of IAS 19 (revised)- Employee Benefits, which has become applicable for the accounting periods beginning on or after January 1, 1999, the Bank has taken voluntary resignation into consideration but has not discounted the liability. Had the Bank discounted the liability, this adjustment would not have significant impact on the accompanying consolidated financial statements.

n) Pension Plan: Yapı ve Kredi Bankası Anonim Şirketi Mensupları Yardım ve Emekli Sandığı Vakfı (the Fund), is a separate legal entity and a foundation recognized by an official decree, providing all qualified Bank employees with pension plan benefits. The Fund is a defined contribution plan under which the Bank pays fixed contributions and has no legal or constructive obligation to pay further contributions if the Fund does not hold sufficient asset to pay all employee benefits relating to employee service in the current and prior periods. As of December 31, 1999, the amount recognized as an expense for the Fund is TL 6,385 (1998-TL 5,302; 1997-TL 4,567).

o) Investment in Direct Financing and Sale-Leaseback Leases: Leasing contracts per Turkish regulations, should be minimum for 2 or 4 years. The sum of the minimum lease payments is recorded as gross investment in the leases. The difference between the gross investment and the cost of leased assets is recorded as unearned income and is deducted from the gross investment in the leases. Per lease agreements made with the lessees there is no residual value guaranteed to the lessor and the ownership of the items leased will be transferred to the lessee at the end of the lease term. Minimum lease payments receivable is also stated net of general reserve for doubtful receivables (See Note 15).

p) Allowance for Doubtful Receivables: An allowance for doubtful receivables is established through a provision charged to expense. The allowance is an estimated amount that management believes will be adequate to absorb possible future losses on existing receivables.

q) Insurance Technical Income/Expense: Insurance technical income and expense mainly represent:

Premium Income: Premiums are recorded as income at the date of policy issuance except for life branch for which premiums are recorded as income when they become due.

Claims: Claims incurred comprise all claims occurring during the year, together with their related expertise expenses, and any adjustments to claims outstanding from the previous year. When applicable, deductions are made for salvage and recoveries.

Deferred Acquisition Costs: Deferred acquisition costs represent a proportion of net commissions and all other policy acquisition costs which are deferred to the next accounting period, except for acquisition costs related with life policies with more than one year of maturity, in parallel with the unearned premiums.

r) Insurance Technical Reserves: Insurance technical reserves represent:

Unearned Premium Reserve: Unearned premiums are those proportions of the premiums written in a year that relate to the period of risk subsequent to the balance sheet date for all policies other than life policies with more than one year of maturity. Unearned premium reserve set aside for unexpired risks has been computed by using the one over twenty four method which assumes that premium revenues are realised every two weeks.

Outstanding Claims/IBNR Reserves: Outstanding claims reserve represents the estimate of the total reported costs of notified claims on an individual case basis at end of the year, as well as the corresponding handling costs. A provision for claims incurred but not reported is also established.

Mathematical Reserves: The mathematical reserves have been calculated on the life policies in force at year-end by using the following major actuarial assumptions:

Interest rates : 9% per annum for Turkish Lira
3% per annum for foreign currency

Mortality tables : American CSO 1953 - 1958

The formulas used in calculating the mathematical reserve have been approved by the Prime Ministry Undersecretariat of Treasury.

Profit Share Reserve: Profit share is the portion of investment income allocated to life policy holders over income generated from life policy premiums of policies with a saving clause. Such policies are normally with at least 10 years of maturity and policy holders are entitled to receive profit share after 3 years from the policy issuance. Profit share is calculated on an individual policy basis. In Note 23, investment income presented within income (loss) from insurance operations represents income generated through utilization of funds associated with mathematical reserves in various investment tools whereas provision for profit share represents amount allocated to policy holders out of investment income after certain deductions.

Earthquake Reserve: In accordance with Insurance Audit Law in Turkey, a reserve is provided for the compensation of earthquake risk for a period of 15 years, starting from 1993. Such reserve is calculated as 2/3 of retained portion of earthquake premiums written as part of engineering and fire insurance

policies plus income generated over funds reserved for earthquake risk

s) Deferred Taxes: Deferred income tax is provided using the balance sheet liability method, on all temporary differences at the balance sheet date. Such temporary differences are the differences between the tax base of an asset or liability and its carrying amount in the balance sheet.

Deferred tax assets and liabilities are measured at the tax rates that are expected to apply to the period when the asset is realized or the liability is settled, based on tax rates (and tax laws) that have been enacted or subsequently enacted at the balance sheet dates.

t) Related Parties: For the purpose of this report, Çukurova Group companies, shareholders and unconsolidated equity participations are referred to as related parties.

u) Items Held in Trust: Items held by the Bank in a fiduciary or agency capacity for their customers are not included in the accompanying consolidated financial statements.

v) E-Commerce Development Expenses: Consolidated subsidiary, SuperOnline, capitalises payroll, overhead costs and other expenses as intangibles, related to the activities in creating a comprehensive electronic commerce platform on the Internet as well as populating their existing web-databases with content. The management expects a return on such investment through the year 2003 when Turkish electronic commerce business on Internet is expected to become a significant revenue generating business.

w) Forward Contracts: The Bank enters into forward contracts in exchange of currencies to hedge its foreign currency exposure. The discount or premium on a forward contract that is the effect of the difference between the foreign exchange rate at the inception of the contract and the contract rate, is amortised over the life of the forward contract and included in income.

x) Foreign Currency Swap Contracts: Foreign currency swap contracts are followed-up in memorandum accounts. At year-end, contract amounts are evaluated with the year-end foreign exchange rates and resulting difference between currency sold and currency bought is included in income.

y) Earnings per Share: For the purpose of this report, earnings per share are calculated by dividing net earnings by the weighted average number of shares that have been outstanding during the year. The weighted average number of shares outstanding in prior year has been adjusted in respect of free share issues without corresponding increase in resources. However, for statutory purposes, earnings per share calculation is subject to the requirements of local regulations and laws.

z) Financial Instruments: The Bank is exposed to following risks due to its transactions in financial instruments;

Price Risk: This is a combination of currency, interest and market risks which the Bank manages through natural hedges that arise from offsetting the same

currency receivables and payables, interest bearing assets and liabilities. Market risk is closely monitored by the management using the available market information and appropriate valuation methods.

Credit Risk: This risk is resulting from carrying a financial instrument of which counterparty may not be able to meet its obligation. Such risks are managed by review of credibility ratings of counterparties with whom trading transactions gone into.

Liquidity Risk: In order to continue the operations, the banks are obliged to raise adequate funds to meet their commitments. The risk is monitored by matching the cash in and out flow volume supported by committed lending limits from qualified credit institutions (for maturity analysis please see Note 28).

Cash Flow Risk: Cash flow risk is generally associated with the cash flows fluctuations of monetary assets and liabilities and monitored through natural hedges.

Capital Adequacy: The capital adequacy rules require a minimum amount of capital to cover credit and market risk exposures. For the calculation of the capital required for credit risk, the balance sheet assets are weighted according to broad categories of notional credit risk, being assigned risk weighting according to the amount of capital deemed to be necessary to support them. As of December 31, 1999, 1998 and 1997, the Bank's Risk Based Capital Adequacy Ratio computed based on the Bank's consolidated financial statements which are prepared on the basis of International Accounting Standards and in accordance with the relevant guidelines issued by the Basle Committee on Banking Supervision, is 27%, 28% and 27%, respectively.

Fair Value of Financial Instruments: The fair values of financial instruments, including cash and due from banks, short-term placements, investment securities and other financial assets and deposits, funds borrowed (short-term) and other financial liabilities plus the respective accrued interests are considered to approximate their carrying values due to their short-term nature. Long-term borrowings are at the rates and terms consistent with market and their fair values are considered to be their carrying values. The fair values of loans, minimum lease payment receivables and factoring receivables are also considered to approximate the carrying values resulting from combination of assessing the various risk components of the respective portfolios. Derivatives and other foreign exchange instruments are carried at their estimated fair values.

aa) Uses of Estimates: The preparation of consolidated financial statements in conformity with IAS requires management to make estimates and assumptions that affect the amounts reported in the accompanying consolidated financial statements and notes. Actual results could differ from those estimates.

4) TRANSACTIONS WITH RELATED PARTIES:

The majority of the Bank's shares (approximately 58% of the share capital) are owned and controlled by the Çukurova Holding Group. The Group is comprised of many companies engaged in telecommunication, trading, manufacturing, banking and insurance activities. The Bank has business transactions with Group companies and other related parties on arms-length basis, which are included in the accompanying consolidated financial statements as of December 31, 1999, 1998 and 1997, as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---------------------------------------|-------------|-------------|-------------|
| Loans | 436,930 | 407,118 | 361,664 |
| Short-term placements | - | 56,386 | 285 |
| Deposits | 12,059 | 16,274 | 28,661 |
| Non-cash loans | 286,555 | 289,312 | 223,258 |
| Minimum lease payment receivable, net | 2,474 | 11,468 | 9,469 |
| Factoring receivables | 1,808 | - | - |

Other transactions with related parties are included in Notes 7 and 10.

5) SHORT-TERM PLACEMENTS:

Short-term placements as of December 31, 1999, 1998 and 1997, are comprised of the following:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|----------------|----------------|----------------|
| Foreign currency short-term placements | 218,086 | 200,553 | 201,129 |
| Turkish Lira short-term placements | 33,277 | 33,282 | 41,288 |
| | <u>251,363</u> | <u>233,835</u> | <u>242,417</u> |

Foreign currency short-term placements earn interest between 2.90% and 17% (1998-4.63% and 16%; 1997-3.10% and 9%) for various foreign currencies.

Turkish Lira short-term placements earn interest between 52% and 86% (1998-70% and 139%; 1997-75% and 117%).

6) RESERVE DEPOSITS:

According to Turkish Banking Regulations, banks are obliged to place a certain percentage of their deposits excluding the local interbank deposits with the Central Bank. The percentages prevailing at December 31, 1999, 1998 and 1997, are as follows:

| | <u>Reserve Requirement</u> | | |
|---------------------------|----------------------------|-------------|-------------|
| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
| Turkish Lira deposits | 6% | 8% | 8% |
| Foreign currency deposits | 11% | 11% | 11% |

7) INVESTMENT SECURITIES:

Investment securities as of December 31, 1999, 1998 and 1997, are comprised of the following:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---|------------------|------------------|----------------|
| Government bonds and treasury bills | 934,220 | 867,425 | 506,836 |
| Corporate bonds | 261,127 | 147,159 | 21,434 |
| Foreign currency Turkish | | | |
| Government bonds | 132,428 | 69,869 | 68,983 |
| Mutual funds | 78,744 | 57,891 | 36,866 |
| Common stocks | 28,008 | 17,566 | 13,822 |
| Government bonds funding legal reserves | - | 15,829 | 11,625 |
| Foreign government bonds | 261,863 | 7,516 | 122,278 |
| Gold | - | - | 1,745 |
| Other foreign currency securities | - | - | 894 |
| | <u>1,696,390</u> | <u>1,183,255</u> | <u>784,483</u> |

Cost of investment securities and the related accrued interest which is included in accrued interest income caption approximate market value.

Government bonds and treasury bills earn interest between 70% and 140% (1998-66% and 140%; 1997-82% and 136%).

As of December 31, 1999, foreign government bonds, foreign currency Turkish government bonds and corporate bonds earn interest between 5% and 15% (1998-3% and 16%; 1997-3% and 13%).

As of December 31, 1999, 1998 and 1997, mutual funds mainly represent investment certificates of a foreign mutual fund which was established for the purpose of investment in securities traded in OECD countries.

As of December 31, 1999, TL 417,458 (1998-TL 545, 401; 1997-TL 354,150) of government bonds and treasury bills have been sold to customers through repurchase agreements.

With the new Banking Law enacted in 1999, the banks in Turkey are no longer required to keep government bonds against their legal reserves.

According to Turkish Banking Regulations, minimum ratios of deposits and investment securities that the banks should maintain with the Central Bank against their liabilities are as follows:

| <u>Type of Liability</u> | <u>Liquidity Requirement</u> |
|---|--|
| Turkish Lira deposits other than local interbank deposits | Minimum 4% government securities (1998 and 1997 - 6% government securities) 2% deposit in the Central Bank in an interest free Turkish Lira demand account (1998 and 1997-None) 2% cash (Turkish Lira) in vault (1998 and 1997-None) |

| | |
|---|---|
| Foreign currency deposits other than local interbank deposits | Minimum 1% government securities (1998 and 1997-3% government securities) 2% cash (foreign currency) in vault (1998 and 1997 - None) |
| Qualifying Turkish Lira liabilities other than deposits | 8% deposit in the Central Bank in an interest free Turkish Lira demand account (1998 and 1997- Same) Minimum 4% government securities (1998 and 1997- 6% government securities) 2% cash (Turkish Lira) in vault (1998 and 1997- None) |
| Qualifying foreign currency liabilities other than deposits | 11% deposit in the Central Bank in an interest free foreign currency demand account (1998 and 1997-Same) Minimum 1% government securities (1998 and 1997-3% government securities) 2% cash (foreign currency) in vault (1998 and 1997-None) |

As of December 31, 1997, common stocks included shares of YK Koray at the amount of TL 6,366 corresponding to 51% ownership. As of December 31, 1997, consolidation was not applied to YK Koray since its shares were held exclusively for disposal. In 1998, 49% of YK Koray shares have been offered to the public and as of December 31, 1999 and 1998, remaining 26.01% shares are included in the Bank's equity participations portfolio and are accounted for under the equity method of accounting.

As of December 31, 1999, Eurobonds and foreign currency government bonds with nominal values amounting to Pound Sterlings 10,575,000, U.S. Dollars 14,189,000, totalling to equivalent of TL 17,183, at cost (1998 - equivalent of TL 9,332 ; 1997 - equivalent of TL 11,962 at cost) and government bonds and treasury bills amounting to TL 144,691 (1998 - TL 29,167 ; 1997 - TL 20,239) with nominal value of TL 229,690 (1998 - TL 50,096 ; 1997 - TL 35,371) are kept at the Central Bank as security against foreign currency market transactions and interbank transactions.

8) LOANS:

Loans as of December 31, 1999, 1998 and 1997, are comprised of the following:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---|------------------|------------------|------------------|
| Short-term loans (Turkish Lira) | 523,988 | 535,262 | 446,199 |
| Short-term loans (Foreign currency indexed) | 14,689 | 31,660 | 36,470 |
| Short-term loans (Foreign currency) | 883,513 | 831,860 | 737,318 |
| Medium-term loans (Turkish Lira) | 187,522 | 9,298 | 2,046 |
| Medium-term loans (Foreign currency) | <u>340,455</u> | <u>470,507</u> | <u>341,930</u> |
| | 1,950,167 | 1,878,587 | 1,563,963 |
| Loans in arrears | <u>108,312</u> | <u>66,045</u> | <u>24,453</u> |
| | 2,058,479 | 1,944,632 | 1,588,416 |
| Less : Allowance for loan losses | <u>(56,217)</u> | <u>(38,896)</u> | <u>(12,113)</u> |
| Net loans | <u>2,002,262</u> | <u>1,905,736</u> | <u>1,576,303</u> |

As of December 31, 1999, interest rates on Turkish Lira short-term and medium-term loans are between 55% and 80% (1998-80% and 135%; 1997-80% and 140%); interest rates on various foreign currency loans are between 14% and 17% (1998-15% and 25%; 1997-8% and 10%) and between 10% and 14% (1998-6% and 15%; 1997-9% and 15%) for foreign currency indexed loans. Short-term loans also include Eximbank loans which are granted at 35% and 63% (1998-49% and 67%; 1997-44% and 78%) for Turkish Lira and Libor +0.5% and Libor +3.5% (1998-Libor-0.50% and Libor +2%; 1997 Libor +0.50% and Libor +2%) for foreign currency loans. Medium-term loans also include loan facilities obtained from the World Bank and directly granted to certain companies.

As of December 31, 1999, foreign exchange evaluation income on foreign currency indexed loans amounting to TL 51,725 (1998-TL 55,909; 1997-TL 53,110) is included in accrued interest income.

As of December 31, 1999, 1998 and 1997 movement of allowance for possible loan losses is as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---|-----------------|-----------------|----------------|
| Allowance at beginning of year | 38,896 | 12,113 | 9,190 |
| Recovery of loans previously reserved for | (6,137) | (2,034) | (2,123) |
| Provision for possible loan losses | 41,002 | 39,581 | 13,576 |
| Restatement effect | <u>(17,544)</u> | <u>(10,764)</u> | <u>(8,530)</u> |
| Allowance at end of year | <u>56,217</u> | <u>38,896</u> | <u>12,113</u> |

9) ACCRUED INTEREST INCOME AND EXPENSE:

Accrued interest income consists of year-end interest accruals on loans, investment securities, short-term placements and net interest accrual on investment securities sold through repurchase agreements and foreign exchange evaluation gain on foreign currency indexed loans and income accrued for outstanding forward, swap and options contracts.

Accrued interest expense consists of year-end interest accruals made for deposits, funds borrowed from banks and notes issued.

10) EQUITY PARTICIPATIONS:

Equity participations as of December 31, 1999, 1998 and 1997, are comprised of the following:

| | <u>1999</u> | | <u>1998</u> | | <u>1997</u> | |
|--|-------------|----------------|-------------|----------------|-------------|----------------|
| | Ownership | | Ownership | | Ownership | |
| | % | Cost | (%) | Cost | (%) | Cost |
| <u>Investment in Associates</u> | | | | | | |
| Turkcell Holding Anonim Şirketi | 20.02 | 51,442 | - | - | - | - |
| YK Koray | 26.01 | 11,171 | 26.01 | 8,560 | - | - |
| BCP | 30.67 | <u>9,247</u> | 30.67 | <u>9,297</u> | 30.67 | <u>8,940</u> |
| | | <u>71,860</u> | | <u>17,857</u> | | <u>8,940</u> |
| <u>Investment in Subsidiaries</u> | | | | | | |
| Köroğlu Turizm A.Ş. | 99.99 | 3,285 | 99.99 | 2,600 | 99.99 | 622 |
| Halk Reasürans A.Ş. | 50.70 | 1,655 | 74.55 | 1,655 | 74.55 | 1,459 |
| Yapı Kredi Yatırım Ortaklığı A.Ş. | 10.00 | 411 | 10.02 | 411 | 9.99 | 226 |
| Yapı Kredi Kart Hizmetleri A.Ş. | 100.00 | 228 | 99.99 | 228 | 99.92 | 24 |
| Ascot Telecommunication Investment N.V. | 100.00 | 124 | 100.00 | 124 | - | - |
| Kumköy Turizm Yatırım A.Ş. | - | - | 99.99 | <u>10,722</u> | 99.99 | <u>10,180</u> |
| | | <u>5,703</u> | | <u>15,740</u> | | <u>12,511</u> |
| <u>Other Investments</u> | | | | | | |
| Çukurova Çelik | 21.46 | 29,817 | 21.46 | 29,817 | 21.46 | 29,817 |
| Genel Denizcilik | 23.01 | 10,499 | 23.01 | 10,499 | 23.01 | 10,499 |
| Çukurova İnşaat Makinaları | | | | | | |
| Sanayi ve Ticaret A.Ş. | 4.21 | 10,233 | 5.45 | 10,163 | 9.15 | 10,123 |
| Turkcell İletişim Hizmetleri A.Ş. | 2.59 | 4,537 | 12.76 | 33,119 | 11.77 | 27,043 |
| Çukurova Sanayi İşletmeleri T.A.Ş. | 0.87 | 3,939 | 1.06 | 3,939 | 1.47 | 3,939 |
| Türkiye Sınai Kalkınma Bankası A.Ş. | 0.09 | 2,125 | 0.09 | 2,114 | 0.09 | 2,108 |
| Netsel Turizm Yatırımları A.Ş. | 12.04 | 2,118 | 12.04 | 2,118 | 12.04 | 2,118 |
| Satel A.Ş. | 5.50 | 1,780 | 5.50 | 1,780 | 5.50 | 1,780 |
| Yatırım Finansman A.Ş. | 0.13 | 1,310 | 0.15 | 1,310 | 0.15 | 1,310 |
| İ.M.K.B. Takas ve Saklama Bankası A.Ş. | 4.86 | 1,021 | 4.86 | 668 | 4.86 | 515 |
| Eterplast Plastik Sanayi A.Ş. | 19.81 | 652 | 19.81 | 652 | 48.96 | 652 |
| Türk Kablo A.O. | 0.05 | 254 | 1.34 | 254 | 1.34 | 254 |
| Kredi Kayıt Bürosu A.Ş. | 9.09 | 249 | 9.09 | 249 | 9.09 | 249 |
| Bankalararası Kart Merkezi A.Ş. | 9.98 | 192 | 9.98 | 192 | 9.98 | 192 |
| Others (each below TL 100 as of December 31, 1999) | - | <u>856</u> | - | <u>398</u> | - | <u>1,382</u> |
| | | <u>69,582</u> | | <u>97,272</u> | | <u>91,981</u> |
| | | <u>147,145</u> | | <u>130,869</u> | | <u>113,432</u> |

As of December 31, 1999, participation in YK Koray includes equity gain of TL 757 (1998-TL 2,318; 1997-None). As of December 31, 1999, participation in BCP

has been reduced due to loss under equity method of accounting amounting to TL 50 (1998-TL 357 gain; 1997-TL 1,036 loss).

In 1999, the Bank has sold 50% of its shares in SuperOnline to Çukurova Group and generated income of TL 31,648 which has been recorded as income from sale of equity participations.

In 1999, the Bank has participated in Turkcell Holding Anonim Şirketi at 20.02% with an amount of TL 51,441 of which TL 12 has been paid in cash. For the remaining portion, the Bank has contributed TL 51,431 worth of Turkcell İletişim Hizmetleri Anonim Şirketi (Turkcell) shares as capital in kind. Value of the shares has been determined by an independent valuator and the difference between the value and cost of such shares amounting to TL 21,063 has been recorded as income from sale of equity participations.

In 1997, the Bank established Havenfields with 100% ownership and sold Enternasyonal to Havenfields. The sales value was determined based on the independent valutors' report which was prepared by consideration of the physical assets only without any goodwill consideration. As of December 31, 1997 income generated out of this transaction was eliminated in the consolidation. In 1998, the Bank sold Havenfields to Çukurova Group and accordingly, as of December 31, 1998, income of TL 26,704 was recognized as income and included in income from sale of equity participations in the accompanying consolidated statements of income.

In 1997, the Bank sold certain portions of its equity participations in Halk Sigorta and YK Leasing through a foreign investment bank and generated income of TL 2,730.

In 1998 and 1997, the Bank also sold certain other equity participations to Çukurova Group and incurred loss of TL 1,321 and TL 1,067, respectively, which were charged to income from sale of equity participations in the accompanying consolidated statements of income.

In the Bank's statutory accounts, income generated from sale of equity participations has been used in nominal share capital increase in 1999 and 1998.

11) GOODWILL:

As of December 31, 1999, 1998 and 1997, the movement of sources of goodwill and details of respective amortization are as follows :

| Company Name | December 31, 1996 | | December 31, 1997 | | December 31, 1998 | | December 31, 1999 | |
|---|-------------------|----------|-------------------|----------|-------------------|----------|-------------------|----------|
| Positive Goodwill Gross Amount | Addition | Disposal | Addition | Disposal | Addition | Disposal | Addition | Disposal |
| Halk Sigorta | 966 | - | 966 | - | - | - | 966 | - |
| YK Leasing | 5,107 | - | 4,470 | - | - | - | 4,470 | - |
| Enternasyonal | 13,340 | - | 13,340 | - | (13,340) | - | - | - |
| YK Faktoring | 1,059 | - | 1,059 | - | - | - | 1,059 | - |
| Yapi Toko Bank | 275 | - | 275 | - | - | - | 275 | - |
| Akdeniz Marmara | 3,932 | - | 3,932 | - | - | - | 3,932 | - |
| Bayındırlık | 7,306 | - | 7,306 | - | - | - | 7,306 | - |
| BCP | - | - | 1,038 | - | - | - | 1,038 | - |
| Kartal Otel Marmaris Turizm İşletmeciliği | 2,039 | - | 2,039 | - | - | - | 2,039 | - |
| Ticaret ve Sanayi A.Ş. (*) | 3,569 | - | 3,569 | - | - | - | 3,569 | - |
| Sultanahmet Turizm A.Ş. (*) | 1,202 | - | 1,202 | - | - | - | 1,202 | - |
| Pegasus Hava Taşımacılığı A.Ş. (Pegasus) (*) | 38,795 | - | 39,196 | - | (13,340) | - | 25,856 | - |
| Total | 1,038 | (637) | 1,038 | (637) | - | - | - | - |
| Positive Goodwill Accumulated Amortization | | | | | | | | |
| Halk Sigorta | 49 | - | 98 | - | 48 | - | 146 | - |
| YK Leasing | 256 | (32) | 448 | - | 222 | - | 670 | - |
| Enternasyonal | 6,003 | - | 6,669 | - | - | (6,669) | - | - |
| YK Faktoring | 54 | - | 106 | - | 54 | - | 160 | - |
| Yapi Toko Bank | 13 | - | 27 | - | 14 | - | 41 | - |
| Akdeniz Marmara | 197 | - | 394 | - | 197 | - | 591 | - |
| Bayındırlık | 365 | - | 730 | - | 364 | - | 1,094 | - |
| BCP | - | - | 52 | - | 52 | - | 104 | - |
| Kartal Otel Marmaris Turizm İşletmeciliği | 104 | - | 713 | - | 103 | - | 816 | - |
| Ticaret ve Sanayi A.Ş. | 713 | - | 891 | - | 178 | - | 1,069 | - |
| Sultanahmet Turizm A.Ş. | 121 | - | 181 | - | 60 | - | 241 | - |
| Pegasus Hava Taşımacılığı A.Ş. | 8,380 | (32) | 10,309 | - | 1,292 | (6,669) | 4,932 | - |
| Total | 30,415 | - | 28,887 | - | 20,924 | - | 19,632 | - |
| Net Balance of Positive Goodwill | - | - | - | - | 10,855 | - | 10,855 | - |
| Negative Goodwill Gross Amount | | | | | | | | |
| Enternasyonal | - | - | - | - | - | - | - | - |
| Negative Goodwill Accumulated Amortization | - | - | - | - | (544) | - | (544) | - |
| Enternasyonal | - | - | - | - | 10,311 | - | 10,311 | - |
| Net Balance of Negative Goodwill | 30,415 | - | 28,887 | - | 10,613 | - | 15,090 | - |
| Net goodwill | - | - | - | - | - | - | - | - |
| (*) Consolidated Subsidiaries of Enternasyonal. | | | | | | | | |

12) PREMISES AND EQUIPMENT:

As of December 31, 1999, 1998 and 1997, the movement of premises and equipment is as follows:

| | Land and Building | Equipment, Furniture and Fixtures and Vehicles | Leased Assets | Leasehold Improvements | Pre-operating Expenses and Intangibles | Continuing Investments | Total |
|-------------------------------|-------------------|--|---------------|------------------------|--|------------------------|-----------|
| COST: | | | | | | | |
| Balances at January 1, 1997 | 786,041 | 126,490 | - | 11,045 | 8,167 | 79,456 | 1,011,199 |
| Additions | 3,719 | 21,106 | - | 2,837 | 3,863 | 53,467 | 84,992 |
| Retirements | (1,473) | (4,775) | - | - | - | (1,077) | (7,325) |
| Transfers | 44,477 | 549 | - | - | - | (45,026) | - |
| Balances at December 31, 1997 | 832,764 | 143,370 | - | 13,882 | 12,030 | 86,820 | 1,088,866 |
| Additions, net | 6,987 | 38,344 | 17,555 | 4,903 | 7,888 | 51,202 | 126,879 |
| Retirements | (8) | (5,934) | - | - | (68) | (68) | (6,010) |
| Transfers | 31,924 | 1,579 | - | - | - | (33,503) | - |
| Balances at December 31, 1998 | 871,667 | 177,359 | 17,555 | 18,785 | 19,918 | 104,451 | 1,209,735 |
| Additions, net | 16,187 | 29,661 | 22,455 | 3,837 | 4,546 | 50,358 | 127,044 |
| Retirement | (444) | (12,014) | - | - | - | (460) | (12,918) |
| Transfers | 47,160 | 8,957 | - | - | 32,892 | (89,009) | - |
| Balances at December 31, 1999 | 934,570 | 203,963 | 40,010 | 22,622 | 57,356 | 65,340 | 1,323,861 |
| ACCUMULATED DEPRECIATION: | | | | | | | |
| Balances at January 1, 1997 | 276,757 | 57,369 | - | 3,434 | 3,565 | - | 341,125 |
| Charge for the year | 12,024 | 13,230 | - | 2,487 | 2,514 | - | 30,255 |
| Retirements | (254) | (3,729) | - | - | - | - | (3,983) |
| Balances at December 31, 1997 | 288,527 | 66,870 | - | 5,921 | 6,079 | - | 367,397 |
| Charge for the year | 18,262 | 16,820 | 657 | 3,212 | 3,562 | - | 42,513 |
| Retirements | (8) | (5,361) | - | - | - | - | (5,369) |
| Balances at December 31, 1998 | 306,781 | 78,329 | 657 | 9,133 | 9,641 | - | 404,541 |
| Charge for the year | 19,241 | 19,288 | 1,720 | 3,976 | 11,115 | - | 55,340 |
| Retirements | (249) | (8,465) | - | - | - | - | (8,714) |
| Balances at December 31, 1999 | 325,773 | 89,152 | 2,377 | 13,109 | 20,756 | - | 451,167 |
| NET VALUES: | | | | | | | |
| Balances at December 31, 1999 | 608,797 | 114,811 | 37,633 | 9,513 | 36,600 | 65,340 | 872,694 |
| Balances at December 31, 1998 | 564,886 | 99,030 | 16,898 | 9,652 | 10,277 | 104,451 | 805,194 |
| Balances at December 31, 1997 | 544,237 | 76,500 | - | 7,961 | 5,951 | 86,820 | 721,469 |

As of December 31, 1999, continuing investments are mainly comprised of expenditures made for various constructions and the change program which is a project related with the improvement of the Bank's information technology and other banking projects.

13) OTHER ASSETS:

Other assets as of December 31, 1999, 1998 and 1997, are comprised of the following:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|----------------|----------------|----------------|
| Property held for resale | 76,412 | 67,291 | 61,143 |
| Due from insureds, net | 23,631 | 22,464 | 17,572 |
| Advances given | 12,303 | 19,248 | 29,593 |
| Prepaid expenses | 6,510 | 8,924 | 8,885 |
| Receivables from lease payments outstanding, net | 6,155 | 4,176 | 1,539 |
| Due from investment banking customers | 4,295 | 1,541 | 1,693 |
| Deferred expenses | 3,710 | 2,769 | 3,172 |
| Office supplies and stationary | 3,335 | 5,586 | 4,012 |
| Trade receivables | 1,770 | 1,405 | 1,067 |
| Deposits given | 1,395 | 1,085 | 1,202 |
| Value added taxes, net | 839 | 1,624 | 1,367 |
| Prepaid withholding taxes | - | 32,422 | 28 |
| Long-term receivables | 13,992 | 17,965 | 18,911 |
| Miscellaneous | 32,705 | 13,207 | 10,478 |
| | <u>187,052</u> | <u>199,707</u> | <u>160,662</u> |

The Bank has long-term receivables related with the sale of land in 1987 on which Ataşehir Mass Housing Project is being developed. In accordance with the agreement, the balance will be collected by the Bank in terms of a fixed percentage, net 7.5% of sales, from the sale of the housing units by a state bank. As of December 31, 1999, the Bank has calculated its total receivable as TL 61,796 (1998-TL 63,531; 1997-TL 64,662) considering the partial collections made in 1995 and the resolution of court cases against the state bank. Of the total amount TL 47,804 (1998-TL 45,566; 1997-TL 45,751) is reflected within the accrued interest income and TL 13,992 (1998-TL 17,965; 1997-TL 18,911) is reflected within other assets. On January 3, 2000, the Bank made a preliminary collection of TL 2,922 and further collections will be made.

As of December 31, 1999, 1998 and 1997, advances given mainly represent advances given for equipment purchases.

In 1999, the Bank has realized loss of TL 599 (1998-TL 5,004; 1997-TL 10,145) on the sale of property held for resale and charged to other expense.

14) DEPOSITS:

The breakdown of deposits as of December 31, 1999, 1998 and 1997, is as follows:

| | <u>1999</u> | | | <u>1998</u> | | | <u>1997</u> | | |
|---------------------------|----------------|------------------|------------------|----------------|------------------|------------------|----------------|------------------|------------------|
| | <u>Demand</u> | <u>Time</u> | <u>Total</u> | <u>Demand</u> | <u>Time</u> | <u>Total</u> | <u>Demand</u> | <u>Time</u> | <u>Total</u> |
| Saving deposits | 64,216 | 436,253 | 500,469 | 69,316 | 474,089 | 543,405 | 67,845 | 350,871 | 418,716 |
| Commercial deposits | 115,815 | 33,770 | 149,585 | 128,069 | 43,286 | 171,355 | 99,376 | 27,877 | 127,253 |
| Foreign currency deposits | 289,907 | 1,842,399 | 2,132,306 | 352,885 | 1,563,535 | 1,916,420 | 412,842 | 1,190,447 | 1,603,289 |
| Interbank deposits | 199,155 | 240,494 | 439,649 | 8,378 | 133,914 | 142,292 | 29,660 | 87,327 | 116,987 |
| | <u>669,093</u> | <u>2,552,916</u> | <u>3,222,009</u> | <u>558,648</u> | <u>2,214,824</u> | <u>2,773,472</u> | <u>609,723</u> | <u>1,656,522</u> | <u>2,266,245</u> |

As of December 31, 1999, deposits bear interest at the rates between 35% and 64% (1998-75% and 85%; 1997-75% and 95%) for Turkish Lira and between 2% and 8% (1998-2.5% and 8.5%; 1997-1.5% and 7%) for various foreign currency time deposits. Interest rate on demand deposits is 3% (1998 and 1997-3%) for Turkish Lira whereas interest rate on foreign currency demand deposits is zero.

15) FUNDS BORROWED FROM BANKS:

The breakdown of funds borrowed from banks as of December 31, 1999, 1998 and 1997, as to currency, interest rate and maturity is as follows:

| <u>Currency</u> | <u>1999</u> | | | | | |
|-----------------|-------------------------------|--------------------------------------|---|--|---|----------------|
| | <u>Total</u> <u>Amount</u> | <u>Interest Rate</u> <u>Fixed</u> | <u>Interest Rate</u> <u>Variable</u> | TL | TL | <u>Total</u> |
| | | | | <u>Equivalent</u> <u>Short-term</u> | <u>Equivalent</u> <u>Medium term</u> | |
| U.S. Dollars | 647 million | 5.2%-9.41% | L-0.25/L+0.5 | 316,285 | 33,270 | 349,555 |
| German Marks | 101 million | 3.31%-13.45% | L-0.25/L+3.375 | 21,720 | 6,379 | 28,099 |
| TL | 39,728 | 32.00%-60.00% | - | 39,728 | - | 39,728 |
| Various others | | | | 19,318 | 1,433 | 20,751 |
| Total | | | | <u>397,051</u> | <u>41,082</u> | <u>438,133</u> |

| <u>Currency</u> | <u>1998</u> | | | | | |
|-----------------|-------------------------------|--------------------------------------|---|--|---|----------------|
| | <u>Total</u> <u>Amount</u> | <u>Interest Rate</u> <u>Fixed</u> | <u>Interest Rate</u> <u>Variable</u> | TL | TL | <u>Total</u> |
| | | | | <u>Equivalent</u> <u>Short-term</u> | <u>Equivalent</u> <u>Medium term</u> | |
| U.S. Dollars | 401 million | 5.82% - 7.85% | L-1.5 / L+1 | 177,949 | 24,375 | 202,324 |
| German Marks | 148 million | 4.375% - 6.18% | L-1.5/L+3.375 | 29,240 | 15,259 | 44,499 |
| TL | 32,174 | 41.00% - 63.00% | - | 32,174 | - | 32,174 |
| Various Others | | | | 6,911 | - | 6,911 |
| Total | | | | <u>246,274</u> | <u>39,634</u> | <u>285,908</u> |

| <u>Currency</u> | <u>1997</u> | | | | | |
|-----------------|-------------------------------|--------------------------------------|---|--|---|----------------|
| | <u>Total</u> <u>Amount</u> | <u>Interest Rate</u> <u>Fixed</u> | <u>Interest Rate</u> <u>Variable</u> | TL | TL | <u>Total</u> |
| | | | | <u>Equivalent</u> <u>Short-term</u> | <u>Equivalent</u> <u>Medium term</u> | |
| U.S. Dollars | 319 million | 6.40% - 7.97% | L-0.5/L+1 | 141,938 | 20,193 | 162,131 |
| German Marks | 141 million | 3.81% - 8.80% | L-0.5/L+3 | 24,860 | 17,370 | 42,230 |
| TL | 11,632 | 41.00% - 75.00% | - | 11,632 | - | 11,632 |
| Various Others | | | | 3,354 | - | 3,354 |
| Total | | | | <u>181,784</u> | <u>37,563</u> | <u>219,347</u> |

As of December 31, 1999, U.S. Dollar borrowings include two syndication loans amounting to U.S. Dollars 420,000,000 (1998-two syndication loans amounting to U.S. Dollars 310,000,000; 1997-one syndication loan amounting to U.S. Dollars 200,000,000).

As of December 31, 1999, 1998 and 1997, funds borrowed in German Marks include a loan from IFC obtained by YK Leasing. There are certain restrictive covenants in the loan agreement between IFC and YK Leasing on financial expense coverage, foreign exchange short position, debt to equity ratio of YK Leasing. Also in accordance with the agreement, YK Leasing shall maintain at all times a general reserve which shall be at least equal to 1/2% of the lease receivables during the first year of the loan agreement, 1% during the second year and 1/2% during the third year of the loan agreement and thereafter until maturity and repayment of loan.

16) OBLIGATIONS FOR REPURCHASE AGREEMENTS:

The proceeds from the sale of investment securities are treated as liabilities and recorded as obligations for repurchase agreements. The maturities and interest rates of the obligations are within one month and between 60% and 85% (1998-67% and 92%; 1997-65% and 90%), respectively.

17) NOTES ISSUED:

In April 1998, the Bank has issued U.S. Dollars 115,000,000 of floating rate (Libor +2.5%) and U.S. Dollars 5,000,000 of fixed rate (8.36%) notes through securitization of its qualifying foreign currency checks. The notes are being repaid through monthly installments starting in April 1999 till April 2003.

In August 1997, the Bank issued U.S. Dollars 150,000,000 notes due on August 19, 2002, bearing interest rate of 10%.

In December 1997, Havenfields issued U.S. Dollars 150,000,000 floating rate notes due on December 15, 2000, bearing interest at the rate of Libor +1.75%.

18) TAXATION ON INCOME:

Corporation tax is computed at the rate of 30%. An additional 10% of the total taxation charge is levied to support a state fund, which results in an effective Corporation Tax rate of 33%. Items exempted from Corporation Tax (except dividends collected) are subject to income tax at the rate of 15% and an additional 10% will also

be levied on this rate. In case of dividend distributions in the form of cash, depending on public or privately owned status of the Company, 5% or 15% income tax (plus 10% additional fund) is calculated over the portion of distributed amount which is subject to 33% Corporation Tax and paid to tax authorities on behalf of shareholders.

Advance taxes which were previously calculated, until December 31, 1998, as 70% of preceding year's Corporation Tax were quarterly calculated and paid as 25% of related period income with new legislation effective from January 1, 1999. Such advance payments during the year are being deducted from the final tax liability calculated over current year operations. Accordingly, the taxation charge computed is not equal to the final tax liability appearing on the balance sheet. Effective from January 1, 2000, temporary tax returns will be filed semiannually and advance taxes will be calculated as 20% of semiannual earnings. However, effective from July 1, 2000, temporary tax returns will be filed quarterly again.

Taxation on income as of December 31, 1998 and 1997, was computed in two tiers. Corporation Tax was computed at the rate of 25%. An additional 10% of the total taxation charge was levied to support a state fund, which resulted in an effective Corporation Tax rate of 27.5%. A second tier tax, namely Income Tax, was computed at 10% or 20% depending on the public or privately owned status of the Company. An additional 10% of the total taxation charge was also levied on Income Tax.

In Turkey, in accordance with tax laws, the tax liabilities of the parent company and the subsidiaries are treated separately.

The reconciliation of the Bank's taxation charge as of December 31, 1999, 1998 and 1997, can be presented as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---|-------------|-------------|-------------|
| Statutory income before taxation (IBT) | | | |
| Parent Company | 291,829 | 171,143 | 180,384 |
| Tax deductible items, net | (225,613) | (153,059) | (190,560) |
| Disallowables | 12,890 | 13,855 | 1,064 |
| Corporate/Minimum Corporate tax base | | | |
| (effective rate 33% (1998 and 1997 - 22%)) | 79,106 | 31,939 | (9,112) |
| Corporate tax | 26,105 | 7,027 | - |
| Income tax base (effective rate 16.5% (1998 and 1997 - 11%)) | 51,722 | 23,459 | 77,923 |
| Income tax | 8,534 | 2,580 | 8,572 |
| Tax effect of temporary differences | 48,787 | 33,654 | 48,652 |
| Restatement effect of tax provision | 17,272 | 5,801 | 9,229 |
| Taxation charge of the Parent Company | 100,698 | 49,062 | 66,453 |
| Taxation charge of consolidated subsidiaries (current and deferred) | 21,450 | 10,789 | 8,945 |
| Taxation charge per accompanying consolidated financial statements | 122,148 | 59,851 | 75,398 |

The breakdown of temporary differences which give rise to the deferred tax assets and/or liabilities is as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|--------------------------|--------------------------|--------------------------|
| | <u>Deferred Tax</u> | <u>Deferred Tax</u> | <u>Deferred Tax</u> |
| | <u>Asset (Liability)</u> | <u>Asset (Liability)</u> | <u>Asset (Liability)</u> |
| Year end interest income accruals, net | (75,978) | (64,784) | (49,354) |
| Fixed assets restatement difference | (57,067) | (40,521) | (39,521) |
| Mark to market valuation of common stocks | (3,305) | (4,380) | (1,056) |
| Allowance for possible loan losses | 10,958 | 4,358 | 2,279 |
| Reserve for retirement pay | 2,003 | 2,523 | 1,831 |
| Stating foreign currency equity participations at historical amounts | 4,474 | 2,390 | 1,487 |
| Other | 3,880 | 1,075 | 1,027 |
| | <u>(115,035)</u> | <u>(99,339)</u> | <u>(83,307)</u> |

19) OTHER LIABILITIES:

The breakdown of other liabilities as of December 31, 1999, 1998 and 1997, is comprised of the following:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|----------------|---------------|---------------|
| Taxes and duties payable | 16,598 | 23,894 | 18,994 |
| Obligation under capital leases | 35,432 | 12,513 | - |
| Trade payables | 7,939 | 12,003 | 10,962 |
| Reserve for retirement pay | 8,693 | 9,161 | 6,324 |
| Due to insurance and reinsurance companies | 7,143 | 5,892 | 5,289 |
| Cash collaterals | 5,274 | 4,146 | 4,789 |
| Payment orders | 2,770 | 4,095 | 5,460 |
| Payables to merchants (credit cards) | 7,265 | 3,804 | 1,851 |
| Transitory payables | 24,391 | 2,448 | 2,676 |
| Deferred income | 1,311 | 929 | 958 |
| Other payables and accrued expenses | 23,417 | 12,656 | 11,653 |
| | <u>140,233</u> | <u>91,541</u> | <u>68,956</u> |

20) RESERVE FOR RETIREMENT PAY:

Retirement pay reserve is calculated as explained in Note 3(m) and, subject to a maximum of TL 345.2 million (1998-TL 326.7 million; 1997-TL 263.2 million), as of December 31, 1999, for each year of employment at the rate of pay applicable at the date of retirement or termination. The reserve as of year-end is TL 8,693 (1998-TL 9,161; 1997-TL 6,324) and is included in other liabilities.

21) SHARE CAPITAL:

The nominal share capital of the Bank consists of authorized, issued and fully paid 239,982 million shares (1998-133,323 million shares; 1997-60,066.4 million shares) having par value of TL one thousand each.

As shown on consolidated statements of changes in shareholders' equity, cash dividends paid were used in share capital increase in 1999, 1998 and 1997.

22) RETAINED EARNINGS:

Retained earnings are comprised of legal reserves, general reserve and translation loss (see Note 3(b)).

The legal reserves consist of first and second legal reserves and loss contingency reserve in accordance with the Turkish Commercial Code and the Banking Law. The first legal reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve reaches to a maximum of 20% of the Bank's share capital. The second legal reserve is appropriated at the rate of 10% of all distributions in excess of 5% of the Bank's share capital. The first and second legal reserves are not available for distribution unless they exceed 50% of the share capital, but may be used to absorb losses in the event that the general reserve is exhausted. The loss contingency reserve is appropriated out of the statutory profits at the rate of 5%, until the total reserve is equal to the Bank's share capital. As of December 31, 1999, the Bank's legal reserves amount to TL 16,939 (1998-TL 9,717; 1997-TL 4,625) in its statutory accounts at nominal values.

In accordance with the new Banking Law, starting from appropriation of 1999 profit, the loss contingency reserve will no longer be appropriated.

The general reserve and current year profit are available for distribution, subject to the reserve requirements referred to above.

23) INSURANCE TECHNICAL INCOME AND EXPENSE AND INSURANCE TECHNICAL RESERVES:

As of December 31, 1999, 1998 and 1997, the breakdown of insurance technical income and expense is as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|----------------|----------------|----------------|
| Premium income, net | 102,645 | 85,426 | 72,315 |
| Investment income | <u>90,254</u> | <u>57,483</u> | <u>46,915</u> |
| Total insurance technical income | <u>192,899</u> | <u>142,909</u> | <u>119,230</u> |
| Claims paid, net | 67,468 | 44,604 | 34,453 |
| Provision for unearned premiums | 16,653 | 11,629 | 15,345 |
| Provision for mathematical reserve | 27,937 | 26,287 | 22,280 |
| Provision for profit share | 57,528 | 40,525 | 37,548 |
| Provision for IBNR | 814 | 238 | 1,085 |
| Provision for earthquake reserve | 1,099 | 497 | 515 |
| Commissions paid, net | 4,228 | 4,105 | 3,576 |
| Acquisition costs | 2,491 | 3,693 | 4,465 |
| Other technical expenses | 7,003 | 4,992 | 2,111 |
| Total insurance technical expenses | <u>185,221</u> | <u>136,570</u> | <u>121,378</u> |
| Income (loss) from insurance operations, net | <u>7,678</u> | <u>6,339</u> | <u>(2,148)</u> |

Insurance Technical Reserves

As of December 31, 1999, 1998 and 1997 the breakdown of insurance technical reserves is as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|---------------------------|----------------|----------------|----------------|
| Profit share reserve | 84,424 | 64,090 | 47,207 |
| Mathematical reserve | 47,106 | 40,894 | 29,570 |
| Unearned premium reserve | 27,647 | 23,752 | 19,821 |
| Outstanding claim reserve | 7,071 | 5,957 | 4,705 |
| Earthquake reserve | 2,929 | 1,826 | 1,657 |
| IBNR reserve | 1,626 | 1,602 | 1,418 |
| | <u>170,803</u> | <u>138,121</u> | <u>104,378</u> |

24) OTHER INCOME AND OTHER EXPENSE:

As of December 31, 1999, 1998 and 1997, the breakdown of other income and other expense is as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|---------------|---------------|---------------|
| <u>Other income</u> | | | |
| Aircraft charter revenue | 56,063 | 54,010 | 45,560 |
| Hotel revenues | 6,226 | 9,205 | 8,576 |
| Internet services revenue | 5,474 | 2,732 | 1,021 |
| Others | 8,439 | 2,438 | 1,616 |
| | <u>76,202</u> | <u>68,385</u> | <u>56,773</u> |
| <u>Other expense</u> | | | |
| Aircraft operations expenses | 43,108 | 45,513 | 43,252 |
| Saving deposit insurance fund premiums | 16,383 | 14,065 | 11,025 |
| Others | 5,714 | 13,476 | 9,075 |
| | <u>65,205</u> | <u>73,054</u> | <u>63,352</u> |

25) COMMITMENTS AND CONTINGENCIES:

a) The Bank's outstanding commitments and contingencies as of December 31, 1999, 1998 and 1997, are as follows:

| | <u>1999</u> | <u>1998</u> | <u>1997</u> |
|--|-------------|-------------|-------------|
| Letters of guarantee | 1,669,911 | 1,574,850 | 1,167,485 |
| Acceptance credits and letters of credit | 548,305 | 480,461 | 447,035 |
| Swap transactions in foreign currencies- | | | |
| Buy | 159,780 | 100,537 | 114,287 |
| Sell | 159,181 | 99,569 | 114,662 |
| Forward contracts- | | | |
| Buy | 941,310 | 259,107 | 81,787 |
| Sell | 775,502 | 97,838 | 82,807 |
| Options written and purchased | 245,668 | - | - |

Reverse repurchase agreements (nominal) 108,569 6,638 48,855
Maturities of non-cash loans are less than one year except for the certain amounts of letters of guarantee which are indefinite. Maturities of forward purchase and sale contracts and swap transactions are also less than one year. Options written and purchased represent American type of put and call options at notional amount of Euro 226,590,000, with a maturity at November 19, 2001.

The management does not anticipate any material losses as a result of these commitments and contingencies.

b) The Bank is contingently liable with respect to reinsurance which would become an actual liability to the extent that any reinsuring company fails to meet its obligations to Halk Sigorta, a consolidated subsidiary. The Bank's management deems that no provision is necessary for this contingency.

c) As of December 31, 1999, the Bank's commitment for operating lease payments, related with aircrafts operated by Pegasus, a consolidated subsidiary of Enternasyonal, is as follows:

| | |
|--------------|---------------|
| 0 - 1 year | 15,556 |
| 1 - 5 years | 62,024 |
| Over 5 years | 18,459 |
| | <u>96,039</u> |

26) PARENT COMPANY FINANCIAL STATEMENTS:

The following are the balance sheets, statements of income and cash flows for Yapi ve Kredi Bankası Anonim Şirketi, the Parent Company.

BALANCE SHEETS - DECEMBER 31, 1999, 1998 AND 1997

(Currency - Billions of Turkish Lira)

| | 1999 | 1998 | 1997 |
|---|------------------|------------------|------------------|
| ASSETS | | | |
| CASH AND DUE FROM BANKS | 99,796 | 94,156 | 89,527 |
| SHORT-TERM PLACEMENTS | 750,153 | 323,897 | 246,196 |
| RESERVE DEPOSITS | 230,697 | 132,894 | 123,146 |
| INVESTMENT SECURITIES, net | 1,213,207 | 980,062 | 703,476 |
| LOANS, net | 1,921,382 | 1,994,932 | 1,625,154 |
| ACCRUED INTEREST INCOME | 331,309 | 451,961 | 324,451 |
| EQUITY PARTICIPATIONS | 309,473 | 250,260 | 219,120 |
| PREMISES AND EQUIPMENT, net | 701,257 | 697,503 | 654,060 |
| OTHER ASSETS | 139,072 | 162,571 | 121,288 |
| | <u>5,696,346</u> | <u>5,088,236</u> | <u>4,106,418</u> |
| LIABILITIES AND SHAREHOLDERS' EQUITY | | | |
| DEPOSITS- | | | |
| Turkish Lira deposits | 666,797 | 716,190 | 547,694 |
| Foreign currency deposits | 2,100,080 | 1,932,569 | 1,602,763 |
| Interbank deposits | 504,838 | 142,248 | 115,485 |
| | <u>3,271,715</u> | <u>2,791,007</u> | <u>2,265,942</u> |
| FUNDS BORROWED FROM BANKS | 373,262 | 242,677 | 180,500 |
| NOTES ISSUED | 132,162 | 136,228 | 76,464 |
| OBLIGATIONS FOR REPURCHASE AGREEMENTS | 417,367 | 545,401 | 354,150 |
| ACCRUED INTEREST EXPENSE | 93,777 | 102,547 | 70,418 |
| DEFERRED TAX LIABILITY | 104,398 | 91,174 | 75,030 |
| TAXATION ON INCOME | 12,315 | - | 1,310 |
| OTHER LIABILITIES | 76,388 | 60,409 | 47,665 |
| Total liabilities | <u>4,481,384</u> | <u>3,969,443</u> | <u>3,071,479</u> |
| SHAREHOLDERS' EQUITY: | | | |
| Share capital | 582,701 | 484,476 | 412,697 |
| Retained earnings | 536,970 | 551,148 | 556,629 |
| Income for the year | 95,291 | 83,169 | 65,613 |
| Total shareholders' equity | <u>1,214,962</u> | <u>1,118,793</u> | <u>1,034,939</u> |
| COMMITMENTS AND CONTINGENCIES | <u>5,696,346</u> | <u>5,088,236</u> | <u>4,106,418</u> |

STATEMENTS OF INCOME FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997

(Currency - Billions of Turkish Lira)

| | 1999 | 1998 | 1997 |
|---|------------------|------------------|------------------|
| INTEREST INCOME: | | | |
| Interest and fees on loans | 791,510 | 734,365 | 608,938 |
| Interest on investment securities | 323,474 | 196,345 | 83,069 |
| Interest on deposits in banks | 59,233 | 55,052 | 31,761 |
| Other interest income | 19,727 | 19,331 | 28,737 |
| Total interest income | <u>1,193,944</u> | <u>1,005,093</u> | <u>752,505</u> |
| INTEREST EXPENSE: | | | |
| Interest on deposits | (714,620) | (579,382) | (406,804) |
| Interest on funds borrowed from banks and notes issued | (110,905) | (28,996) | (39,769) |
| Total interest expense | <u>(825,525)</u> | <u>(608,378)</u> | <u>(446,573)</u> |
| Net interest income | <u>368,419</u> | <u>396,715</u> | <u>305,932</u> |
| PROVISION FOR LOAN LOSSES | (41,002) | (38,671) | (12,362) |
| FOREIGN EXCHANGE LOSS, net | (68,758) | (97,199) | (98,006) |
| Net interest income after provision for loan losses and foreign exchange loss | <u>258,659</u> | <u>260,845</u> | <u>195,564</u> |
| NON-INTEREST INCOME: | | | |
| Income from capital market operations, net | 113,538 | 69,951 | 45,478 |
| Income from banking services | 110,319 | 102,762 | 80,697 |
| Dividend income from equity participations | 11,045 | 10,281 | 5,620 |
| Income (loss) from sale of equity participations | 52,711 | (1,319) | 21,697 |
| Total non-interest income | <u>287,613</u> | <u>181,675</u> | <u>153,492</u> |
| NON-INTEREST EXPENSE: | | | |
| Salaries and employee benefits | (123,290) | (112,109) | (89,538) |
| General and administrative expenses | (77,744) | (67,102) | (47,590) |
| Depreciation and amortization | (46,973) | (36,752) | (26,134) |
| Provision for retirement pay | (2,415) | (4,928) | (3,152) |
| Transaction taxes and duties | (16,348) | (19,107) | (16,583) |
| Other expense, net | (15,369) | (21,032) | (19,445) |
| Total non-interest expense | <u>(282,139)</u> | <u>(261,030)</u> | <u>(202,442)</u> |
| Income before taxation and loss on net monetary position | <u>264,133</u> | <u>181,490</u> | <u>146,614</u> |
| TAXATION CHARGE: | | | |
| Current | (44,801) | (11,624) | (11,621) |
| Deferred | <u>(55,897)</u> | <u>(37,438)</u> | <u>(54,832)</u> |
| | (100,698) | (49,062) | (66,453) |
| Net income before loss on net monetary position | <u>163,435</u> | <u>132,428</u> | <u>80,161</u> |
| LOSS ON NET MONETARY POSITION | (68,144) | (49,259) | (14,548) |
| Net income | <u>95,291</u> | <u>83,169</u> | <u>65,613</u> |

**STATEMENTS OF CASH FLOWS
FOR THE YEARS ENDED DECEMBER 31, 1999, 1998 AND 1997**

(Currency - Billions of Turkish Lira)

| | 1999 | 1998 | 1997 |
|--|-----------|-----------|-----------|
| CASH FLOWS FROM OPERATING ACTIVITIES: | | | |
| Net income | 95,291 | 83,169 | 65,613 |
| Adjustments to reconcile net income to net cash | | | |
| Provided by operating activities: | | | |
| Provision for losses in investment securities | - | 20 | 11 |
| Provision for possible loan losses | 41,002 | 38,671 | 12,362 |
| (Income) loss from sale of equity participations | (31,648) | 1,319 | (21,697) |
| Loss from sale of premises and equipment and property held for resale | 3,736 | 5,061 | 10,447 |
| Depreciation and amortization | 46,973 | 36,752 | 26,134 |
| Provision for retirement pay liability | 2,415 | 4,928 | 3,152 |
| Valuation of Turkcell shares | (21,063) | - | - |
| Operating profit before changes in net operating assets | 136,706 | 169,920 | 96,022 |
| (Increase) decrease in operating assets: | | | |
| Accrued interest income | 5,360 | (127,510) | (74,479) |
| Other assets | 21,307 | (61,141) | (29,125) |
| Increase (decrease) in operating liabilities- | | | |
| Accrued interest expense | (8,770) | 32,128 | 1,399 |
| Other liabilities | 13,564 | 2,300 | (28,110) |
| Deferred tax liability | 13,224 | 16,143 | 26,807 |
| Taxation on income | 12,315 | - | (1,310) |
| Net cash provided from (used by) operating activities | 193,706 | 31,840 | (8,796) |
| CASH FLOWS FROM INVESTING ACTIVITIES: | | | |
| Net increase in short-term placements | (426,256) | (77,702) | (55,876) |
| Net increase in investment securities | (233,145) | (276,602) | (465,046) |
| Net increase in reserve deposits | (97,803) | (9,748) | (4,170) |
| Net decrease (increase) in loans | 147,840 | (408,449) | (215,895) |
| Cash paid for purchase of equity participations | (44,162) | (33,258) | (25,295) |
| Cash obtained from sale of equity participations | 37,660 | 795 | 101,568 |
| Increase in premises and equipment, net | (56,256) | (71,003) | (73,379) |
| Proceeds from sale of premises and equipment and property held for resale | 3,985 | 9,813 | 3,048 |
| Net cash used by investing activities | (668,137) | (866,154) | (735,045) |
| CASH FLOWS FROM FINANCING ACTIVITIES: | | | |
| Net increase in deposits | 480,708 | 525,066 | 239,859 |
| Net increase in funds borrowed from banks | 130,585 | 62,176 | 49,569 |
| Net (decrease) increase in notes issued | (4,066) | 59,763 | 76,464 |
| Dividends paid | (92,737) | (50,149) | (51,674) |
| Cash proceeds from share capital increase | 92,667 | 50,098 | 51,631 |
| Capital surplus from share capital increase | 948 | 738 | 150 |
| Net (decrease) increase in obligations for repurchase agreements | (128,034) | 191,251 | 354,150 |
| Net cash provided from financing activities | 480,071 | 838,943 | 720,149 |
| NET INCREASE (DECREASE) IN CASH AND DUE FROM BANKS | 5,640 | 4,629 | (23,692) |
| CASH AND DUE FROM BANKS AT BEGINNING OF YEAR | 94,156 | 89,527 | 113,219 |
| CASH AND DUE FROM BANKS AT END OF YEAR | 99,796 | 94,156 | 89,527 |
| SUPPLEMENTAL DISCLOSURE OF CASH FLOW INFORMATION: | | | |
| a) The cash paid by the Bank for interest during 1999, 1998 and 1997. | 834,295 | 566,475 | 445,171 |
| b) The cash received by the Bank for interest during 1999, 1998 and 1997. | 1,314,596 | 877,585 | 678,026 |
| c) Dividend income received by the Bank during 1999, 1998 and 1997. | 11,045 | 10,281 | 5,620 |
| d) Income taxes paid by the Bank during 1999, 1998 and 1997. | 6,234 | 6,974 | 23,958 |
| e) For the purposes of the statements of cash flows, cash and due from banks is considered as cash and cash equivalents. | | | |

27) SEGMENT REPORTING:

a)Segment Reporting by Business Division:

| | 1999 | Insurance | Tourism | Construction | Internet Services | Consolidated |
|--|------|-----------|----------|--------------|-------------------|--------------|
| Net interest income (expense) | | 40,742 | (2,995) | - | 39 | 544,034 |
| Less : Provision for possible loan losses and doubtful receivables | | - | (21,204) | - | (389) | (42,103) |
| Less : Foreign exchange loss | | - | (24,199) | - | (350) | (170,257) |
| Non-interest income | | 40,742 | 64,184 | 241 | 5,474 | 331,674 |
| Non-interest expense | | (200,036) | (63,579) | (849) | (6,327) | 565,887 |
| Income (loss) before taxation, minority interest and loss on net monetary position | | 38,674 | (23,594) | (608) | (1,203) | 320,133 |
| Unallocated expenses: | | | | | | |
| Taxation charge | | | | | | (122,148) |
| Minority interest | | | | | | (7,388) |
| Loss on net monetary position | | | | | | (68,376) |
| Net income | | | | | | 122,221 |
| Total assets employed by the segments | | 239,328 | 110,302 | 29,465 | 24,868 | 5,991,063 |

| | <u>1998</u> | | | | | | | |
|--|------------------|----------------|------------------|------------------|-----------------|---------------------|--------------------------|---------------------|
| | <u>Banking</u> | <u>Leasing</u> | <u>Factoring</u> | <u>Insurance</u> | <u>Tourism</u> | <u>Construction</u> | <u>Internet Services</u> | <u>Consolidated</u> |
| Net interest income (expense) | 403,057 | 43,777 | 6,526 | 19,661 | (2,167) | - | - | 470,854 |
| Less: Provision for possible loan losses and doubtful receivables | (38,671) | (812) | (98) | - | - | - | - | (39,581) |
| Less: Foreign exchange (loss) gain | (91,878) | (29,688) | (5,034) | 391 | (7,631) | - | - | (133,840) |
| | <u>272,508</u> | <u>13,277</u> | <u>1,394</u> | <u>20,052</u> | <u>(9,798)</u> | <u>-</u> | <u>-</u> | <u>297,433</u> |
| Non-interest income | 201,326 | 371 | 4,414 | 148,318 | 63,513 | 142 | 2,732 | 420,816 |
| Non-interest expense | <u>(269,015)</u> | <u>(4,782)</u> | <u>(1,986)</u> | <u>(155,680)</u> | <u>(62,408)</u> | <u>-</u> | <u>(3,684)</u> | <u>(497,555)</u> |
| Income (loss) before taxation, minority interest and loss on net monetary position | <u>204,819</u> | <u>8,866</u> | <u>3,822</u> | <u>12,690</u> | <u>(8,693)</u> | <u>142</u> | <u>(952)</u> | <u>220,694</u> |
| Unallocated expenses: | | | | | | | | |
| Taxation charge | | | | | | | | (59,851) |
| Minority interest | | | | | | | | (639) |
| Loss on net monetary position | | | | | | | | (60,438) |
| Net income | | | | | | | | <u>99,766</u> |
| Total assets employed by the segments | 4,844,700 | <u>95,027</u> | 43,768 | <u>188,289</u> | 85,995 | 9,678 | <u>11,852</u> | 5,279,309 |

| | 1997 | | | | | | | |
|--|------------------|----------------|------------------|------------------|-----------------|---------------------|--------------------------|---------------------|
| | <u>Banking</u> | <u>Leasing</u> | <u>Factoring</u> | <u>Insurance</u> | <u>Tourism</u> | <u>Construction</u> | <u>Internet Services</u> | <u>Consolidated</u> |
| Net interest income (expense) | 306,409 | 41,068 | 3,162 | 28,950 | (900) | - | - | 378,689 |
| Less : Provision for possible loan losses and doubtful receivables | (12,363) | (883) | (330) | - | - | - | - | (13,576) |
| Less : Foreign exchange (loss) gain | (89,358) | (28,784) | (2,444) | 321 | (2,068) | - | - | (122,333) |
| | <u>204,688</u> | <u>11,401</u> | <u>388</u> | <u>29,271</u> | <u>(2,968)</u> | <u>-</u> | <u>-</u> | <u>242,780</u> |
| Non-interest income | 133,362 | 268 | 1,553 | 121,333 | 54,460 | 26 | 1,021 | 312,023 |
| Non-interest expense | <u>(206,356)</u> | <u>(3,668)</u> | <u>(1,199)</u> | <u>(132,402)</u> | <u>(58,197)</u> | <u>-</u> | <u>(1,676)</u> | <u>(403,498)</u> |
| Income (loss) before taxation, minority interest and loss on net monetary position | <u>131,694</u> | <u>8,001</u> | <u>742</u> | <u>18,202</u> | <u>(6,705)</u> | <u>26</u> | <u>(655)</u> | <u>151,305</u> |
| Unallocated expenses : | | | | | | | | |
| Taxation charge | | | | | | | | (75,398) |
| Minority interest | | | | | | | | (3,118) |
| Loss on net monetary position | | | | | | | | (30,044) |
| Net income | | | | | | | | <u>42,745</u> |
| Total assets employed by the segments | <u>3,882,197</u> | <u>73,479</u> | <u>31,389</u> | <u>151,789</u> | <u>138,091</u> | <u>4,650</u> | <u>6,815</u> | <u>4,288,410</u> |

b) Segment Reporting by Geographic Area: The Bank has no significant operations and assets employed outside Turkey.

28) MATURITY ANALYSIS:

As of December 31, 1999, 1998 and 1997, the maturity breakdown of the significant financial assets and liabilities is as follows:

| | 1999 | | | | | | |
|--|-----------|------------|------------|------------|------------|-------------|-----------|
| | On Demand | 0-1 Months | 1-3 Months | 3-6 Months | 6-9 Months | 9-12 Months | Total |
| ASSETS : | | | | | | | |
| Cash and due from banks | 98,645 | - | - | - | - | - | 98,645 |
| Reserve deposits | 231,049 | - | - | - | - | - | 231,049 |
| Short-term placements | - | 185,151 | 50,391 | 5,022 | 10,799 | - | 251,363 |
| Investment securities | 106,572 | 87,738 | 318,908 | 284,868 | 98,310 | 98,550 | 1,696,390 |
| Loans | - | 697,183 | 211,629 | 169,237 | 194,390 | 135,062 | 1,950,167 |
| Minimum lease payments receivable, net | - | 3,200 | 5,825 | 7,707 | 7,115 | 5,177 | 48,537 |
| Factoring receivables, net | - | - | 42,205 | - | - | - | 42,205 |
| Total | 436,266 | 973,272 | 628,958 | 466,834 | 310,614 | 238,789 | 4,318,356 |
| LIABILITIES: | | | | | | | |
| Deposits- | | | | | | | |
| Turkish Lira deposits | 180,031 | 85,294 | 213,951 | 128,083 | - | 41,492 | 650,054 |
| Foreign currency deposits | 289,907 | 602,094 | 886,650 | 154,158 | 118,408 | 58,448 | 2,132,306 |
| Interbank deposits | 199,155 | 200,831 | 25,401 | 14,262 | - | - | 439,649 |
| Funds borrowed from banks | - | 63,345 | 10,005 | 31,875 | 253,493 | 11,327 | 438,133 |
| Obligations for repurchase agreements | - | 417,458 | - | - | - | - | 417,458 |
| Notes issued | - | 1,462 | 1,462 | 3,426 | 6,972 | 6,621 | 132,162 |
| Factoring payables | - | - | 23,553 | - | - | - | 23,553 |
| Total | 669,093 | 1,370,484 | 1,161,022 | 331,804 | 378,873 | 117,888 | 4,233,315 |

| | 1998 | | | | | | |
|--|-----------|------------|------------|------------|------------|-------------|-----------|
| | On Demand | 0-1 Months | 1-3 Months | 3-6 Months | 6-9 Months | 9-12 Months | Total |
| ASSETS: | | | | | | | |
| Cash and due from banks | 100,755 | - | - | - | - | - | 100,755 |
| Reserve deposits | 132,894 | - | - | - | - | - | 132,894 |
| Short-term placements | - | 134,133 | 81,656 | 5,386 | 7,247 | 5,413 | 233,835 |
| Investment securities | 75,828 | 234,568 | 367,206 | 240,299 | 86,978 | 24,993 | 1,183,255 |
| Loans | - | 667,250 | 185,338 | 237,898 | 119,415 | 157,220 | 1,878,587 |
| Minimum lease payments receivable, net | - | 3,450 | 6,568 | 8,392 | 5,246 | 6,815 | 55,028 |
| Factoring receivables, net | - | - | 31,244 | - | - | - | 31,244 |
| Total | 309,477 | 1,039,401 | 672,012 | 491,975 | 218,886 | 194,441 | 3,615,598 |
| LIABILITIES: | | | | | | | |
| Deposits- | | | | | | | |
| Turkish Lira deposits | 197,385 | 30,525 | 223,994 | 221,559 | 41,264 | - | 714,760 |
| Foreign currency deposits | 352,885 | 379,778 | 732,678 | 175,046 | 114,113 | 32,558 | 1,916,420 |
| Interbank deposits | 8,378 | 55,442 | 78,472 | - | - | - | 142,292 |
| Funds borrowed from banks | - | 41,762 | 1,030 | 25,610 | 104,147 | 83,797 | 285,908 |
| Obligations for repurchase agreements | - | 545,401 | - | - | - | - | 545,401 |
| Notes issued | - | 207 | 207 | 2,901 | 6,824 | 6,495 | 136,228 |
| Factoring payables | - | - | 12,112 | - | - | - | 12,112 |
| Total | 558,648 | 1,053,115 | 1,048,493 | 425,116 | 266,348 | 122,850 | 3,753,121 |

| | 1997 | | | | | | | | |
|--|-----------|------------|------------|------------|------------|-------------|-----------|--------------|-----------|
| | On Demand | 0-1 Months | 1-3 Months | 3-6 Months | 6-9 Months | 9-12 Months | 1-5 Years | Over 5 Years | Total |
| ASSETS: | | | | | | | | | |
| Cash and due from banks | 94,850 | - | - | - | - | - | - | - | 94,850 |
| Reserve deposits | 123,146 | - | - | - | - | - | - | - | 123,146 |
| Short-term placements | - | 117,976 | 123,410 | 1,031 | - | - | - | - | 242,417 |
| Investment securities | 68,115 | 92,974 | 234,420 | 124,310 | 56,438 | 16,438 | 145,638 | 46,150 | 784,483 |
| Loans | - | 185,235 | 546,757 | 180,611 | 167,967 | 102,947 | 380,446 | - | 1,563,963 |
| Minimum lease payments receivable, net | - | 3,620 | 6,971 | 9,045 | 8,350 | 6,075 | 27,277 | - | 61,338 |
| Factoring receivables, net | - | - | 26,793 | - | - | - | - | - | 26,793 |
| Total | 286,111 | 399,805 | 938,351 | 314,997 | 232,755 | 125,460 | 553,361 | 46,150 | 2,896,990 |
| LIABILITIES: | | | | | | | | | |
| Deposits- | | | | | | | | | |
| Turkish Lira deposits | 167,221 | 25,977 | 154,643 | 159,668 | 38,425 | - | 35 | - | 545,969 |
| Foreign currency deposits | 412,842 | 158,704 | 677,250 | 222,220 | 132,273 | - | - | - | 1,603,289 |
| Interbank deposits | 29,660 | 751 | 86,576 | - | - | - | - | - | 116,987 |
| Funds borrowed from banks | - | 14,176 | 8,757 | 33,857 | 16,187 | 107,512 | 33,858 | - | 214,347 |
| Obligations for repurchase agreements | - | 354,150 | - | - | - | - | - | - | 354,150 |
| Notes issued | - | - | - | - | - | - | 152,927 | - | 152,927 |
| Factoring payables | - | - | 7,598 | - | - | - | - | - | 7,598 |
| Total | 609,723 | 553,758 | 934,824 | 415,745 | 186,885 | 107,512 | 186,820 | - | 2,995,267 |

29) OTHER SUPPLEMENTARY INFORMATION:

a) In 1999, annual average amounts of interest bearing assets and liabilities of the Bank are TL 3,242,106 (1998-TL 2,909,586; 1997-TL 2,346,715) and TL 3,031,961 (1998-TL 2,734,203; 1997-TL 2,160,135), respectively. Average interest rates on interest bearing assets and liabilities are disclosed in related notes.

b) As of December 31, 1999, net foreign currency exposure of the Bank, including net foreign exchange forward contracts, is oversold by U.S. Dollars 197 millions (1998-U.S. Dollars 314 millions; 1997-U.S. Dollars 229 millions) which is composed of foreign currency assets and foreign currency indexed assets amounting to U.S. Dollars 7,238 millions (1998-U.S. Dollars 4,549 millions; 1997-U.S. Dollars 3,812 millions) netted off by foreign currency liabilities of U.S. Dollars 7,435 millions (1998-U.S. Dollars 4,863 millions; 1997-U.S. Dollars 4,041 millions) and within the limits as allowed by the Central Bank of Turkey.

c) As of December 31, 1999, 1998 and 1997, concentration of the Bank's cash and non-cash loans as to industry groups is as follows:

| | 1999 | 1998 | 1997 |
|------------------------------|------------|------------|------------|
| Industry Group | % | % | % |
| Textile and leather | 14 | 18 | 19 |
| Construction | 13 | 14 | 13 |
| Commerce | 11 | 11 | 10 |
| Iron/steel | 8 | 9 | 12 |
| Transportation/communication | 10 | 9 | 7 |
| Food and beverage | 7 | 7 | 7 |
| Automotive | 6 | 5 | 5 |
| Finance | 5 | 5 | 4 |
| Others | 26 | 22 | 23 |
| | <u>100</u> | <u>100</u> | <u>100</u> |

d) The management does not expect any potential liability because of its custodianship.

30) SUBSEQUENT EVENTS:

a) Effective from January 1, 2000, the ceiling on retirement pay has been increased from TL 345.2 million to TL 488.99 million per annum.

b) At Board of Directors' meeting held on February 7, 2000 and numbered 57/3 it was decided to increase the Bank's nominal share capital by an amount of TL 261,581 from TL 239,982 to TL 501,563. TL 153,592 of the increase will be provided from dividend distribution out of 1999 income, TL 59,029 will be provided from the revaluation adjustments, TL 37,323 will be provided from income from sale of participations and TL 11,637 will be provided from current cost reserve.

- c) In accordance with the decree number 99/13761 which was published in the Official Gazette on December 21, 1999, numbered 23913, starting on January 1, 2000, banks will classify and record loans and other receivables in accordance with their collectibility and credit ratings of borrowers. Also banks have to revise the classification of their cash and non-cash loans and other receivables quarterly and, if required, a reserve must be set.
- d) At the Board of Directors' meeting held on February 23, 2000 and numbered 57/4, it was decided to sell shares of YK International to Stork Financial Investments Company for an amount of U.S. Dollars 1,650,000 in cash. Also, it was decided to participate in the share capital increase of Fintur Holdings B.V., (amounting to Euro 362,500,000 (U.S. Dollars 360,000,000)) which is established in the Netherlands to invest in companies operating in telecommunication industry, by the amount of Euro 70,583,000 (U.S. Dollars 70,000,000) upon the permission of Turkish Undersecretariat of Treasury.
- e) At the Board of Directors' meeting held on March 9, 2000 it was decided to sell 1.58% shares of Çukurova Çelik for an amount of TL 70 and to sell 3.11% shares of Genel Denizcilik for an amount of TL 160.
- f) Subsequent to year-end, YK Faktoring has purchased 17.45% shares of Halk Sigorta from minority shareholders for an amount of U.S. Dollars 14,000,000.

31) RECLASSIFICATIONS:

Certain reclassifications have been made in the accompanying consolidated financial statements and in the financial statements of the parent company as of December 31, 1998 and 1997 to conform with current year presentation. Those reclassifications relate to recognition of obligation for repurchase transactions on the balance sheet at an amount TL 545,401 for 1998 and TL 354,150 for 1997, reclassification of preoperating expenses and intangibles, net, within premises and equipment and presentation of certain other income and other expense items at gross amounts.

**EXECUTIVE MANAGEMENT****Erdem Aldemir**

(Retail Loans)

Serdar Bağcıoğlu

(Retail Banking, Group III)

İsmet Bardakçı

(Legal Affairs)

Salih Başağa

(General Secretary)

Meral Bekiroğlu

(Individual Banking)

Halil Ergür

(Retail Banking, Group I)

Hasan Ersel(Senior Executive Vice
President, Institutional and
Economic Research)**Tülay Güngen**

(Alternative Delivery Channels)

Ahmet İlerigelen

(Risk Management)

Hüseyin İmece

(Treasury)

Kemal Kaya(International Banking and
Investor Relations)**R. Ömer Kükner**(Advertisement and
Public Relations)**Faruk Okay**

(Internal Audit)

Y. Alp Ötüş

(Corporate Loans)

Bülent Nur Özkan

(Corporate Banking)

Alpaslan Özlü

(Technology)

Yavuz Sarıyıldız

(Retail Banking, Group II)

Ülkü Feyyaz Taktak

(Human Resources)

Selçuk Tamer

(International Operations)

Birol Yücel

(Chief Financial Officer)

**DIRECTORY****HEAD OFFICE**Yapı Kredi Plaza D Blok
Levent 80620 İstanbul-TURKEY
Tel : (90-212) 339 70 00
Fax : (90-212) 339 60 00
Telex : 24718 yage tr
E-posta: info@ykb.com
www.ykb.com**BRANCH OFFICE****Yapı ve Kredi Bankası A.Ş.
BAHREIN**Bahrain Development Bank,
2nd Floor, Diplomatic Area
P.O.Box:10615
Manama-BAHREIN
Tel:(00 973) 530 313
Fax:(00 973) 530 311
Telex:9931 yapıbah bn
9935 yapıbah bn**REPRESENTATIVE OFFICES
GERMANY****Stuttgart**Tübingerstrasse 1
70178 Stuttgart-GERMANY
Tel:(00 49 711) 248 177-
233 869
Fax:(00 49 711)236 96 10
E-Mail:ykb.stuttgart@usa.net**Cologne**Marzellenstrasse 12-14
50667 Cologne-GERMANY
Tel:(00 49 221) 136 720-
136 750
Fax:(00 49 221) 131 140
E-Mail:ykb.koln@usa.net**Münich**Goethestrasse 11 80336
Münich-GERMANY
Tel:(00 49 89)597 790-
597 791
Fax:(00 49 89)550 4451
E-Mail:ykb.munih@usa.net**UNITED KINGDOM****London**Havenfields,Aylesbury Road
Great Missenden
Hp 16 9LS ENGLAND
Tel:(00 44 1494) 890 303
Fax:(044 1494) 890 404
E-Mail:yapikredi@ad.com**U.S.A.****New York**745 Fith Ave. Suite 1115
New York
N.Y. 10151 U.S.A.
Tel:(00 1212) 751 11 35
Fax:(00 1212) 308 34 91
E-Mail: buslu@aol.com**C.I.S.****Moscow**Goncharnaya Embankment 1-2
Moscow 109172 RUSSIA
Tel:(00 7095) 232 14 38
Fax:(00 7095) 915 31 95**PARTICIPATIONS****Yapı Kredi Bank****(Deutschland) A.G.****Düsseldorf GERMANY**Berliner Allee 55 40212
40046 Düsseldorf-GERMANY
Tel:(00 49 211) 13697 0
Fax:(00 49 211) 13697 51
Telex: 8586753 ykb d**Yapı Kredi Moscow****Moscow**Construction 2, House 1
Goncharnaya Nab.109172
Moscow-RUSSIA
Tel:(00 7095) 915 07 12
Fax:(00 7095) 956 19 72
Telex:414150 yato ru**Yapı Kredi International
Financial Services Limited
Dublin**West Block Building
AIB International Centre
IFSC Dublin 1-Ireland
Tel:(353 1) 670 16 91
Fax:(353 1) 670 16 92
E-Mail:yapi@indigo.ie

**ADANA**

PK 62, 01060 Adana
Telephone : (90-322) 363 11 11
363 12 12
Fax : (90-322)363 11 26

ANKARA**Anafartalar**

PK 185, 06041 Ankara
Telephone : (90-312)310 47 37
311 15 95
Fax : (90-312)311 36 63

Başkent

PK 78, 06420 Ankara
Telephone : (90-312)431 41 00
433 85 13
Fax : (90-312)433 85 22

Kızılay

PK 36, 06422 Ankara
Telephone : (90-312)431 41 00
443 30 70
Fax : (90-312)435 42 10

Yenişehir

PK 1070, 06442 Ankara
Telephone : (90-312)417 83 47
425 35 30
Fax : (90-312)418 47 67

ANTALYA**Akdeniz**

Telephone : (90-242)247 41 20
247 46 70
Fax : (90-242)247 41 24

Antalya**Free Trade Zone)**

Telephone : (90-242) 259 24 30
Fax : (90-242)259 24 39

BALIKESİR**Bandırma**

Telephone : (90-266)718 12 99
718 22 57
Fax : (90-266)718 59 89

BURSA**Heykel****(Local Operation Center)**

Telephone : (90-224)272 57 28
272 56 40
Fax : (90-224)272 57 37

DENİZLİ

PK 30, 20100 Denizli
Telephone : (90-258)263 98 07
265 20 49
Fax : (90-258)265 17 30

Bayramyeri

Telephone : (90-258)241 79 90
242 80 05
Fax : (90-258)241 79 87

EDİRNE

Telephone : (90-284)225 24 97
225 27 32
225 59 89
Fax : (90-284)213 47 38

ESKİŞEHİR

PK 21, 26090 Eskişehir
Telephone : (90-222)221 18 60
230 28 45
Fax : (90-222)232 02 73

GAZİANTEP

PK 414, 27001 Gaziantep
Telephone : (90-342)220 44 11
220 44 20
Fax : (90-342)220 44 19

GİRESUN

PK 58, 28200 Giresun
Telephone : (90-454)216 12 14
216 17 08
Fax : (90-454)216 14 15

HATAY**Antakya**

PK 46, Antakya 37010 Hatay
Telephone : (90-326)213 97 81
213 97 85
Fax : (90-326)214 88 36

İskenderun

PK 166 İskenderun 31200 Hatay
Telephone : (90-326)613 16 00
613 55 40
Fax : (90-326)613 04 34

İÇEL**Mersin**

PK 117, 33060 Mersin
Telephone : (90-324)233 80 03
232 62 16
Fax : (90-324)232 54 23

Mersin (Free Trade Zone)

Telephone : (90-324) 232 01 43
Fax : (90-324)231 79 47

İSTANBUL**Altunizade**

Telephone : (90-216)391 61 00
391 61 08
Fax : (90-216)391 61 10

Aşirefendi

Telephone : (90-212)514 00 80
Fax : (90-212)514 00 91

**Atatürk Hava Limanı
(Free Trade Zone)**

Telephone : (90-212)560 31 48
559 33 73
Fax : (90-212)661 06 68

Barbaros Bulvarı

Telephone : (90-212)227 95 96
260 39 39
Fax : (90-212)261 70 50

Beyoğlu

PK 49 Beyoğlu 80050 İstanbul
Telephone : (90-212)252 19 12
244 31 93
Fax : (90-212)249 79 45

Çeşme-Güngören

Telephone : (90-212)539 81 93
539 82 78
Fax : (90-212)539 98 82

Elmadağ

PK 188 Şişli 80230 İstanbul
Telephone : (90-212)246 50 31
240 30 58
Fax : (90-212)232 99 32

Esentepe**(Local Operation Center)**

PK 50, 80280 İstanbul
Telephone : (90-212)275 10 90
213 63 50
Fax : (90-212)272 51 15

Fındıklı

PK 757 Karaköy 80040 İstanbul
Telephone : (90-212)252 15 62
252 98 24
Fax : (90-212)252 57 78

Galata

PK 49, 80050 İstanbul
Telephone : (90-212)249 54 50
249 54 34
Fax : (90-212)249 89 77

Gümüşsuyu

PK 337 Beyoğlu 80090 İstanbul
Telephone : (90-212)293 77 43
243 29 20
Fax : (90-212)252 64 53

Güneşli-Center

Telephone : (90-212)655 56 46
651 24 24
Fax : (90-212)655 88 73

Harbiye

PK 790 Şişli 80200 İstanbul
Telephone : (90-212)238 89 00
238 89 10
Fax : (90-212)237 10 72

Karaköy

PK 650 Karaköy 80000 İstanbul
Telephone : (90-212)251 71 00
251 58 59
Fax : (90-212)244 34 96

Kerestecilersitesi

PK 49, 80050 İstanbul
Telephone : (90-212)637 13 14
637 67 15
Fax : (90-212)637 10 40

Levent

Telephone : (90-212)281 68 04
279 52 62
Fax : (90-212)268 57 28

Osmanbey**Local Operation Center)**

PK 65, 80220 İstanbul
Telephone : (90-212) 233 04 87
224 84 31
Fax : (90-212)241 74 58

Parmakkapı

PK 199 Beyoğlu 80080 İstanbul
Telephone : (90-212)249 80 17
252 65 20
Fax : (90-212)244 31 77

Perşembepazarı

PK 459 Karaköy 80000 İstanbul
Telephone : (90-212)256 46 57
253 30 43
Fax : (90-212)237 64 78

Plaza

Telephone : (90-212)279 70 62
282 64 62
Fax : (90-212)282 64 49

Sefaköy

Telephone : (90-212) 580 95 60
541 07 31
Fax : (90-212)580 65 02

Sultanhamam**(Local Operation Center)**

PK 725 Sirkeci 34430 İstanbul
Telephone : (90-212) 513 37 40
527 43 57
Fax : (90-212) 527 25 84

Şişli

PK 20, 80220 İstanbul
Telephone : (90-212)233 60 74
241 64 54
Fax : (90-212)246 26 66

Taksim

PK 155 Taksim 80090 İstanbul
Telephone : (90-212)256 49 25
256 27 77
Fax : (90-212)253 64 07

Topkapı

Telephone : (90-212)501 13 98
567 67 30
Fax : (90-212)501 14 80

İZMİR**Atatürk Organizesanayi**

Telephone : (90-232)376 70 15
376 70 19
Fax : (90-232)376 73 05

Bornova

Telephone : (90-232)388 05 48
374 46 95
Fax : (90-232) 388 55 17

Dokuzeylül

Telephone : (90-232) 479 49 29
479 49 32
Fax : (90-232) 479 49 43

Ege (Free Trade Zone)

Telephone : (90-232) 252 01 88
218 11 49
Fax : (90-232) 252 01 85

Fevzipaşa Bulvarı

Telephone : (90-232) 484 90 19
483 27 21
Fax : (90-232)489 47 84

Fuar

Telephone : (90-232) 464 14 71
483 36 16
Fax : (90-232)464 19 52

Karabağlar

Telephone : (90-232)237 14 22
253 45 64
Fax : (90-232)253 60 54

Kordon

PK 237, 35210 İzmir
Telephone : (90-232)484 50 00
425 03 11
Fax : (90-232)441 94 02

KAHRAMANMARAŞ

Telephone : (90-344)223 44 73
223 45 86
Fax : (90-344)223 45 85

KAYSERİ

PK 109, 38040 Kayseri
Telephone : (90-352)222 64 11
222 42 07
Fax : (90-352)222 66 00

KOCAELİ**İzmit**

PK 8 İzmit 41300 Kocaeli
Telephone : (90-262)324 49 84
324 49 85
Fax : (90-262)321 56 92

KONYA

Telephone : (90-332)350 56 25
352 34 91
Fax : (90-332)351 13 35

ORDU

PK 15, 52100 Ordu
Telephone : (90-452)223 15 48
223 15 50
Fax : (90-452) 223 15 52

SAMSUN

PK 58, 55030 Samsun
Telephone : (90-362)435 80 84
432 08 49
Fax : (90-362)431 28 54

TRABZON

PK 47, 61030 Trabzon
Telephone : (90-462)322 44 15
Fax : (90-462)321 50 99

Yapı ve Kredi Bankası A.Ş. Head Office

Yapı Kredi Plaza D Blok

Levent 80620 İstanbul

Telephone: (90-212) 339 70 00

Fax: (90-212) 339 60 00

Telex: 24718 yage tr

e-mail: info@ykb.com

www.ykb.com